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A U.S.-Russian Exercise Planned for Germany Takes Bonn by Surprise

By Michael R. Gordon New York Times Service

WASHINGTON — It started out as a bright idea to strengthen ties between the American and Russian military. But so far it has strained relations with Washington's key European al-

The proposal was for American and Russian troops to exercise together for the first time, probably at a NATO training base at Hohen-

The problem was, nobody told the Germans. When they found out, they squashed the idea of conducting the exercise on their soil, foreing Moscow and Washington to concentrate on sites in Russia and the United States.

Administration officials say the episode shows two things: Bonn's lingering sensitivity about the role of Russian forces in Europe, and tennified Germany's expanded sense of sover-eignty, which was offended when the Pentagon acted as though it was an occupying power and failed to consult.

It is also a case study of crossed signals within the Clinton administration, as officials failed to coordinate among themselves and consequently with the German

The episode began earlier this year as Penta-gon officials began developing plans for peacekeeping exercises with the Russians

A number of American divisions were considered for the exercise, including the 10th Mountain Division, which is based in upstate New York. Using the 10th would avoid the need to involve the Germans, according to

cerned about the German reaction.

An American official said General John M. Shalikashvili, the NATO commander who has since become chairman of the Joint Chiefs of Staff, wanted an American division based in Germany to be considered.

With questions about the future of the North Atlantic Treaty Organization, the exercise would be a way for the alliance to build bridges to the East. It would also be a way to exhibit the alliance's newly proclaimed role as a peace-

The Russians — eager to show that their military is weathering the breakup of the Soviet Union and is still relevant to the post-Cold War world - were receptive.

The matter was sealed in September when Defense Minister Pavel S. Grachev and Defense Secretary Les Aspin signed an accord calling for peacekeeping exercises and other forms of cooperation.

The Russian unit chosen for the exercise was the 27th Motorized Rifle Division in central Russia; the American unit was the 3rd Infantry Division, stationed at Würzburg, Germany. At the time, Pentagon officials said the train-

ing would most likely be conducted in Germa-Russia or the United States. But the mention of Germany came as a surprise to Bonn. Germany had worked hard to ensure the

withdrawal of the 337,000 Russia troops from the former East Germany and is paying Mos-cow 13.4 billion Deutsche marks to defray the

See ALLIES, Page 4

Talk of a Social Explosion As the New Downside Risk

By Jacques Neher

PARIS - Jolted by growing labor strife, Europe's corporate leaders are expressing misgivings about "lean and mean" business strategies that have led them to slash millions of jobs:



Starting Tuesday, the International Herald Tribune will expand its coverage of global financial markets with the launch of a Latin American component of the Trib Index. It will be the first time that Latin American markets will be included in a major index calculating the overall performance of the world's equity

The International Herald Tribune World Stock Index, compiled by Bloom-berg Business News, will track five leading Latin American trading centers -Mexico, Chile, Argentina, Brazil and Venezuela, They will form their own separate Latin American index, while representing five percent of the value of the Trib Index worldwide.

The addition of the Latin American shares recognizes the new importance of the markets and readers' interest in them around the world. Their inclusion in the 1HT World Stock Index will make the index an even better indicator of the health of the world's leading stock mar-kets and, indirectly, the international

Some now believe it has fallen on them to head off a social explosion.

Executives say that the trend toward reengineering and restructuring in business, while fine for the company's bottom line and shareholders in the short term, may be creating conditions that undermine the societies in which they work.

"Where will it lead?" asked Roger Wippermann, managing director for Allied Signal Europe N.V. in Belgium. "Are we headed for disaster before the next upturn, or another depression? Can society sustain 20 percent un-employment? Who's looking at this?"

Such concerns represent a significant change of Europe's corporate mind-set, specialists say. Until now, executives have left it to political leaders to manage society's adjustment to c porate decisions.

The growing social tension, underlined by the violent Air France strike last month that grounded the airline and blocked traffic at Paris airports, needs to be addressed urgently. some executives say. In particular, they suggest that countering growing public sentiment that holds that technological progress and productivity gains, rather than the recession, are responsible for Europe's 17 million-plus unemplanted

"Public opinion is very anxious about whether our problems are cyclical or structural," said Gérard Worms, chairman of Compagnie de Suez, one of France's largest financial and industrial groups.

"The first thing European executives should do is answer some of these questions. If we don't, we could have such a social crisis that all the improvements we've made would be de-

For example, he said, "public opinion is saying that technology is destroying jobs, but this is happening no more now than in the past. We have to show that in new sectors, the

See EUROPE, Page 14



Turkish Targets in Europe Are Hit Again

By Barry James

In the second such action since June, assailants described as militant Kurdish separatists attacked more than 30 Turkish properties across Europe on Thursday, killing a person and causing heavy damage.

Most of the attacks took place in several

German cities with large Turkish populations. Also on Thursday, Prime Minister Tansu Ciller of Turkey expressed determination to crush a Kurdish "terrorist plague" by sending specially trained teams of commandos to the southeastern corner of the country "to fight the militants with their own methods

She said it might be necessary to increase taxes to pay for the new anti-guerrilla cam-

Although no one immediately claimed responsibility for the attacks in Europe, security experts said they appeared to be revenge for Turkish counterinsurgency operations against the Kurdish Workers Party, or PKK.

"We assume it's the PKK, but we have no proof at the moment." a German police spokes-

In the attacks on Thursday, one unidentified man was killed during the firebombing of a building containing Turkish apartments, a restaurant and offices in Wiesbaden. Germany.

The police said that five people had been injured when attackers threw a firebomb at a Turkish bank in London's financial district. one of four attacks on Turkish property in and near the British capital. Attackers also firebombed the Turkish Embassy, the offices of the national airline and a Turkish men's club in the suburbs.

Similar attacks were reported in 14 German cities and in Copenhagen. Vienna, Bern, Zurich, Basel and Strasbourg, France. In Brussels. police violently ejected Kurdish demonstrators from the headquarters of the EC Commission. A demonstration outside the Turkish Embassy in Oslo dispersed without violence.

The attacks across Europe were aimed at diplomatic premises, airline offices, banks, travel agencies and Turkish cultural centers. One Kurdish man was arrested in Stuttgart after masked assailants hurled firebombs at the Turkish Consulate and airline.

Kurdish militants attacked Turkish diplomatic missions and businesses across Europe on June 24, leading to strained diplomatic relations between Switzerland and Turkey after a demonstrator was killed in Bern.

After the June assaults, the German govern-ment threatened to ban the Kurdish Workers Party, which is believed to have several thousand members in Germany. But Bonn has not carried through on the threat.

An estimated 400,000 Kurds live in Germa-See KURDS, Page 4

Russian Force Takes Up **Positions** In Georgia

Troops Are to Guard Main Transport Links at Shevardnadze's Request

TBILISI, Georgia — About 200 Russian mannes landed Thursday in western Georgia to help guard transportation links in an operation that pulled Russia deeper into Georgia's civil

The force, from the Black Sea fleet, came ashore at the port of Poti after details of the operation were agreed upon by the Georgian leader. Eduard A. Shevardnadze, and the fleet

commander, Admiral Eduard Balun. Another 300 troops waited off the coast in the eight warships that had brought them from their Sevastopol base. Those troops were due to

land later, officials said. The intervention came as leaders in the West tried to assess a new Russian military strategy that outlines the use of Russian troops beyond Russia's borders and abandons an old pledge not to use nuclear weapons first.

Secretary of State Warren M. Christopher told Congress on Thursday that the new doctrine posed no nuclear threat to the United States or to its neighbors. But Senator Richard G. Lugar, Republican of Indiana, said the doctrine displayed "much more assertiveness" toward other former Soviet republics.

It seems to me to be a bad day." Mr. Lugar told Mr. Christopher, who was testifying before the Senate Foreign Relations Committee.

The Russians were invited to intervene in Georgia by the Shevardnadze government, and there has been no criticism of the action from abroad. Some senior Russian officers have been concerned that Russian troops might become heavily involved in a civil war in Georgia. But political commentators in Moscow have said that other officers welcomed the opportunity to strengthen Moscow's influence in the Transcaucasian region, where the Russian Army has

The Russians say they were not participating in operations against the rebels, but will fire back when attacked.

The Poti landing was the boldest undertaking by the Russians since Moscow agreed last month, at Mr. Shevardnadze's request, to commit its troops to guard ports, railroad lines and

road links in western Georgia.

Poti is a vital transit point for supplies shipped between the Caucasus and neighboring Black Sea countries, including Russia and Tur-

key.
The Russian Foreign Ministry said last month that the security of the ports of Poti and with other parts of the Caucasus, was of vital interest to other states in the area as well as to Russian troops stationed in Georgia.

Forces loval to Mr. Shevardnadze appeared once more to be gaining the upper hand in the conflict against rebels seeking a return to power of the deposed president, Zviad K. Gamsakhur-

The Defense Ministry in Thilisi said government troops entered the town of Khobi on Thursday after three days of fighting.

A ministry spokesman was unable to say if rebels were continuing to dispute control of the town. If government forces have taken Khobi, the rebels will be reduced to a single town, their main stronghold of Zugdidi.

Russian news agencies have said the marines will aim both to protect merchant shipping and to provide extra protection for the railroad, a main route for supplies of fuel and food in

Russia's Itar-Tass news agency said Wednesday that the rebels had cut the rail line and set up machine-gun emplacements between Poti and Senaki, in central Georgia. In Washington, Mr. Christopher said that

Moscow must respect the territorial integrity of See GEORGIA Page 4

In East Europe, a New Respect for Police

By John Pomfret Washington Post Service

PRAGUE - Four years after the dismantling of repressive security services following the collapse of communism, soaring crime and corruption have prompted a move to restore power to police and intelligence agencies in Eastern Europe The effort, most prominent in the Czech

Republic and in Poland, is occurring with wide-spread support from former dissidents once hounded by these services.

"We completely destroyed our secret services, and now we are suffering the consequences," said Ivan Gabal, a former dissident close to President Vaclav Havel. "Some crimes you can't fight from a police car." Last month, the Czech cabinet approved a

bill that if passed by parliament would allow

the police to conduct undercover investiga-

tions, employ confidential informants and es-

By Seth Mydans

New York Times Service

MALIBU, California — The outlines of paradise can be

read in its ruins, on the steep, spectacular curves of Carbon Mesa Road overlooking the Pacific Ocean, where the lavish

On the morning after towers of flame roared down the

hillside, the airy parlors, broad patios, artworks, antiques

and elegant gardens of many homes are gone, their ashes still

smoking. All that remains is the view, and it is breathtaking.

the ocean glitters in the morning light. From his garden,

where scorched oranges now add a touch of sweetness to the

acrid smell of smoke, the idyllic rolling hills that formed Mr.

The house itself is gone, one of hundreds caught in the

From what was once the pool deck of the actor Sean Pean,

homes of the wealthy and famous lie in cinders.

Penn's eastern view are now charred and bare.

tablish witness protection programs. Poland is considering similar legislation. Interior Minister Jan Rumlof the Czech Re-

public, a former dissident, and his Polish counterpart, Andrzej Milczanowski, a former political prisoner, are leading the efforts. Scattered calls have also been made to reingorate intelligence agencies. In a recent article

in Listy, a political magazine published in Prague, Jaroslav Basta, former deputy chief of the Czech intelligence agency, criticized what he said was an overemphasis on purging former Communists from the forces. "Many of these people are among the few who understand their work," wrote Mr. Basta, a

former dissident who was dismissed in 1990 for complaining about chaos in his agency. The collapse of communism threw into disar ray the vast police network constructed by the

regimes of Eastern Europe and their Soviet

sponsor. Hundreds of police officers and intel-

ligence agents, whose previous job had been to

quakes, mnd slides and fires.

found themselves out of work. Whole agencies, such as the StB, the infamous Czechoslovak state security agency, were abolished overnight. Those who replaced the ousted Communists. however, had little experience fighting crime or

collecting intelligence. Lieutenant Colonel Jan Vaculik, before he became the head of the Czech Criminal Police, managed a rock band and worked on dubbing American movies into "I've taken a funny road to this office," he

Mr. Basta and others allege that new members of the reformed security services have

spent more time fighting each other than light-ing crime. Colonel Vaculik, for example, is the fourth criminal-police director since 1983. The person with the most seniority in the criminal See POLICE, Page 4

Kiosk

U.S. Seeks UN Somali Inquiry Panel UNITED NATIONS, New York (Reu-

Page &

ters) - In an effort to draw the Security Council away from its mandate to hunt down and punish the Somali faction leader Mohammed Farrah Aidid, the United States is pushing for a council resolution to create a commission of inquiry on Somalia, diplomats said Thursday.

They added that Washington wanted to

make sure the UN secretary-general, Butros Butros Ghali, did not appoint panel members. Some Somali factions may not see Mr. Butros as neutral. The council is seeking a compromise, such as nominations from Mr. Butros Ghali with council approval. Related article, Page 5

A ride on the new Oriental Express is lexunous but turbulent.

Down 1.09% 36.89 3,624.98 3.624.98 The Dollar 1.4818 1,4845 108.155 107.67 5.9063 **Business/Finance**

Akzo may acquire Nobel Industries, the

Swedish chemicals company.

In Malibu, California, Smoldering Ruins of a Posh Paradise Lost

lawyer and an interior designer who had fled the fire, their friend Paul Shoop surveyed the ruins and burst into tears. "How do you tell people their home is gone?" he said. "They had a fortune worth of art in here. There was a fabulous sculpture. She is a gourmet cook, and they had a fabulous kitchen. You can still see the pots and pans. Mr. Davis, the communications consultant, described the

shamefaced exultation of a survivor. "You have such mixed emotions," he said. "You feel happy for yourself but you feel guilty that you feel happy."

On Wednesday, Duncan Gibbins, 41, a film director, died burns, becoming the first person killed in the wildfires that burned across Southern California. Up and down Carbon Mesa Road, at the homes that had

been lost, only the skeletons of this Southern California idyll

See FIRE, Page 3

Christopher Acts To Shift Focus In Policy Debate

By Daniel Williams Washington Post Service
WASHINGTON — Secretary of State War-

ren M. Christopher began a counteroffensive against criticism of President Bill Clinton's foreign policy Thursday with a strong emphasis on what he said were "the great challenges in this era of change." He did not include Haiti, Somalia or Bosnia-Herzegovina.

Mr. Christopher's policy statement before the Senate Foreign Relations Committee reflected the belief among Clinton administration officials that public attention paid to Haiti. Somalia and Bosnia had detracted from issues they consider more important and on which, in their view, they have performed better. Policymakers say that the focus on the lesser.

messier problems has strengthened isolationist impulses in the United States. Mr. Christopher pledged that "an activist American foreign policy is most fundamentally in our interest.

His call to pursue "overarching priorities" seemed to have consigned Somalia, where the United States sent troops; Haiti, where Washington tried to land soldiers; and Bosnia, where Mr. Clinton is pledged to send peacekeepers, to a second rank of American concerns.

He also blamed television for some of the administration's difficulties so far, blaming it for distorting national priorities.

"Television is a wonderful phenomenon and sometimes even an instrument of freedom." he said. "But television images cannot be the North Star of America's foreign policy." At the head of the list of six foreign policy

priorities he cited stood "economic security which included a free-trade approach to deal-

See SECRETARY, Page 4

in the "Star Wars" films. "They're sure that it was arson," Governor Pete Wilson

hectares) had gone up in smoke. By Thursday morning, the damp sea air had a calming effect on the fire, which authorities said was deliberately set.

flames as a wildfire swept through this affluent oceanside

city where tycoons and Hollywood celebrities have pitched

their multimillion-dollar mansions in the home of earth-

The Santa Ana winds that whipped the flames into a

firestorm abated enough that Chief Donald Manning of the

Los Angeles Fire Department could proclaim, "The worst is

over." More than 200 homes and 35,000 acres (14,000

"What a day in hell," remarked one of Mr. Penn's neighbors, Richard Davis, 63, the chairman of an international

computer consulting firm, whose house was saved. "I better

be good, because I don't want to spend another day in hell."

After a night of chaos and terror, as deep orange flames boiled over hillsides, leaping from palm tree to palm tree and gully to gully, the smoky morning brought scenes of tears and rejoicing Wednesday among the notable and the un-

The homes of such celebrities as Bob Newhart and Dick Van Dyke were spared, said the actors' publicist. Larry Bloustein. So were the homes of the country singer Dwight Yoakam and of Mark Hamill, who played Luke Skywalker

But only a chimney and crumbled walls remained of the home of Frank Morgan, a retired geologist who owns an ambulance company and lives just around the curve from Mr. Penn. The actors Ed Harris and Amy Madigan, friends of Mr. Morgan's, came by to look for a few minutes, then left

At what had been the home of Michael and Cecilia Dan, a

In This Catholic Enemy, the IRA Has Placed Its Trust

By James F. Clarity
Ven York Times Sente

DUBLIN — In his hometown of Londonderry, there is an old toke about John Hume, the most respected and influential Roman Catholic leader in Northern fre-land: What is the difference between John Hume and God? The answer: "God doesn't think he's John Hume."

Mr. Hume, a 56-year-old former French teacher with a reputation for being haughty and humorless, has been the target of this kind of criticism for most of the 20 years he has been the chief Roman Catholic enemy of the Irish Republican Army and its campaign of violence.

At the same time, he shares the IRA's ultimate objective of a Northern Ireland free of British sovereignty and incorpo-rated into the Irish Republic to the south. This makes him an enemy of the leaders of the province's Protestant majority.

who want to remain part of Britain. In recent months, he has been the catalyst for a new move toward peace. The British government curries his favor, and in the Irish Republic he is often accorded an enthusiastic standing ovation. "We are talking about history here."

Mr. Hume said of his latest efforts, "This could be it. This could work."

Along with Gerry Adams, the presision of Sinn Fein in negotiations.

Compiled by Our Stuff From Dispatches

Kohl disappointed former East

German dissidents Thursday by in-

sisting that Mikhail S. Gorbachev played a bigger role than they did

in bringing about German unity.

mentary commission to discuss his

reunification policies, said Mos-cow's calm reaction when the Ber-

fin Wall opened in November 1989

from his days as a young conserva-tive in his home state of Rhineland-

Palatinate to the midnight reunifi-

"The role of the two world pow-

ers was dominant. Mr. Kohi said,

adding that Washington and Moscow provided the vital impulse for

a single Germany 44 years after

Mr. Kohl, during a two-hour ses-

He flatly rejected an argument

widespread in Eastern Germany that Bonn missed a major opportu-

nity by not dealing more with the

sion, fielded questions from many

of the commission members, in-

cluding historians and politicians.

cation party on Oct. 2, 1990.

Mr. Kohl traced the process

was decisive.

World War II.

Mr. Kohl, called before a parlia-

BERLIN - Chancellor Helmut

dent of Sinn Fein, the IRA's political wing, Mr. Hume has lately put forward a peace initiative and presented it to the Irish prime minister. Albert Reynolds, who accepted it and passed parts on to

Prime Minister John Major of Britain. Mr. Major met Thursday with Mr. Hume, "He listened to me very carefully and told me his door remains open." Mr. Hume said afterward.

This week Mr. Major did not acknowledge in his remarks to Parliament that he and Mr. Revnolds had used some of the Hume-Adams proposals in their own initiative. And he said the two prime ministers had decided to make their own initiative because the Hume-Adams suggestion was "not the right way to

But Irish and British officials said it was clear that the Reynolds-Major proposal did subsume aspects of Hume-Ad-ams, and that Mr. Major's formal rejection was made because anything bearing Mr. Adams's fingerprints would have left him open to accusations from Protestants that he was negotiating with terrorists. Britain excludes Sinn Fein from peace

talks because the group refuses to denounce IRA terrorism. Both initiatives are efforts to work out a way to provide for a cessation of violence and the inclu-

Kohl Credits Superpowers

A Key to Unity, He Says, Was Gorbachev's Restraint

dissidents who eventually took to

the streets in late 1989.
"We would have had a most bit-

ter experience if Gorbachev had

reacted the night the Wall opened

like his predecessors had done in

the past." Mr. Kohl said, referring

to earlier Soviet interventions in

East Berlin, Budapest and Prague to crush popular protests, "The role

of the superpowers was dominant." He said the decision to invite the

East German leader, Erich Hon-ecker, to Bonn in 1987 was "more

difficult than anything else," And

he criticized the current obsession with poring through East German

"If I had my way, I know what

I'd do with those files," Mr. Kohl

said, adding that it was impossible

to distinguish between fact and fic-

tion in the tons of inflammatory

time Mr. Kohl has been publicly

questioned by a parliamentary

commission on his policies toward

East Germany in the 1980s and the

fast-moving events that led to re-

The session marked was the first

secret police files.

reports.

Although he rejected the initiative, Mr. Major praised Mr. Hume as "courageous" in the House of Commons in geous" in the Hou London this week.

Mr. Hume is also a member of the European Parliament, where last year he was proposed for its presidency but declined. He has indicated that he will con-tinue talking to Mr. Adams and believes his approach is the only one with a

He is, supporters and critics point out, probably the only outside politician trusted by Sinn Fein or the IRA, He has been the IRA's enemy for 20 years. His party, the Social Democratic

Labor Party, took away Mr. Adams's seat in the British Parliament last year. Mr. Hume was already a respected Catholic leader in 1972, when the British government released Mr. Adams from jail, where he had been interned as an IRA commander, and flew him to London for talks that failed. Mr. Hume be-

leader who might persuade the IRA to lay down its arms. The most Mr. Hume has said publicly about the Hume-Adams proposals is that they "can lead to a dialogue including all parties, including Sinn Fein in a situation

in which there is no violence."

member commission have been

fighting an uphill battle to win

more recognition for the role they

played as civil rights campaigners.

A former East German dissident.

Gerd Poppe, accused Mr. Kohl of

underestimating the Communists' internal problems in the 1980s and

overlooking the growing dissident

scene.
Dietmar Keller, a former culture

minister in the last Communist

cabinet, could not understand how

Bonn was so badly informed about

East Germany's economic prob-

Mr. Kohl dismissed the criticism

but agreed that Bonn had no clue

that, as later emerged from once-

secret East German archives, the

Communist regime could have been bankrupt by 1991. He said that "the most expensive

intelligence service in the world" -

one of the many mocking com-

ments Mr. Kohl makes about his

own agency — had written a posi-tive analysis of the East German

"One wonders why they spent the money for this study." he said.

economy in the late 1980s.

lieves that Mr. Adams is the only political

To the assertions of Protestant leaders that his talks with Mr. Adams encourage IRA violence, Mr. Hume said recently:

There is no way that I have ever endorsed violence. My home has been attacked on numerous occasions by supporters of the IRA. In fact in the last attack my wife and daughter were lucky to emerge alive." Despite the threats, he does not have a

"Given that the British government has stated it cannot defeat the IRA and

that the IRA has stated it cannot defeat the British government, my simple Irish mind tells me the logic of that is that the only thing that'll solve the problem is dialogue," he said in a recent interview on Ulster Television in Belfast.

In interviews, when he is often asked the same questions he has been answering the same way for years, Mr. Hume's manner of speaking ranges from a loud but cogent harangue to an arch, almost patronizing tone.

He began his agitation 25 years ago as a moderate, nonviolent Catholic marchng in the civil rights demonstrations in

The Protestant-dominated police attacked the marchers, and the current period of murderous sectarian violence beMr. Hume quickly became the chief Northern Irish enemy of the IRA, travel-ing frequently to Washington to per-suade Irish American politicians, including Senator Edward M. Kennedy, to oppose Irish-American groups that were raising money for the IRA.

His efforts, the Irish government has acknowledged, did much to dry up these funds. The IRA had to turn to Libya to restock its supplies of explosives, mortars

Mr. Hume's hope for Ireland is that after the violence ends, the British forces will gradually depart and the two Irelands will eventually merge, encouraged by tendencies toward economic and po-litical unity in the European Community. Ireland, he says, is in a "postnationalism" placed by interdependence."

"If you dismiss the IRA as gangsters — I wish they were — they'd be gone in a fortnight." Mr. Hume said on Ulster

"It's because they're a handed-down version of Irish patriotism, and the reasons that they give me are historic reasons, and I'm arguing with them that they're out of date."

WORLD BRIEFS

Paris to Cut Algiers Staff After Threat PARIS (Reuters) — Foreign Minister Alain Juppe said Thursday that France was taking very seriously threats by Muslim fundamentalists to kill foreigners in Algeria and would reduce its embassy and consular staff

in Algiers.

Mr. Juppe was reacting to a message carried by a French consular official, Michele Theyenot, who was freed Sunday. He said that the

official, Michele Thevenot, who was freed Sunday. He said that the
Armed Islamic Group, a faction of the Islamic Salvation Front, had
claimed responsibility for the kidnapping of Mrs. Thevenot and two other
French consular aides who were freed by force Saturday night.

The handwritten message, published by French newspapers, said:
"Leave the country. We are giving you one month, Anyone who exceeds
that period will be responsible for his own sudden death. There will be no
kidnapping and it will be more violent than in Egypt."

Chrétien Assumes Canada Leadership

OTTAWA (AP) — Jean Chrétien, whose Liberal Party was swept to power by dissatisfaction with the Canadian economy, took over as prime minister Thursday and is expected to move quickly to try to create jobs. Mr. Chrétien's cabinet of 22 has four women, including Sheila Copps as deputy prime minister. Also of note was the appointment of Roy MacLaren, known to favor free trade, as minister of international trade; André Ouellet, a Quebec lawyer, as external affairs minister; and Paul

Mr. Chretien is expected to announce a meeting with provincial premiers to begin carrying out public works programs worth about \$6 billion Canadian dollars (\$4.5 billion) to create 120.000 jobs. In the general election last week, the Liberals took 177 of the 295 seats in the House of Commons. Kim Campbell's Progressive Conservatives, battered by a long recession, plunged from 155 seats to only 2.

Croats Flee Town Taken by Muslims

SARAJEVO, Bosnia-Herzegovina (Combined Dispatches) — The central Bosnian town of Vares fell to Muslim troops Thursday after Croatian forces abandoned their positions and fled along with some 15,000

A UN relief spokesman in Sarajevo said 2,000 to 5,000 of the fleeing Croats had reached Serbian territory, apparently taking the chance that they would be treated better by Serbs than by government soldiers. But a UN military spokesman said there was no indication that civilians had

been killed during the Bosnian advance.

The taking of Vares followed weeks of violence in the area, including the massacre of at least 25 Muslim civilians by Croats in the village of Stupni Do late last month. Many civilians fleeing Vares apparently feared

Will-file.

Lord Upheld on Ownership of Silver

NEW YORK (Reuters) - A New York jury decided Thursday after a six-week trial that an English lord was the rightful owner of a collection of ancient Roman silver valued at up to \$100 million.

The jury ruled that neither Croana nor Hungary had rights to the silver, known as the Sevso treasure after a name inscribed on one piece. The name is believed by historians to be that of a Roman commander. The benie is beneven by instituting to be that of a Roman commander. The origins and ownership of the 14 lavishly decorated silver vessels have been in dispute since Sotheby's auction house amounced in 1990 that it would sell the silver for Lord Spencer Douglas David Compton, the seventh Marquess of Northampton. He purchased the pieces in the 1980s. Croatia and Hungary alleged that the silver had been dug up in their territories and taken out illegally.

Patten Ready for Talks With Major

HONG KONG (AFP) - Governor Chris Patter leaves Friday for London to decide whether to press unilaterally with proposals for political changes in Hong Kong.

Ahead of Mr. Patten's departure for a week of meetings with Prime

Minister John Major and others, China has hinted that it is speeding up measures to prepare for the transfer of the British colony to China on July

A Chinese source said: "The Chinese side has made its position clear and that it was now for the British side to decide whether to go on with the leth round of negotiations in mid-November or not. Talks or no talks, the Chinese government has still had to make necessary preparations to set up the first special administration of Hong Kong."

Boy Beckoned Victim, Witness Says

PRESTON, England (Reuters) - Witnesses at the murder trial of two schoolboys described on Thursday how they had seen the 2-year-old victim skipping freely toward a beckoning boy and clutching his hand as he was led away to death.

Other witnesses at the trial of the two I l-year-olds accused of murdermes Bulger said they saw the trio in Liverpool at the the Crown alleges was a two-hour ramble through the city to a rail line where the toddler's mutilated body was found.

While James's mother, Denise, ran frantically through a shopping mall looking for her son, who had vanished from her side, Magdallea Kehoe saw the lost toddler and was going to comfort him, she testified. "Then a boy waved him over toward him so I thought it must be his brother," she said. "The little boy just skipped and ran toward him."

Corrections

An article in Thursday's editions about German AIDS tests gave an erroneous figure for the number of hemophiliaes in France who have died as a result of receiving contaminated blood products. Of 1,200 people infected, 334 have died, according to the French Association of Hemo-

Because of an editing error, an article in Wednesday's editions on a battle for Polish real estate misidentified Dziennick Baltycki, a Polish newspaper that translates as The Baltic Daily.

TRAVEL UPDATE

Paratroopers to Drop on D-Day 1994

PARIS (Reuters) — Paratroopers from four nations will drop over the Normandy beaches June 6 to celebrate the 50th anniversary of the Allied

invasion of Europe, which led to the defeat of Germany. France on Thursday unveiled its plans to commemorate one of the biggest and most complex military operations of all time, including a mock-landing by American, British, Canadian and French paratroopers. The heads of state of Britain, Canada, France, Luxembourg, the Netherlands, Norway, Poland and the United States will take part in a ceremony at Omaha Beach, which saw some of the heaviest and bloodiest fighting on D-Day. Philippe Mestre, minister for veterans and war victims, said France had earmarked a preliminary 100 million francs (\$17 million) for

Four persons died in Italy and at least three others were badly injured when fire broke out after more than 20 vehicles, including trucks, crashed in a tunnel Thursday on the highway between Florence and Bologna. A witness blamed excessive speed.

The Dubai airport will close daily from 2:30 to 5:30 P.M. during an international air show from Sunday until next Thursday, organizers said Air France flight schedules are to return to normal Friday apart from

that of the Concorde, which will do so Monday, the company said. (AFP)

.. 105-01

(Reuters, AP) Mr. Kohl, right, with Rainer Eppelmann, chairman of the panel looking into German reunification.

AIDS Anxiety Prompts German Panic

747 Skids Into Hong Kong Harbor, All Escape

mans who were operated on during the last decade swamped health agencies on Thursday asking if they should be tested for the AIDS virus, officials said.

The phone just won't stop ringing," said Jorg Huber, spokesman for the Health Ministry in Baden-Württemberg state. "The ministry is getting at least 50 calls an hour." Health Minister Horst Seehofer on Wednesday urged anyone who received blood products since 1980 to be tested as alarm spread about

man immunodeficiency virus, or HIV, which causes AIDS. in Lower Saxony, the first of Germany's 16 states to urge former patients to ask for AIDS tests, a spokesman said several thousand

jumbo jet with nearly 300 people

aboard skidded off the runway and

plunged into the sea Thursday

while trying to land in strong winds

and heavy rain at Kai Tak airport

The China Airlines Boeing 747-

400 ended up half submerged with

its nose resting on the embankment

of the runway which juts out into

Only a few minor injuries were

in Hong Kong.

HONG KONG - A Taiwan ated to safety.

blood possibly tainted by the hu-

Germany's health insurance agencies estimate that up to two million people nationwide must be screened. Lower Saxony expects 1.2 million tests within its own bor-

According to ARD television. two victims of the scandal - an AIDS patient and a man who lost both his sons to AIDS - have begun legal proceedings against two former health ministers, alleging they failed to keep tainted blood off the market.

Allegations of sloppy AIDS testing by private plasma companies have also aroused calls for the supply of blood products to be placed

David Wu, a passenger from Tai-

The Civil Aeronautics Adminis-

nei, said afterward, "There was no

tration of Taiwan later issued a

circular to the three international

and 12 domestic Taiwanese air-

lines, ordering pilots to divert to

other destinations if bad weather

Alex Lip. the China Airlines gen-

eral manager in Hong Kong, said Flight Cl 605 from Taipei was set

for a landing after completing the

precarious roof-level approach

over Kowloon district. Then things

panie, just kids crying,"

made landing risky.

suddenly went wrong.

Returns

Calls had poured in to advice cenBONN — Thousands of Geruns who were operated on during

Calls had poured in to advice centers, doctors and hospitals since be made in the blood business,"

Wednesday morning.

"Profits should not be allowed to of UB Plasma, the Koblenz company that was shut last week on suspicion of not properly testing all its doctors' association, "The tempta- blood prod tion to cheat is too great."

"We cannot continue to trade blood as a commodity in this way," said Ulrich Möbius, a pharmaceutical expert. The panic is placing an enormous strain on health authorities.

"We can't answer all the calls, there are just too many" said Christa Müller-Breitkreutz, head of the local health agency in Bonn. "We can't get on with other work."

In addition to answering calls. hospitals will have to examine millions of operation records to identify patients treated with blood products that were possibly taint-

Officials said a former employee for possible use.

earlier assertion that the company had knowingly sold tainted plasma.

The Westfälische Rundschan newspaper reported that the market in blood products was worth about 5 billion Deutsche marks (\$3 billion) a year.

It added that the cost of treating blood to eliminate the HIV virus chopped 20 percent off profits. The AIDS tests, which cost an

for by the health insurance system The Bild newspaper ran a list of

"According to the captain, just port as Kai Tak approaches its full after he touched down, the wind capacity of 24 million passengers a

changed," Mr. Liu said. "He felt he year, boosted by China's booming

average of 25 marks, will be paid

hospitals that had used plasma from UB Plasma and advised people planning operations to have their own blood stored in advance

could not make a complete stop.

He used the brakes, he used the

reverse thrust. He tried his best, but

world's fourth busiest for interna-

tional passenger and freight traffic.

The hair-raising approach over

the Kowloon Peninsula involves a

The single-runway airport is the

he couldn't stop the aircraft."

growing at 12 percent a year.

into the harbor.

A Breakthrough? Peres Is Mysterious

By Clyde Haberman New York Times Service

JERUSALEM - Israel's foreign minister, Shimon Peres, has dropped broad hints of a possible breakthrough in peace negotiations with an Arab country. But having done that, he then sought to ease intense speculation in

the press here Thursday about an imminent agreement comparable to the one that Israel signed two months ago with the Palestine Liberation Organization. As a sign of the mixture of anticipation and confusion that Mr. Peres created with remarks on Israel television Wednesday night. Israel was reported Thursday as on the verge of an important step

forward. Its partner in this venture — depending on the newspaper one read - was Syria, Jordan, Saudi Arabia or Tunisia. Feeding the sense that something is afoot was the fact that senior officials close to Mr. Peres and to Prime Minister Vitzhak Rabin went to Tunis and to Cairo this week for meetings presumed to be related to peace negotiations. There were also reports, played down as well by the Foreign Ministry, that Mr. Peres had met secretly two

days ago with a senior Arab official. But government officials confirmed virtually nothing except the obvious: that Mr. Rabin and Mr. Peres met in Tel Aviv on Thursday with Foreign Minister Amr Moussa of Egypt on how to get Israel's separate talks with the Palestine Liberation Organization and Syria

moving smoothly once more. Negotiations with Syria on a return of the Golan Heights in exchange for peace have been suspended for months. And Israel-PLO talks on practical plans for Palestinian self-rule broke off this week after the Israelis presented a plan for a repositioning of troops in the occupied territories that the Palestinians rejected as inade-

Normally, the speculation about breakthroughs might be shrugged off. But the accord with the PLO, reached as the result of secret talks in Norway, has been accompanied by frequent suggestions that it was merely a prelude to major developments on other

So in this atmosphere, Mr. Peres raised expectations Wednesday night when he said the day was "not far off" when there would be additional peace developments. Earlier, his television interviewer disclosed that when the foreign minister had entered the studio, he had said cryptically, "Today is Nov. 3 - remember this date."

But on Thursday he insisted that he had meant nothing specific with his Nov. 3 remark and that it had been "needlessly blown out of proportion."

After his meeting with Mr. Moussa on Thursday, Mr. Peres said: We do not exclude any country from the peace circle. We do believe that peace will be completed when it completely includes all parties
— including the Syrian part, including the Lebanese, including the Jordanian party in addition to the Palestinian one."

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CALLING ONE FOREIGN COUNTRY FROM ANOTHER IS NO

sharp right hand turn after flying over the built-up area before landing on the runway which juts out Quake Hit Southwest Greece 'Planes also have to brake sharp-

ly on landing as the runway is comparatively short and doesn't leave much room for error," a pilot said. Critics have for some time said that the airport should be removed. More recently the government and Aiyion but no damage or injuhas decided to build a much larger ries. It measured 5.4 on the Richter state-of-the-art replacement air- scale.

on reclaimed land off an outlying island. It is scheduled to be partly operational before China's take over of the territory in July 1, 1997, But talks between Britain and Chiand passenger numbers have been na on financing the \$21 billion airport and related projects have become bogged down in wider political arguments over Hong Kong's future. (AFP, Reuters)

This airport is to be built largely

The Associated Press

ATHENS - A strong earthquake struck southwestern Greece on Thursday, causing panic among residents in the port cities of Patra

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Clinton May Play It Down, but Vote Results Bode Well for Republicans

هكذا من الأصل



President Bill Clinton down minimized the with incumbency. Republican sweep of major elections in New results are part of a trend over the past year decisively favoring the Republicans.

"This is the kind of story that absolutely changes the money equation and changes the caliber and quality of our candidates all around the country, said Bill McInturff, a Republican polister and consultant.

In the South, for example, there is growing evidence that the conservative-Republican alliance that produced solid turnouts in the region throughout the 1980s remains strong. And since Mr. Clinton's election last year. the core Democratic coalition of minorities and white liberals failed to produce victory in New York and, earlier, in Los Angeles, the nation's two largest cities.

The recent elections have, in addition. shown that voters are placing their highest priority on two issues, crime and taxes, that lend to favor the Republican Party.

Another danger signal for Democrats in the elections was the continued anti-incumbent sentiment of the electorate, which voted the New Jersey governor and the New York mayor out of office, and rejected the gubernatorial bid of Mary Sue Terry, who was widely viewed as the next generation of the incumbent Democratic administration in

WASHINGTON - Democrats from Congress, Democrats each day are identified

The revived conservative coalition was evi-Jersey, Virginia and New York City, but the dent in the Virginia gubernational victory of George Allen, a Republican, It is the fourth statewide contest in the South since Mr. Clinton's 1992 victory in which born-again white Christians have melded with suburhan country-club Republicans to produce solid

NEWS ANALYSIS

majorities. The other contests were U.S. Senate elections in Georgia and Texas, and the election of a lieutenant governor in Mr. Clinton's home state of Arkansas.

"I tip my hat to the Christian Coalition." the Democratic national chairman. David Wilhelm, said of Virginia, 34 percent of whose voters were born-again white Christians. They backed Mr. Allen 3 to 1. Mark Gersh, director of the Democratic-leaning National Committee for an Effective Congress, said the "white Christian mobilization is further solidifying the Republicans as a strong, major party in the South."

In New York, Mayor David N. Dinkins won in 1989 with a "glorious mosaic" of blacks. Latinos and liberal Jews. But just enough Hispanics and Jews moved to the Republican candidate. Rudolph W. Giuliani, to wreck the mosaic.

Although the racial and ethnic makeup of

60 percent this year, while Mr. Giuliani went doubts about Democrats and tough crime from 34 percent to 38 percent. Mr. Giuliani's policies. His fight to ban assault weapons showing among whites grew 12 points, to 77 percent, while Mr. Dinkins's share of the paid off: He beat the Republican challenger, black vote grew to 95 percent, exit polls Christine Todd Whitman, by better than 2 to black vote grew to 95 percent, exit polls

other Democrats, campaigned for Mr. Din-taxes, and among these voters, Mrs. Whitkins. His loss is also a setback for the kind of coalition politics that gave the Reverend Jesse L. Jackson a plurality victory in New York City in the 1988 presidential primary.

One of Mr. Jackson's leading ideological adversaries within the Democratic Party, Al From president of the center-right Democratic Leadership Council, used the results to attack policies and strategies associated with Mr. Jackson.

"The results show you can't put together the old coalition virtually anywhere." Mr. From said. "It means the Democratic Party needs to look to reform, not redistribution. as its calling card. It is a reaffirmation of our theories of what Democrats have to do to build a new majority in a changing electorate. It's got to be opportunity, community and responsibility, and not entitlement."

The re-emergence of crime and taxes as core issues worked strongly to the advantage of Mr. Allen in Virginia. In New York, by far the 1994 elections: The economy has been the largest percentage of voters, 39 percent, identified crime over such issues as jobs. schools and abortion as the most important. Among these voters, Mr. Giuliani beat Mr.

up for election are held by Democrats, and eal to that four years ago, Mr. Dinkins went. In New Jersey, Governor Jim Florio, a with control of both the White House and from 65 percent Hispanic support in 1989 to Democrat, succeeded in overcoming voter In New Jersey, Governor Jim Florio, a and for hard-nosed treatment of criminals I among voters concerned with crime. How-Mr. Clinton and his wife. Hillary, among ever, the top issue to voters in New Jersey is

man won almost 3 to 1. The strengthening of the Republican co-alition in the South is hurring the party in the North, Mr. Gersh contended, But Ralph Reed, director of Pat Robertson's Christian Coalition, argued that the conservative Christian movement was about to flower in

"As a movement, we are roughly where the feminists were in the early '70s." Mr. Reed said, "taking the first steps toward candidaries and victory. What we are really seeing is that the Robertson '88 was a ground-breaking candidacy that pulled hundreds of thousands into the precincts, and many of them staved."

Although the political news has been negative for the Democrats and Mr. Clinton. economic developments provide grounds for Democratic optimism.

Many indicators suggest that voters may be in relatively good shape economically by growing at a faster pace in each of the past three quarters: manufacturing rose in October for the first time since February, and construction spending has been growing for five straight months.

For Insurers, Health Plan Creates Big-Small Split

WASHINGTON - The health insurance industry, stung by criticism from Hillary Rodham Clinton, is split between big companies already racing toward the type of reforms the White House wants and smaller ones worried that they will be driven out of business.

The Health Insurance Association of America, which is sponsoring a series of advertisements that Mrs. Clinton said were full of lies, represents just 35 percent of the private insurance industry and has lost four of its biggest members in the last two years.

One large company, Prudential Insurance Co., remained in the trade group but refused to contribute to the \$6.5 million ad campaign that has incurred Mrs. Clinton's wrath. "We thought the tone was too negative," said Kevin Heine, a Prudential spokesman.

Wight War

Bill Gradison, a former Republican member of Congress from Ohio who took the helm of the insurers' trade group in January, said he was puzzled at the harsh rhetoric the White House has turned on the industry.

He said the association had raised valid questions about

how the Clinton plan would work and what the impact of its cap on insurance premiums would be. Other groups, including nonprofit insurers and doctors, share some of those

Bernard Tresnowski, president of the Blue Cross and Blue Shield Association, sent Mrs. Clinton a letter saying he was

By Boyce Rensberger

WASHINGTON - Scientists aiming to

cure and prevent insulin-dependent diabetes have discovered what goes wrong in the bodies of a special breed of mice prone to the

affliction and, using that knowledge, have

developed a way to prevent the disease in the

to human Type 1 diabetes (also called insu-

lin-dependent or juvenile-onset diabetes), the

researchers say they may be ready to test their

techniques on human beings in five years and that a treatment for patients in the early

stages of the disease could be ready to test m

of the journal Nature, were obtained by two

research groups working independently. One was led by Daniel L. Kanfman, a molecular

The findings, published in Thursday's issue

Because mouse diabetes is almost identical

ngton Post Service

Mr. Tresnowski said it was unfortunate that the Health Insurance Association of America "has chosen to aggressively challenge your health care reform initiative" with its ads, but "it is also unfortunate that you have chosen to paint all insurers with the same brush."

An earlier round of ads by the industry group warned that drafts of the plan, which Mrs. Clinton had a large hand in writing as chairwoman of a presidential task force, would let "government bureaucrats" decide what health plans Americans could join. The legislation President Bill Clinton sent to Congress last week scrapped a limit on fee-for-service plans and took other measures to ensure that Americans can go to

"We don't agree with that business about choice at all," said John D. Moynahan, executive vice president of Metropolitan Life Insurance Co., which along with Aetna, Cigna and Travelers defected from the industry association in the last two years. "Managed competition will provide more sound choice to the American public than they've ever had

Those four companies and Prudential have formed a new group, the Alliance for Managed Competition, to lobby for many of the changes the Clinton administration is talking

The Health Insurance Association of America says it supports many of those principles, too, including universal

protein, known as GAD, that is used by the

pancreatic cells that make insulin. The stud-

ies suggest that once the immune system has learned to recognize the virus as an invader

and to attack it, the same defense mechanism

mistakenly identifies insulin-making cells as

enemies and goes on to destroy them as well.

Mr. Kaufman said Coxsackie virus infec-tions, which are relatively common in child-

hood, may account for a significant percent-

age of diabetes cases but not all of them.

able to completely prevent the disease in mice by injecting the GAD protein into the ro-dents before the immune system could attack

Type I diabetes, which usually arises between the ages of 10 and 14, is the less common form of the disease. But Type I

diabetics must receive insulin injections for

life, and usually suffer other problems result-

ing from poorly controlled levels of blood

the insulin-producing cells.

Mr. Kaufman said his researchers were

2 Studies Point Way to Diabetes Prevention

American Diabetes Association. "They're

Type I diabetes has long been known to be

clearly likely to have human applications."

an autoimmune disease — in which the im-mune system, instead of defending the body

against microbes, mistakenly attacks part of the body. In diabetes, it kills the cells in the

ancreas that make insulin. Without insulin,

cells cannot take in sugar. The body is de-

prived of sugar's energy and its accumulation in the bloodstream damages nerves and other

The potential new treatments would either

stop the immune system from making a mis-

take or suppress an existing erroneous re-

Perhaps the most intriguing scientific find-

ing is Mr. Kaufman's explanation of a long-suspected link between Type 1 diabetes and Coxsackie virus infections that cause colds.

sore throats and sometimes more serious

jobs and ending exclusions for existing conditions. And Mr. Gradison says his concerns about premium caps

and exclusive, mandatory health insurance purchasing cooperatives are widely shared. Executives of several of the companies in the Alliance for Managed Competition readily acknowledge that they, too. are worried about the Clinton plan's caps on how much

health insurance premiums would be allowed to rise each Laurie Sullivan. Aetna Life & Casualty Co.'s vice president for federal government relations, said her company quit

the insurance association because "our business and ulumately our policy interests just were no longer in sync." "We are getting ready for what we think is a different and better world in terms of health care," she said. "Managed care is very different from the fee-for-service indemnity

business most of the HIAA members are in. Mrs. Clinton has predicted that there would be a "Darwinian struggle" for survival among the 1,500 companies that sell health insurance.

The five Alliance for Managed Competition companies. which cover 60 million people, have moved to build or expand their health maintenance organizations and other anaged care programs. The Health Insurance Association of America's 271 mem-

A Vote for 50,000 More Police

WASHINGTON - The House has approved a \$3.5 billion crime bill that would put 50,000 more police officers on the streets and help President Bill Clinton keep a campaign promise to add 100,000

Initial legislative action to combat violence came Wednesday, the day after public anxiety about crime, always a potent political issue, helped determine the outcome of campaigns in Virginia.

New York and New Jersey. Anti-crime legislation was making what has become a regular appearance before Congress, except that this time both the House and the Senate

planned to consider several different bills. For the last 40 years. Congress has passed a crime bill in every two-year session except the last one, when an omnibus bill died in the Senate. (WP)

Target the Bullets, Not the Guns

WASHINGTON - Senator Daniel Patrick Moynihan, chairman of the Senate Finance Committee, wants President Clinton's health care plan to include a huge increase in federal taxes on handgun ammunition, which would make some especially destructive bullets unaffordable. The New York Democrat has often argued that

the best way to attack gun violence would be to restrict the sale of ammunition, not guns themselves. He noted that the nation has a 200-year supply of guns but only a 4-year supply of ammunition, "Guns don't kill people; bullets do." he told the Senate as he introduced his legislation. "It is time the federal government began taxing handgun ammunition used in crime out of existence."

From most lawmakers, such a proposal might seem a quixotic challenge to the gun lobby, which immediately denounced the plan as laughable. But coming from the chairman of the Finance Committee, one of the two Senate committees with a predominant role on the health bill, a proposal to

Mr. Movnihan said he was sure that the committee would agree with his proposal and would add the provision to the health bill before sending it to the Senate floor.

tax ammunition immediately becomes a serious

"I feel very strongly," he said, "and I can't imagine one coming out of the committee without

The administration has plainly been reluctant to add another enemy, gun owners, to the critics of its bill, which range from insurance companies to small business to foes of abortion. Hillary Rodham Clinton answered sympathetically in September when questioned about taxing guns, but she told

lawmakers that the administration was not including such proposals.

In a Finance Committee hearing, Mr. Moynihan got an unenthusiastic promise from Treasury Secretary Lloyd Bentsen to consider the proposal.

"Obviously that is a source of revenue that could be examined, and we will consider it." the secretary

Packwood and Diaries Parting?

WASHINGTON - The Senate ethics committee is prepared to go to federal court in the next two weeks to ask for an early hearing on enforcement of a subpoena authorized by the Senate for the personal diaries of Senator Bob Packwood. Republican of Oregon.

In a statement on the ethics committee's legal plans, its chairman. Richard H. Bryan, Democrat of Nevada, and vice chairman, Mitch McConnell. Republican of Kentucky, invited Mr. Packwood to change his mind and comply with the subpoena.

'In view of the Senate's overwhelming support for the committee's subpoena," the two said, "the committee hopes that Senator Packwood will now comply and not require the committee to go to

The panel is investigating allegations that Mr. Packwood tried to force his attentions on a number of female aides and lobbyists.

Ban Sought on Nuclear Dumping

WASHINGTON - In a reversal of U.S. policy, นรษายบด การ รณ States will call for an international ban on all ocean dumping of low-level nuclear waste.

Saying the nuclear powers "have a special re-sponsibility to display leadership on sensitive ocean environmental issues." the White House announced that it would formally propose the moratorium during a meeting next week of the London Convention, a legal entity that operates under the International Maritime Organization.

The decision was made three weeks after activists of Greenpeace International exposed a Russian warship dumping liquid nuclear waste into the Sea of Japan. The disclosure prompted Japan. which has opposed a ban on such dumping, to call for an international accord halting all such activity. But France and Britain continue to oppose a

Quote/Unquote

Mrs. Clinton: "There's a lot of money in the health care system that doesn't have a rip to do with health care."

FIRE:

just two years.

Paradise Lost Continued from Page 1

remained. The ruins of one home seemed to be a catalogue of the good life: the remains of a trampo-line, a surfboard, a motorized gocart, a bench press and rowing ma-

At house after house, the flames

from suptured natural-gas mains were reminders of the furnace that had destroyed everything. Beyond the ashes, blackened eucalyptus pods lay on the ground among groiesquely twisted cacti. The luxury and the ruin of Car-bon Mesa Road, just one of the celebrity streets in this mile-wide

city that runs 27 miles (43 kilometers) up the Pacific coast, were in sharp relief in the cinders of Mr. Penn's \$4 million Spanish-style A charred, three-tiered fountain was surrounded by rubble in a spa-

cious atrium of the house, which he once shared with Madonna and then, until last night, with his companion, the actress Robin Wright. Mr. Penn was not available for comment, but his publicist, Carol Stone, said she did not know if he

was evacuated or if he was there at the time of the fire. On Wednesday morning, fire fighters were still dousing "hot spots" in the ruins of Mr. Penn's home, pumping water from the swimming pool to suppress tiny bursts of white smoke and flame. At his home a short distance away, Mr. Davis spoke about the

beauty of nature and about its fick-"I'm a Southern Californian," he said. "I've got the sand and the ocean in my veins. It's just a mag-nificent place, but we always knew that sooner or later it had to hap-



Malibu residents, masked for protection against smoke, passing the ruins of a burned-out house.

Defendant Will Aid **Prosecutors**

NEW YORK - In what could be a major break for prosecutors in the New York bombing conspiracy case, a defendant has agreed to become a government witness, de-fense lawyers said Wednesday.

Abdo Mohammed Haggag, 34, is the first defendant in the bomb plot case and related World Trade Center bombing case to agree to be a witness for the prosecution. Mr. Haggag, who was arrested in July, is one of 15 charged with

taking part in a conspiracy to kill President Hosni Mubarak of Egypt and blow up the United Nations. an FBI office and New York commuter tunnels. The government charges that the

conspirators also played a role in the bombing of the World Trade Center in February, in which six people were killed. Four other de-lendants charged with carrying out the bombing are on trial in a federal court in New York.

The government alleges that a Muslim cleric, Sheikh Omar Abdel Rahman, was the spiritual leader for the group.

Mr. Haggag, a close aide to Sheikh Abdel Rahman, lived next door to the sheikh in Jersey City. New Jersey, where the cleric preached for the overthrow of Mr. Mubarak's government. Ron Kuby, who with the civil

rights lawyer William Kunstler represents Sheikh Abdel Rahman. confirmed that Mr. Haggag had become a government witness.

A friend of Mr. Haggag's said that law enforcement officers be-

gan to question Mr. Haggag shortly after the trade center bombing. seeking information about the sheikh and the Mubarak assassination plot. They put a lot of pressure on

him and probably promised to bring his wife and children to the United States," the friend said. Mr. Haggag's family is in Cairo. Given his close ties to the sheikh, Mr. Haggag's action will most like-

ly affect the cleric's defense the most, a source close to the case said. "We suspected him all along." an aide to Sheikh Abdel Rahman

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Away From Politics

patients to continue to urinate normally instead of having to wear a plastic bag under their clothing. Doctors at Massachusetts General Hospital in Boston found that the technique, a combination of surgery, chemotherapy and radiation, appears to let patients avoid complete removal of their bladders, which is now the standard treatment.

A new treatment for bladder cancer may allow

 A New York taxical driver who had been missing for three days was found dead in his cab on a street in the Bronx with a single gunshot to the back of his head. The killing was the 36th this year of a New York cabbie.

Controlling the world's population is the highest priority for U.S. global action, said a senior State Department official. Tim Wirth, State Department

counselor, said an aggressive effort must be begun "to make voluntary family planning services universally available by the year 2000."

• Hundreds of barrels of radioactive waste dumped in the ocean off San Francisco cannot be found. a U.S. Geological Survey scientist said. Over the years, the government authorized the disposal of about 50,000 barrels of radioactive waste at three Pacific sites about 25 miles (40 kilometers) from San Francisco. The area has since been turned into a sanctuary for marine life.

• Rejecting a complaint from Woody Allen, the Criminal Justice Commission of Connecticut ruled that a prosecutor had done nothing wrong in saying he believed Mr. Allen had molested his adopted daughter but not pressing charges. The disciplinary panel said there was no evidence that Frank Maco, a state's attorney, had violated the canon of ethics for lawyers.

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Middle Road on North Korea

U.S. and Seoul Blend Toughness With Tact

SEOUL - South Korea's president and the U.S. secretary of defense stepped up the verbal pressure Thursday concerning the apparent effort by North Korea to build a nuclear bomb, but neither was willing to declare a firm deadline by which the North must agree to international inspection of its nuclear

Defense Secretary Les Aspin, after two days of meetings with President Kim Young Sam and South Korean military chiefs, reiterated that the United States hoped for a diplomatic solution to the impasse. But the North Koreans should know that our deterrent posture and our defenses are strong." Mr. Aspin said. "It is not our intention either to be weak or

to look weak in this process." In an interview. Mr. Kim also situated himself between tough talk and tactful prodding of the Pyong-

yang regime.
"The best thing is to solve this problem through dialogue." the president said. But he also indicated

that his patience might be running low. "North Korea has a habit of demanding more and more, and if you make one concession, they demand another," Mr. Kim said. "I think perhaps it is about time that we should consider the possibility of setting

The efforts by Mr. Kim and Mr. Aspin to prod and pressure at the same time reflect a basic dilemma facing the United States and its allies.

For domestic political reasons, neither the Kim government nor the administration of President Bill Clinton can afford to "look weak," as Mr. Aspin put it, in dealing with North Korea. Mr. Clinton has already faced criticism for his handling of Somalia and Haiti; to look weak in Korea would add to his foreign

Yet, there is an underlying fear that the North might take some drastic military step if the outside world

Pyongyang on Thursday again held out the threat of armed conflict. The North Korean news agency, moni-

ASIAN

TOPICS

Japan Centenarians

Tell How They Did It

Take things as they come.

You'll live longer. This was the consensus of 2,851 Japanese

aged 100 or older who were inter-

viewed by the Ministry of Health

and Welfare. The largest portion. 15 percent, cited taking life as it

comes as the most important fac-tor. Other advice: eat and drink

in moderation; early to bed and

early to rise: have religious faith;

tored in Tokyo, said that its policy would be "answering dialogue with dialogue, and war with war."

Mr. Kim said that it was essential to "send a clear message to North Korea." But the Western position, as enunciated by him and Mr. Aspin, remains vague. There is a firm demand that the North agree to inspections of its nuclear facilities, but there is no firm timetable as to when that must be done.

For the first time since the Korean War, Pyongyang this year has had two rounds of high-level negotiation with Washington. Some analysts say a desire to be taken seriously by the United States may be one reason why the North triggered the current impasse.

With that possibility in mind, Mr. Aspin said this

week that Washington would not begin a third round of negotiations with Pyongyang until the North admitted international inspectors.

Another bargaining chip for dealing with the North is the annual military training exercise in South Korea involving U.S. and South Korean troops. Washington and Seoul have both held out the possibility that next year's war games might be canceled if the North complies with international inspection. Mr. Aspin said Thursday that no decision had been made on whether to hold the war games or not.

One source of pressure on the North is the threat of international economic sanctions - cutting off North Korea's already limited imports of fuel and machinery. Mr. Aspin, however, seems unconvinced about this approach.

There are a lot of questions in connection with sanctions." he said this week. "Are they appropriate? Would they work? Would they result in the desired Mr. Kim said that he was not seriously concerned

about the possibility that economic sanctions might drive the North Koreans to military retaliation. 'Imposing economic sanctions on North Korea does not directly translate into military action by

North Korea." he said. Mr. Kim said that Washington and Seoul were

from using their weapons. Singa-

pore had nine robberies involv-

ing firearms last year, the police said.

Some Bangkok taxi drivers are

using their tires to inflate their

fares. The Nation newspaper re-

ported. After their meters have

been officially calibrated with

the proper size of tires, they get smaller tires. The smaller the tire,

the more revolutions to go the

same distance, and the faster the

meter clicks over. A spokesman

said the Department of Land

Transport had received numer-ous complaints about this and

Arthur Higbee

was investigating.



KURDS: 30 Firebombings Across Europe Cause Heavy Damage to Turks

Continued from Page 1 ny, many of whom came as refugees claiming

persecution in their homeland.

Mrs. Ciller alleged that the Kurdish guerrillas in Turkey were trained and aided by Syria. Iran. Iraq and Armenia, and warned that if those countries did not cooperate in cracking down on the separatist movement, "we will do She did not elaborate, but Turkish forces

have several times crossed into northern Iraq in

Mrs. Cilier did not explain how actions by the new anti-insurgency units would differ from the present army repression of Kurdish separatism, which has frequently been condemned by human rights groups such as Amnesty Interna-

She said the special units, to be known as New Security Forces, would have an eventual strength of 10,000 and would go into action in January. She indicated that special methods

punitive action against suspected guerrilla were needed to cope with the guerrillas' hit-

The prime minister said the guerrillas had cost the country \$1 billion in lost business as a result of bombing attacks in Istanbul and several coastal resorts this summer...

She said that the guerrillas "have changed tactics a lot recently. They no longer hit just military targets; they attack civilians. They raid villages and slaughter women, children and babies."

ALLIES: A Proposed Russian-U.S. Maneuver Falters on Mixed Signals

Mr. Christopher said he had ad- - harshest Senate critic accused him

vised Mr. Yeltsin that the "credibil- of needlessly risking American

Continued from Page 1

cost of relocating the Russian troops in Russia. The last of the 32,000 Russian troops in Germany are to be withdrawn by August.

Although it was Washington and Moscow that made German reunification possible, the idea of inviting Russian soldiers back - even for a small, brief peacekeeping exercise designed to highlight the end of the Cold War - was a political nonstarter for Bonn. "Even if the coordination had

taken place, we would have then advised that for political reasons the exercise should not be held in Germany," a German official said. "To do such a thing would be politically sensitive for our former East German residents.

Administration officials acknowledge that those in the Pentagon planning the exercise failed to coordinate adequately with people who deal with NATO allies, thus blindsiding the Germans.

The Germans paid billions to build housing in Russia so that the

want them back running around the countryside," said an American

German and American officials said the idea of a Russian-American exercise on German soil had been dropped. But Americans said Bonn had indicated that small numbers of Russian officers would be allowed to meet with their U.S. counterparts in Germany.

As a consequence, the exercises are likely to be conducted some-

Russians would leave and did not time this summer at the Russian base for the 27th Division or in the United States.

> The idea of flying American soldiers from Germany to the United States to train with Russian soldiers seems costly and cumbersome to some. But officials said the Clinton administration had learned a valuable diplomatic lesson.

"It is an object lesson in how not to treat the new Germany," said an senior American official.

Germans Approach Japan on Defense

TOKYO - The German defense minister said here Thursday that Japan and Germany should start regular military consultations because the two countries had much in

"These regular meetings would address peacekeeping policy, training for UN operations, and strategic and regional security problems." said the official, Volker Rühe. He said that common

ground on security matters inciuded the two nations' relative inexperience in United Nations peacekeeping roles, their aspirations for perma-nent seats on the UN Security Council and the strength of their economies.

"Both Japan and Germany know that the period of just writing checks is over," said Mr. Rühe. Bonn's first defense chief to visit Japan since Germany reunified in 1990, "It was time our two countries ended this period of extra-carefulness in fulfilling our international roles."

Until the end of the Cold War, Germany and Japan allies whose armies overran much of Asia and Europe during World War II -- bad been reluctant to send troops abroad because they did not want to alarm countries that suffered from their military might in the past.

Mr. Ruhe said Germany had learned that any peacekeeping operation must be built on political dialogue, such as the successful UN mission in Cambotlia:

The mistake in Somalia was that we made Aidid the criminal," Mr. Rühe said, referring to the clan leader Mohammed Farrah Aidid. "This really complicated the situa-

Japan's Peacekeeping Operation Act bans its troops from taking part in UN combat operations, such as separating warring factions. The issue has been the focus of heated debate in parliament.

POLICE: East Europeans Bolstering Security Services

Also: Be a woman. Eighty per-

cent of the centenarians are.

Farming is also apparently con-ducive to long life. Although only 6 percent of the Japanese

work force is engaged in agricul-

ture, the largest portion of cente-

narians — 42 percent — had worked as farmers or foresters as

Anyone using firearms while

committing a crime in Singapore

now faces a mandatory sentence

of death by hanging. This in-cludes any kind of gun or bomb.

Accomplices of armed criminals

will also go to the gallows unless

they can prove that they tried to

prevent other gang members

their primary jobs.

Around Asia

Continued from Page 1

police, in fact, is his secretary. She

has been there four years. Czech newspaper readers were treated to a public battle recently the Prague police, Lieutenant Colonel Miroslav Platio, was fired after he denounced low pay and said the force was on the verge of "financial collapse,"

"Every gangster in town has a super-modern car and communications technology." he said, "and our phones don't even work."

Crime in the Czech Republic has tripled since 1989. Colonel Vaculik said gangs of Serbs, Croats, Russians. Ukrainians. Bulgarians and even Chinese controlled Prague's underworld. While the Czech Republic remains comparatively safe - it has the fourth-lowest crime rate in Europe — the extent of the increase has alarmed many.

Crime has also increased in Poland by 61 percent between 1989 and 1992. Among the biggest headaches are car-theft gangs of Rus- kind," he added.

sians, Belarussians and Ukrainians who specialize in Western cars.

Republic and Poland had also be the old route through Yugoslavia.

right to face their accusers.

gations, for example," said a U.S. law enforcement agent familiar with the situation in Eastern Europe, "these guys are reduced to making seizures." They cannot conduct "investigations of any

Werner Keuth, the director of books before 1989 but were ig-

partment, said that both the Czech come important transit points for heroin smuggled to Europe through Turkey from Afghanistan. Traffickers favor these countries because war in the Balkans has cut

are legal with a court order, the

Under Czech law evidence obtained by a police officer cannot be used in court. Although wiretaps evidence they reveal also is not permissible. Confidential informants cannot be employed, because all subjects of investigation have a

"When it comes to drug investi-

In the Czech case, most of the current restrictions were on the

Colonel Vaculik said.

the Austrian Central Narcotics De-partment, said that both the Czech police started obeying the law." Since 1989, Polish law also has banned undercover investigations

and police lineups behind one-way glass. The law also prohibits the seizure of ill-gotten property. Finally, some violent offenders since 1989 have been given weekends off from prison as part of a reform program. Las year, according to a Polish police spokesman, such prisoners on leave committed 30 mur-

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SECRETARY: Christopher Moves to Steer Debate

Continued from Page 1

ings abroad. Opening Japan's markets was one main project, as was passage of the North America Free talks on tariffs and promoting the integration of East Asian and Pacific economies with that of the United States.

"Our national security is inseparable from our economic security. he said.

Second was the success of reform in Russia, which he called our "highest foreign policy priority." Mr. Clinton has unabashedly supported President Boris N. Yeltsin in his armed dissolution of parliament and call for new elections.

Mr. Christopher pledged to reinforce the Israeli-Palestinian peace agreement while offering to mediate the stalled Israeli-Syrian talks. He called for an end to the Arab economic boycou of Israel, a de-

ports and jobs."

free press."

mand that has been largely ignored in the Arab world. Finally, he pledged attention to nuclear arms proliferation, which he described as "the most serious threat in the post-Cold War era."

During his appearance before the committee, Mr. Christopher's

■ Criticism From Helms

ity of December's parliamentary lives in Somalia and Haiti, news elections — and the prospects for agencies reported from Washing-Russian democracy — depend on a ton. In response to the attacks by Senator Jesse Helms, Republican

The next two priorities were of North Carolina, Mr. Christoframed by a desire to preserve and expand the North Atlantic Treaty pher defended his actions and told Organization and establish a "new him that "some people have mistaken my courtesy for a lack of Pacific community of trade and integrated economies "in the most lucrative terrain for American ex-Mr. Helms, a longtime antago-

nist of the State Department, focused on reports that the exiled Haitian president, the Reverend Jean-Bertrand Aristide, had encouraged violence while in power. "You knew all that," Mr. Helms

said to Mr. Christopher. "It was well-known that Aristide is a murderer. Yet somebody decided to return him to power, if necessary, at the risk of American lives. Who is making these decisions?"

Mr. Helms also quoted from a newspaper report saying Mr. Clinton had taken a personal interest in Haiti because of his desire to please the Congressional Black Caucus.

GEORGIA: Russian Troops Land

neighboring states and that he believed that was what its leaders in-

Mr. Christopher gave little weight to statements by Defense Minister Pavel S. Grachev of Russia opposing any move by the North Atlantic Treaty Organization to accept new members and favoring keeping Russian troops in Latvia and Estonia until those Baltic states guaranteed rights to Russian-speaking minorities.

Mr. Christopher also said reports that Boris N. Yeltsin, the Russian president, had backed off from a pledge to hold a new presidential election in June overstated the case.

Mr. Yeltsin would leave the decision up to the new parliament that is to be elected in December, he said, adding, "I don't see that as a retreat from his prior commit-

Regarding Russia's new military AFP, AP)

doctrine, adopted Tuesday, Mr. Christopher said it stated "that their basic objective is to complete withdrawal of Russian forces to

"We welcome this," he said. He also said the doctrine made provisions for Russian troops to operate in certain situations, "presumably in terms of peacekeeping," along the periphery of the old Soviet Union.

"Our preliminary understanding," he said, "is that this new doctrine has a very important proviso and that is that such operations by the military along the border of Russia will be only in cooperation with other states involved.

Mr. Christopher, who returned from a trip to Russia and other former Soviet republics last week, said: The Russian government has reiterated that it does not link the troop withdrawal to the situation involving the ethnic Russians in those Baltics states." (Reuters.

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Warning To Iran

U.S. Assails Some In EC for Links

BRUSSELS - The United States criticized the European Community on Thursday for allowing some of its members to break ranks and reopen links with Iran, warning that it contained echoes of events leading up to the Gulf

"This is a real source of tension between us," Stuart E. Erzenstat. the U.S. representative to the Community, said at a seminar on EC-

He said that Secretary of State Warren M. Christopher felt that Iran must remain quarantined until it changed its policies, but that some EC states had undermined this stance by reopening trade and diplomatic ties to Tehran.

This is too close an echo of what happened with Iraq," Mr. Eizenstat

Germany provoked protests in mid-October over an official visit to Bonn by the Iranian intelligence chief, Ali Fallahiyan, justifying it on the grounds that contacts with Tehran were essential for humanitarian as well as political reasons The visit prompted the United States to take the unusual step of.

■ Embassy Seizure Marked Iran on Thursday celebrated the 14th anniversary of the seizure of the U.S. Embassy in Tehran as a humiliation of the Great Satan, Agence France-Presse reported

The country's spiritual guide, Ayatollah Sayed Ali Khamenei, ruled out any chance of improving

"There is no need for us to talk we shall be the ones to set the preconditions: that they repent for all the tragedies they have created Thousands of demonstrators

took to the streets of the capital on America, death to Israel," they burned U.S. flags and effigies of

until January 1981.

Ayatollah Khamener, address students Wednesday night, praised the embassy takeover as a "coursgeous and vigilant" action. He condemned advocates of dialogue with Washington as "naive,

cowardly and ignorant." Saced Rajai Khorassani, an in-Iluential moderate in the Iranian parliament, has called for negotiations toward a normalization of ties with the United States.

Ali Akbar Mohtashemi, a hardline radical, urged Ayatollah Khamenei to block any move toward reconciliation. "Iran's revolution-ary forces," he warned, "will never allow such a humiliation."

57 Years Later. Russia Church

MOSCOW - The head of the Russian Orthodox Church and priests in gold, black and white robes reconsecrated a cathedral in Red Square on

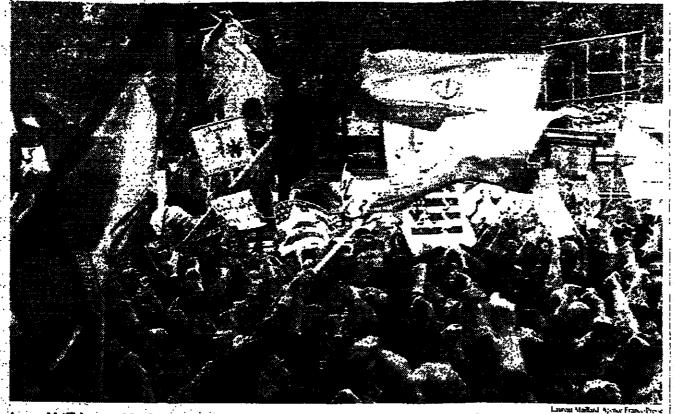
Cathedral gave evidence of the rise in the church's fortunes since the collapse of the Soviet Union. As a choir sang, Presi-dent Boris N. Yeltsin and other senior government leaders attended the ceremony, which was watched by hundreds of

stands the tomb of Lenin, the father of Russian communism. City officials want to close the tomb and remove Lenin's body, to sever ties with the

Church. The destruction cleared the way for military parades held by the Comminists in Red Square.

pink building, with gold domes and crosses, stands near the famous GUM depart-

ment store. Mr. Yeltsin told Patriarch Alexei II, head of the church, that the government would return the country's two most venerated icons from a state collection. The announcement ended a long-running dispute between the church and muse-



A crowd in Tehran on Monday celebrating the 14th anniversary of the seizure of the U.S. Embassy and its American hostages.

U.S. Troops to Re-emerge in Somalia

By Keith B. Richburg ngton Post Service

MOGADISHU, Somalia — U.S. troops will re-establish a high-promilitary presence on the cap tal's dangerous streets after week of not venturing beyond their forti

Robert B. Oakley, the speci U.S. envoy to the region, said at a tatives of loreign and Somali hu ible activities of a peaceful nature" in the next few days, accord ing to relief officials who attended

in the capital were imm said they would be aimed at reing Mogadishu's major roads which in recent weeks have been

Major General Thomas Montgomout the details of the new U.S. plans for U.S. troops to man per manent checkpoints on those

The public comments of Mr. Oakley and Colonel Ransch, and the private remarks of other U.S. officials, were apparently intended 7,200 American troops in Mogadishu would be doing little more than protecting themselves and preparing for the eventual departure of all U.S. forces next March.

Mr. Rausch said in an interview that there would be, "over the next couple of weeks, an increase in visibility of U.S. troops." He said the heightened troop presence would not involve American troops "go-ing house to house or anything like

Colonel Ransch said: "There's a lot of concern about the weapons carried openly on the streets. We're not just going to sit around our compounds."

Possible future operations inchide removing Somali barricades on 21 October Road, preferably after reaching agreement with the faction led by Mohammed Farrah Aidid, Colonet Ransch said.

"We're not going to pick a fight,"
Colonel Rausch said. "But if
there's one available, we're not going to run away from it, either."
Mr. Oakley and Colonel Rausch
heeb reid the playmed chift to both said the planned shift to a more visible U.S. military presence in the streets did not represent a change to a more aggressive policy.

Rather, they said, it was in keeping with President Clinton's pledge to use American troops to reopen the meaning the major routes traveled by American and UN troops

The new U.S. posture - a muscular military presence on the streets coupled with behind-thescenes negotiations to reduce the risk of confrontation - m many ways appears to imitate the initial stages of the American intervention last December. At that time, U.S. Marines fanned out through the streets only after Mr. Oakley and other diplomats had negotiated with General Aidid and his militia not to display firearms or chal-lenge the U.S. troops.

and relief agencies

■ Early Pullout Rejected Daniel Williams of The Washington Past reported from Washington: A House panel narrowly rejected

a Republican-led bid to force an early withdrawal of U.S. troops from Somalia. Opponents argued that such a move would embarrass President Clinton

Benjamin A. Gilman of New York, the ranking Republican on the House Foreign Relations Comminee, had called for withdrawal by Jan. 31 rather than the March 31 deadline set by Mr. Clinton last month. The panel chairman, Lee H. Hamilton, Democrat of Indiana, countered with an amendment supporting Mr. Clinton's date.
Mr. Hamilton's blocking action

won by a 22-to-21 vote after the

Democrat of Washington, tele-Administration officials testifying before the vote Wednesday emphoned wavering Democrats. The phasized logistical reasons for stayvote complemented action last month by the Senate, which con-ing in Somalia. One said an early

cult." Others said it would hamper efforts to recruit international re-

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Patricia Wells is the author of The Food

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☐ Yes ☐ No A critical component of business growth is increased sales content. To maximize each business

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opportunity, you need a way to leverage your entire organisation -- to bring it totally to bear at the point of

4. Do you really know what your customers want?

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6. Is your information strategy <u>forested</u> on belping you hear what customers and markets are trying to tell you?

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7. Can your organisation respond quickly to what customers and markets are telling you?

When the flow lines of your information system are not within your customers' reach, you won't are not within your customers react, you won't always sense when opportunity knocks. But even if you do, getting the message is not enough. If you can't reply rapidly to market signals with information products and services, revenue opportunities are lost

8. Does your information strategy enable the proactive delivery of information to your

☐ Yes ☐ No

Many business plans underestimate the power of information to build customer relationships. But imagine the advantage of an information tech-nology strategy that transforms information into

9. Are the full capabilities of your organisation sible to your customers at all your field ☐ Yes ☐ No

An office, A branch. A retail site. To a custom that's your company. One small part of the whole.
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10. Does your information strategy reflect the hottom-line importance of customer service?

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CHRYSTONIE RIZE to a service mark of Change Corporation

Reconsecrated The Associated Press

Thursday that had been destroyed on Stalin's orders more than a half-century ago. The rebuilding of the Kazan

people holding candles.

A few hundred yards away Communist past. The 300-year-old cathedral,

one of the most important holy sites in Russia, was torn down in 1936 because Stalin wanted to crush the Orthodox

Reconstruction of the cathedral began in 1992, financed by government and public donations. The squar

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A Fine Day for Republicans

Tuesday was a fine day for Republicans. They swept the three biggest contests, for mayor in New York City and for governor in New Jersey and Virginia. The victory of Rudolph Giuliani in New York, combined with the earlier triumph of Richard Riordan in Los Angeles, gave City Hall to the Republican Party in America's two largest cities, both traditionally Democratic. The victory of Republican Christine Todd Whitman over Governor James Florio in New Jersey allowed the Republicans to make their favorite argument: that Democrats who raise taxes inevitably get punished.

Defensive Democrats made some fair postelection points: This is a big country, and three local races don't make a trend, and besides, the New York and New Jersey contests were exceptionally close. Less convincingly, they argued that since incumbents did badly, the vote for Republicans in 1993, like the vote for Mr. Clinton in 1992, was "a vote for change." If voters still want change in

1994, that argument will give little comfort to Democrats who control Congress.

In fact, these elections simply reinforce what was evident before Tuesday. Mr. Clinton was elected in 1992 with a minority of the vote, and after a year in office he has not consolidated his triumph into anything like a majority for his party. If that is ever to happen, it will take time, a solid economic recovery and more (exceedingly difficult) legislative victories. To the extent that Tuesday's results make it harder for Democrats in Congress to do hard things, Mr. Clinton will be hurt.

But if they simply make it harder for Mr. Clinton to govern, congressional Democrats will pay, too. "This is certainly not a message to run and hide from tough issues." Mr. Clinton said. The Democrats may lose by doing hard things, but they will certainly lose if they don't try to govern, which involves making difficult choices every week.

- THE WASHINGTON POST.

A Sad Exit in Jerusalem

Kollek has presided memorably as the bluntspoken but equitable magistrate of a fractious city. In his prime, he would begin at dawn by walking through Jerusalem, paying its diverse inhabitants the courtesy of listening, Parks and museums filled what had been battlegrounds; a once-divided city was united by efficient municipal services. Even more impressive was the grudging respect accorded Mr. Kollek by the resentful Arab third of Jerusalem's 550,000 inhabitants.

At 82 having lost an election he reluctantly contested, Mr. Kollek bows out at an awkward moment. Prime Minister Yitzhak Rabin. who persuaded him to run, incautiously declared that local elections could be seen as a referendum on Israel's agreement to withdraw from Gaza and parts of the West Bank. But his appeal backfired; turnout throughout Israel was low, and his candidates lost in Tel Aviv as well as in Jerusalem.

In Jerusalem the winner was Ehud Olmert.

a Likud Party hard-liner who opposed the Camp David accord with Egypt His victory was assured by a last-minute deal with an ultra-Orthodox candidate who abandoned the race in return for promises of more money for religious schools.

Mr. Kollek's age and uncertain health were perhaps the major reasons for his defeat. His occasionally choleric temper also cost votes. As mayor-elect. Mr. Olmert now talks of harmony and dealing fairly with all Jerusalemites, including Arabs. Fortunately, he has Teddy Kollek's example of mutual accom-

modation to guide him. In a city where a blunder can lead to bloodshed, Mr. Kollek has respected the cultural and religious autonomy of all citizens. He has been fearless in countering zealotry in every quarter. During his tenure, despite sporadic outbreaks of violence, "the peace of Jerusalem" has been more than a figure of speech. Indeed, it is his monument.

- THE NEW YORK TIMES.

Romania in From the Cold

No place in formerly Communist Eastern Europe has had a tougher time breaking away from the old controls and habits than Romania. It executed dictator Nicolae Ceaucescu in 1989 but kept many of his unreconstructed comrades in power and in the woodwork. It is now possible, nonetheless, to note some progress. Not that Romania is a showcase of democracy. But it has moved to the point where it meets the rubbery standards - in general political practice, not just in emigration - that the U.S. Congress enforces in handing out tariff privileges. Romania is shedding the stigma of being the lone country in its region to be denied most-favored trade status.

Most-favored-nation status will give Romania the privileges in trade and access to technology that other countries already enjoy. An agreement had been prepared during the last Bush year but was held up largely by one interested congressman, Hungarian-born Tom Lantos, Democrat of California. who insisted on stronger guarantees for Hungarian, Gypsy and Jewish minorities. Meanwhile, the press has loosened up, although state television has only begun to; the security

services have come under tentative though still inadequate parliamentary control; privatization has proceeded. Romania has enforced United Nations sanctions against former Yugoslavia, and paid for it. China, a harsher place, has had most-favored status for a year. The Council of Europe is taking in Romania. It was time for the United States to move.

In Romania much of the old political elite remains in power. Its commitment to new forms of democratic practice does not appear profound. Democratic and market reform go step by step in Romania and in a host of other former Soviet-bloc places that lack much experience in democracy and market economics. Some of these steps are even backward. The West, however, by giving its close attention and by conditioning its favors on local performance, can offer crucial ddori io modernizing elemenis. Komania s leadership wants an economic partnership to help the country overcome its painful backwardness. Its Western friends must insist on a political partnership that puts a premium on democratic evolution.

- THE WASHINGTON POST.

Other Comment

Danger on the Subcontinent

The latest flare-up of violence in Kashmir has again reminded the world of the smoldering conflict on the Indian subcontinent. where two hostile powers with nuclear potential confront each other. Although, on the whole, possession of nuclear weapons may have had a moderating effect on relations between India and Pakistan, since the incidents at Ayodhya, their strategy of controlled confrontation has become a dangerous game, and should religious fanaticism undermine the ideal of a secular state in India, the rivalry between Islamabad and New Delhi could take on a new dimension. It may be that the postcolonial period of history, with its relative stability for the subcontinent, is coming to an end.

- Neue Zürcher Zeitung (Zurich).

A Waiting Game on Haiti

The United States and other countries appear satisfied, for now, with observing the oil and arms embargo imposed by the United Nations on Haiti. They are not ready for the commercial embargo sought by France, Canada and Venezuela, fearing the effects of such a measure on the population and the spectacle that their suffering would present on American television channels.

One solution would be to no longer insist on the return of President Jean-Bertrand Aristide, to put the accent on re-establishing democracy and letting Prime Minister Robert Malval prepare new elections. But Mr. Malval himself rules out this buck-passing game. Neither can Bill Clinton openly abandon the legally elected president, since he, Vice President Al Gore and Secretary of State Warren Christopher have regularly shown their support for him these past few days.

Mr. Clinton is not forgetting that the Hai-tian president was elected by a clear margin in 1990. He knows that Father Aristide has the support of blacks in Congress. Ultimately, he wants to avoid the return of a fleet of "boat people" to Florida. Torn between all these demands, he seems to have concluded that, for now, it is most urgent to wait. — Le Monde (Paris).

The Wages of Bad Taste?

I know that we should not, but we Britons seem to think the Great Fire of Hollywood funny. We know that art is not the same as life. But, such is film's power, we think that, for example, Bruce Willis, the hero of "Die Hard 1" and "Die Hard 2," should have killed any villains who were trying to burn down Hollywood, then leapt into his helicopter and doused the flames with numerous fire extinguishers which he had personally wrenched out of the hands of obstructive bureaucrats at Los Angeles City Hall. In

fact, in real life, he was useless. We would have been upset if our own Joan Collins had been burnt down. But either she was safe in Britain at the time of the fire, or the firemen managed to put her out. Otherwise, one of the reasons why we could not care less about those homes going up in flames is that we know that, in terms of architecture and interior decoration, they were naff.

- Frank Johnson, in The Daily Telegraph (London).



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French and Americans Playing a Dangerous Game

By Flora Lewis Washington-based Center for Strategic and International Studies, to see if a quiet two days closeted in a luxury

negotiations for a new General hotel couldn't overcome suspicions Agreement on Trade and Tariffs, and replace heat with light.

It did show that both sides have real blocked above all by the French-American impasse on grain subsidies. Everybody wants the long delayed GATT Uruguay Round to succeed. Many concede that this year's third "last deadline" really is the last chance. They believe that failure will not only prolong the world recession but quite likely lead to trade and currency wars and possibly spill over to unravel the Western security system

that brought success in the Cold War. But everybody wants the magic solution to come by concessions from the other side, so the dire warnings are taken as part of the game as it hurtles over the edge.

WASHINGTON — It's just over a month to go now to decide whether Dec. 15 will go down in his-

tory as Black Wednesday. That is the

glum prediction as time runs out on

A group of French and American experts met in the nearby Virginia countryside last weekend to talk about the rasping friction that has plagued the two countries' official relations for the past couple of years. The meeting was organized by the Institut Français des Relations Internationales and the

W ASHINGTON — Benazir Bhutto's re-elec-tion as prime minister of Pakistan is one of

the great comebacks in modern political distory It should help give perspective to Western views

of Islam. Pakistan is a country and a society that

cares deeply about its Muslim identity. Its pre-

dominantly male electorate chose, in a notably

peaceful democratic process, to bring a woman back to power as head of government, against the

For Pakistanis, the re-election provides a fresh

start in the democratic process. Former Prime Minister Nawaz Sharif's Muslim League won

almost as many parliamentary seats as Miss

Bhutto's Pakistan People's Party in the National

Assembly. The turnout was a low 48 percent,

reflecting disenchantment with political leaders

who had spent recent years squabbling with each other and slurping at the public trough rather than attacking the nation's many pressing prob-

lems. Some important gains were made, however.

history, thanks to the impartial ministrations of a

military establishment that, for now at least,

seems determined to stay out of partisan politics.

worried would gain enough strength to become the fundamentalist swing factor in a stalemate

between the Bhutto and Sharif forces, actually

lost seats. What emerged looks like the begin-

nings of a genuine two-party system that is

Third, the temporary government led by for-mer World Bank official Moeen Qureshi, which

essentially secular in its emphasis.

Second, the religious parties, which observers

First, the election was the cleanest in Pakistani

wishes of religious authorities.

needed for the home front.

In Muslim Pakistan, a Fresh Start for Democracy

By Nicholas Platt

ran Pakistan for four months, left a legacy of

reform, including measures to tax feudal land-

lords, fight the drug trade and reduce corruption.

guide her as she begins to govern. She will know now that the key to stability and constructive

action is a cooperative coalition between the

three major centers of power in the executive

branch: the prime minister, the president and the chief of army staff. The turbulence in the govern-

ment since General Mohammed Zia ul-Haq died

in 1988, the subsequent failure of Miss Rhutto's

government in 1990 and the roller coaster events

of 1993 leading up to the elections all stemmed

from unmanageable frictions among the three.

politics of revenge, whatever the justice of the case,

are not an adequate agenda for governance. The

people who killed her father are gone, the army is

neutral, the needs of the nation are too pressing.

trends continue, Pakistan by 2030 will be the

world's third most populous country, after India

and China. One Pakistani in 100 is addicted to

heroin, and the environment is degrading rapidly.

Seventy percent of the population is illiterate. Yet

37.5 percent of the national budget is devoted to maintaining the military establishment — includ-

ing a nuclear capability - deemed necessary to

counter what Pakistan sees as a continued and

even strengthening threat from India.

Pakistan's population has exploded. If current

Miss Bhutto will also know this time that the

Miss Bhutto will have the lessons of the past to

problems which they don't quite know how to handle but which they put ahead of reaching agreement. Both, as one participant said, have become prisoners of the emotions stirred, pubopinion aroused, domestic social distress and weak governments. Each is tempted to blame the other for bad will, selfish ambition or the urge to dominate, and for devious plots.

There is absolutely no proportion tween the high stakes and the actual issues, which would be minor if they weren't swaddled with fluffy notions of principle, identity, geostrategy, dragged in to justify indignation. And yet there is something underneath, a nagging in inflated rhetoric of pique.

Basically, there is no evidence that the French as a people are anti-American or that Americans are contemptuous of France. This persistent animosity is essentially a governmentto-government or even bureaucracyto-bureaucracy affair, aggravated by political convenience when excuses are

It goes back to Gaullist mythology and French pain at losing status in the world, butting against America's surprise at finding itself a superpow-er, which brought first overweening pride and now a petulant doubt that other peoples' troubles are worth

bothering about.

The underlying national assumptions of friendship, of being on the same team, of needing and wanting each other's support remain valid. But it is governments, steered by bureaucracies, which are going to make the crucial decisions, and they are not much concerned with basics of international relations these days. Preparing elections and getting key bills passed are the preoccupations.

Nonetheless, both Paris and Washington — and practically all the other major and minor capitals -are well aware that the way things are going is a recipe for making all of them worse off, perhaps much worse. It's a kind of autopilot syndrome, as though nothing could be

done to change the pernicious course. The Americans say, and probably believe, that although they would like a GATT agreement, they won't manage too badly without one. They can turn to the Pacific, to Latin America for partners. Of course, that only in-furiates the French, who take it as another sign of American arrogance that must, in honor, be resisted.

Predictions of immediate disaster exaggerate. If failure has to be admitted, no doubt there will be efforts to fudge and keep the slippery slope from being precipitous. Stock and currency markets will take fright, and there will be an attempt to calm them.

But it is an unconscionable slippery slope. Denis Healey's "first law of holes" is being idiotically violated. It is "When you're in one, stop digging."

That is possible. It will take what now seems unlikely though by no means extravagant — compromise. And an even more unlikely willingness, quietly telegraphed beforehand, to abjure claims of victory, trumpeting agreement as the greatest benefit for all. But time is running out, and the hole is getting deeper, with the dark, dangerous bottom out of sight.

O Flora Lewis.

The time has come to turn the National Assem-

bly into a working legislature. This will take a determined effort by both the government and the opposition party. Perhaps it will turn out a good thing that neither Mr. Sharif nor Miss Bhutto

gained a clear majority and that they must cooper-

American policymakers should be asking themselves what they might do to encourage moderation and pluralism in this key Muslim country. There are lots of old policies to rethink.

For example, the cutoff of military and economassistance under the Pressler amendment has

slowed economic development and hurt efforts to promote education, public health and family plan-ning — without forcing Islamabad to give up unilaterally its nuclear program. In fact, Washing-ton has stimulated deeper reliance on nuclear

weapons by weakening Pakistan's conventional

More paradoxically, U.S. policy encourages

India to do nothing about nuclear proliferation, since movement on the issue could lead to a

resumption of U.S. assistance to Pakistan. Fur-

thermore, Washington has ignored the one issue,

Kashmir, that keeps Pakistan and India in a state

Miss Bhutto's return should be used as a

catalyst for change not only in Pakistan but also in the policies of the United States and India

The writer, a former U.S. ambassador to Pakistan; contributed this comment to The Washington Post.

toward that country and each other.

of dangerous confrontation.

ate in order to move their county forward.

A Foretaste Of Change For 1994?

By William Safire

WASHINGTON — To Tip O'Neill's dictum "All politics is local" let me append Salire's Cor-ollary: All local politics is now na-tional Looking from the bottom up: a local election in a television age has a national impact. Looking from the top down: The national fixation on presidential fortunes has an effect on the decisions of voters.

In the urban base of what became the Republican Party's 1993 triple play, Republican Rudy Ginliani was squeaking past Mayor David Dinkins on the crime issue. Then Bill and Hillary Chaton came in and turned it into an open "race race" with his inflammatory "too many of us are still too inwilling to vote for people

that are different than we are. That grated on my ears (he meant to say "people who are different from ourselves") but grated more coarsely on the ears of white New York liberals, fed up with a passive mayor, who did not appreciate the president lecturing them about how their antiincumbent votes were motivated by racism. In this way, President Clinton nationalized the city's election and

magnified Democratic defeat. In Virginia, a stone's throw from Washington, Republican George Allen ran against the "Cinton-Wilder-Robb" set, the Chinton tax double cross and the Clinton government-controlled health plan.

Local Democrats, afflicted with voter distaste at their national policies, were reduced to running against fear of the religious right; they succeeded only in knocking off a novice running for lieutenant governor. In the statehouse, Governor Allen will help steer Virginia rightward in na-

tional races. New Jersey was the big one. The defeat of Democratic Governor Jim Florio was rooted in the most national of issues — tax increases — and had the greatest impact. Liberals were saying for weeks that New Jer-sey was the key battleground this year because they thought a Florio victory would endorse Mr. Clinton's tax increases. But the winner, Christie Whitman, promised tax cuts for economic growth, and her victory is a

blow to Clintonism. Her campaign strategist, Ed Rol-lins, was a card-carrying Reaganite; Mr. Florio's James Carville is Mr. Clinton's political gure, who should change his favorite sign to "It's the

taxation, stupid." What do this week's three-forthree Republican victories, added to three-for-three earlier this year, mean for national politics? The impossible is now possible: control of the U.S. Senate is within reach, which would effectively end the creeping centralization of government power. Bob

Dole's slogan is "Seven More in "94." Looking especially vulnerable are temocrats Robb of Virginia and Lantenberg of New Jersey. Wolford of Pennsylvania is shaky, as are Bingaman of New Mexico and Kohl of Wisconsin. Mathews of Tennessee, appointed to Al Gore's seat, is a Republican target, as is Sasser, who also runs in '94. (Tennessee Republicans are eager to have the vice president nationalizing their campaigns; they think he can be as useful as Hillary Clinton was to Mr. Dinkins and as Janet Reno was for Mr. Florio.)

Democratic open seats are Riegle's in Michigan, Metzenbaum's in Ohio and DeConcini's in Arizona; Republicans have a good shot at all three. Of open seats now Republican — Durenberger's in Minnesota, Dan-forth's in Missouri and Wallop's in Wyoming - only Minnesota is con-

sidered vulnerable.

What can turn a possibility into a reality? Events like election day 1993. for starters. As Mr. Dole says: "Winning builds confidence. Winning helps us raise money and recruit candidates." Losing works the other way. In Washington today, it's hard to tell a Democrat from a Redskins fan.

If Republicans, running as candidates of change, upset the status quo in the Senate in 1994, the recent statist drift would be corrected. Mr. Clinton would not be finished — the results of his foreign economic policy might save his political life — but all eyes would be on the likely Republican challengers.
California Governor Pere Wilson is

on the comeback trail; if re-elected in '94, he and Jack Kemp — both reachout conservatives — will be front-runners in the primaries, putting the party in a win-win position. What about Bob Dole, who might their be majority leader — would he give up that power to run for president?

Dreamily, Mr. Dole says: "That would be a nice worry to have. The New York Times.

A Real European Union Would Care About Ulster

Maastricht treaty about an ever deepening identity of interests among European Community member states means anything, then it should surely provide a framework for Europe to do something about the ever deepening bloodbath into which Northern Ireland is sinking. John Hume, leader of the moderate

nationalist Social and Democratic Labor Party, has made the point that the past 25 years of mayhem in his troubled province would, if extrapolated to the British mainland, equate to 100,000 people dead, making it the kind of crisis that other European governments could not ignore.

How curious, and how tragic, then, that the Community, which has agonized over a tribal conflict in Bos out on Europe's fringe, should ne-glect a murderous struggle within the boundaries of the European Union that Maastricht is supposed to have brought into existence.

e authorities in London and Dublin are set to embark on yet another Ulster peace initiative. But already it is being derided by Protestants and Roman Catholics alike, An There is an imperative need for original thinking. It should be Euro-

pean thinking. EC governments see Northern Ire-land as an internal British problem. But if there is truth in the Maastricht treaty's assumption that national boundaries must be encouraged steadily to dissolve, there can be no such thing as a purely internal crisis.
Indeed, Dublin's readiness to join London in a fresh attempt to launch

talks between the consultational par-

By Alexander MacLeod tant paramilitary groups in Northern

ties of Ulster goes some way toward accepting that perspectives have changed — and that unilateral initiatives are no longer the best way. At the root of the current escalation of violence by both sides in Northern Ireland is profound frustra-

tion with the status quo.
Britain deploys 20,000 troops on security duty in Northern Ireland. To these must be added 12,000 civil po-lice. This is close to Britain's maximum possible effort, yet in the seven days after a huge IRA bomb explod-ed in Belfast on Oct. 23, an additional 24 people of both communities were killed. The security forces were powerless to prevent the slaughter.

There is a ghoulish symmetry about the present impasse. Britain has conceded that it probably cannot defeat the Irish Republican Army. The iRA admits that it probably will never be able to force British troops quit Northern Ireland. Surely some form of negotiation is needed.

The formula now being promoted by London and Dublin, however, differs hardly at all from the one that led to the collapse of talks last year. Leaders of Ulster's majority Protestant community insist that the union with Britain is sacrosanct. To those who say that to dig in on that point is to invite the IRA to go on bombing indefinite-ly, the loyalists respond by proposing

ment of terrorist suspects. Neither measure offers realistic hope. Alarmingly, the current deadlock threatens to grow more violent. Intelligence assessments reaching the British authorities indicate that Protes-

stepped up security and the intern-

Ireland are now at least as numerous and well organized as their IRA adversaries, and are fast reaching a point where they will surpass them in gun power and bomb power.

The prospect of an endless escala-tion of hostilities between two well armed and resolute groups of terrorists is a galloping nightmare. Britain's resources are limited; it is impossible to see any government in London coping with it for long.

Mr. Hume has pleaded for Northern Ireland's troubles to be viewed in

the context of a uniting Europe. He thinks this would make it possible for quarrels about national frontiers and the mutual venting of religious pas-sions to be pushed into the back-ground. Maybe, but there is little reason to believe that any of this can happen spontaneously. EC govern-ments need to help the process along. Were Britain prepared to accept that the crisis in Northern Ireland has a European dimension, the way could be opened for a peace initiative that takes that dimension into account.

If the conflicting parties in Ulster do not trust London and Dublin to launch an initiative, perhaps the full

Community, acting in support of the two governments, could help.
If British troops in Northern Ireland are seen as a stumbling block to a settlement, perhaps the Community could summon the will to deploy international security forces there un-

der its own blue and gold flag.
These are radical thoughts, but a new approach is sorely needed. If the principles that are supposed to nour-

ish the Maastricht treaty have any validity, it must be desirable for the Community to exercise them. North-ern Ireland, as an integral part of the newly fashioned European Union, seems as good a place as any to begin.

The writer is a free-lance journalist and presenter of the BBC public affairs program "The World Tanight." He contributed this comment to the International Herald Tribune.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1893: To Free the 'Pope' ROME — The police have arrested

four persons charged with swindling. A woman calling herself the Countess of St. Amand, and a man calling himself the Duke of Bustalli, have, by means of a strange story concerning the Pope, managed to work on the feelings of pious people and obtain large sums. They say they were in possession of information, according to which the present Pope is an impostor and the real Leo XIII is in confinement in the vaults of the Varican. With ment in the vaults of the Vatican. With the declared object of liberating the captive pontiff, these swindlers obtained during nine months 60,000fr.

1918: Terms of Peace

LONDON — The Washington correspondent of the "Morning Post" in a special despatch writes: "The American public generally believes that the Republicans are more determined than the Democrats to impose upon

Germany very severe peace condi-

tions. It is said in Republican political circles in Washington that Germany should not be allowed to discuss the terms of peace, but simply accept with all submission. One cannot distinguish between Germany and her allies, Bulgaria, Turkey and Austria, although it is to be conceded that the former is the more guilty."

1943: German Casualties LONDON - [From our New York.

edition: Germany has suffered 2,750,000 casualties, nearly 1,000,000 of them killed and captured during four months of a still-rolling Red. Army offensive which threatens to hurl the Nazi Army out of Russia this winter, a special Moscow announcement disclosed last night [Nov. 4]. Since July 5, when the Germans "failed disgracefully" in their own brief offensive in the Orel Kursk-Belgorod salient, the Russians have killed 900,000 Germans and captured 90,000, half of them wounded, said the special war review.

حكدًا من الأصل

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Mapping Out a Trisected World

By Alvin Toffler and Heidi Toffler

N EW YORK — Why doesn't Another type of unit is also America know where it is going? U.S. foreign and military policy is swerying like a drunken driver without a map. It shows no clear grasp of vital short-term national interests, let alone of the long-term shape of the global system.

The old world map is obsolete. We are undergoing the deepest rearrangement of global power since the birth of industrial civilization.

Until recently, world power was bisected: industrial societies on top, peasant-based societies on the bottom. But the rising importance of goods and services based on sophisticated knowledge and high technology, from computer software and news services to genetically enhanced seeds, has created a third layer, a group of societies that in-creasingly do the world's economi-

cally relevant "knowledge work." This transition is not yet clear because nowhere is it complete. Even Japan and the United States, whose economies are the most technically advanced, still have large smokestack sectors where low-skill labor prevails.

China, Brazil and India, mainly agrarian, have large industrial economies with pockets of high technology. But these overlaps should not blind us to the powerful forces that are shaping the global system of the next century.

As global competition drives the advanced economies deeper into high-skill information-intensive production and distribution, they transfer more and more of their unskilled muscle-based jobs to agrarian countries like China or,

for that matter, Mexico. Nations like Japan, the United States and Singapore are neither agrarian nor industrial. Their work forces are predominantly whitecollar. Societies are mediadrenched. Economies rely on complex electronic infrastructures.

Information is the most basic raw material of tomorrow's economy. It is to the emerging high-technology nations what roads and ports were to the emerging industrial nations.

But nations, as such, are becom-ing less important. Powerful transnational businesses are creating information networks that "bypass the nation-state framework," in the words of Riccardo Petrella, European Community director of science

and technology forecasting. Regions are also growing in power. Mr. Petrella continues: "By the middle of the next century. such nation-states as Germany, Italy, the United States or Japan will no longer be the most relevant socioeconomic entities and the ulti-mate political configuration. In-ral resources of their own, as Japan stead; areas like Orange County, California, Osaka, Japan, the Lyon region of France or Germany's Ruhr district will acquire predomi-

national companies in alliance need markets for products and ser-

growing in importance: Thousands of transnational organizations — Greenpeace, for example - are springing up like mushrooms to form a new "civil society." Add to these components of the

new global system world religious like Roman Catholicism and Islam, plus growing media networks like CNN that cross (and blur) borders, and it is clear that the world system built around neatly defined nationstates is being replaced by a kind of global computer.

At one level, agranan countries are hardly connected to the system, with few links to the outside world, and they operate at a leisurely At a second level, industrial na-

tions move faster and are more connected to the global system. But what we call "third wave" societies — with economies based on information, communications and technology — rum at hyper-speeds. And they require an amaz-

ing number of connections with the outside world. In 1930 the United States was a party to only 34 treaties or agreements with other countries. Today, with the world's most knowledgeintensive economy, it is party to more than a thousand treaties and

tens of thousands of agreements. This produces an overlooked paradox: a very strange world in which the most powerful and most accelerated countries are the least free to

act independently.

These widening differences in the trisected global system also change each nation's list of vital interests. For "first wave," or agricultural, economies, the essentials for survival are land, energy, water for irrigation, cooking oil, food, minimal literacy and markets for cash crops or raw materials. Their natural resources and farm products are their chief salable assets.

States in the second wave, or industrial tier, still rely on cheap manual labor and mass production, with concentrated, integrated national economies. They need high inputs of energy per unit of production. They need bulk raw materials to keep their factories going — iron, steel, timber, petrochemicals. They are the home of a small

number of global corporations. They are major producers of pollu-tion. Above all, they need export

markets for their products. Third wave economies, the newest tier of the global system, have sharply different vital interests. Unlike agrarian states, they have no great need for additional territory. Unlike industrial states,

and Singaphre demonstrate: These societies still need energy and food, of course, but they also need knowledge convertible into wealth. They need access to, or coners of the future ... will be trans- communications networks. They

financial services, management consulting, software, banking, econom-ic intelligence.

They need protection against the piracy of intellectual products. As for ecology, they want the "turspoiled agrarian countries to protect their jungles, skies and greenery for the "global good" — sometimes even if it stilles development.

When we take all these changes together, we arrive at a transformation more revolutionary than any thing caused by the Cold War's end. It is an emerging world in which great powers may decline, tiny states may become shooting stars, nonstates dominate many decisions and advanced technologies,

and weaponry may turn up in the remotest corners of the planet. This is the arena in which tomorrow's wars — and the efforts to stop those wars — will be fought.

U.S. policy will continue to swerve drunkenly across the globe until its business and political lead-

ers study this road map of tomor-

row and develop long-range strate-

gies to advance America's truly

vital interests on a trisected planet.

The writers are authors, most recently, of "War and Anti-War: Survival at the Dawn of the 21st Century." They contributed this comment 10 The New York Times.



LETTERS TO THE EDITOR

Easy Does It on NAFTA Regarding "A Case for NAFTA, Quick and Dirty" (Opinion, Oct. 22)

by William Safire: I usually agree with Mr. Safire, but I cannot endorse his facile approval of the North American Free Trade Association.

I have been a free trader all my life and I believe in NAFTA - but not this NAFTA. We must develop harmonized transpational standards on many issues, including transportation, highway safety, ag-ricultural standards and the environment. These must be dealt with rationally and deliberately on an issue-by-issue basis, not enacted into law with the stroke of a pen to become controversial at a later date.

BILL TURNER.

The Four-Day Week

In outlining the position of France on this subject, William Drozdiak concentrates his comments on the declarations of Michel Rocard, leader of the opposi-

Albuquerque, New Mexico.

Regarding the report "Short of Jobs, Europe Weight a Shorter Workweek" (Oct. 27):

tion Socialist Party.

It is regrettable that Mr. Rocard now says that the four-day week has become "an urgent, worthy and responsible objective" when he did nothing during his three and family that bind a society? vears as prime minis words into action. On the other hand, I find no

sent parliamentary majority, which through the sponsorship of my friend and colleague, the parliamentary deputy Jean Yves Chamard, sman for the Rally for the Republic Party, is multiplying its

tiatives in favor of an experimental plan for a four-day week. MICHEL GHYSEL Deputy for Roubaix. National Assembly. Paris.

Columbus in Context

Regarding "America the Great-est" (Back Page, Oct. 15): Hitler was only a product of his

time and place, and therefore we of a later generation should not stand in judgment over him. Is that what Russell Baker's reasoning leads to? The anti-Columbus reaction in 1992 was not directed at the naviga-

tor per se — it was aimed at this generation's celebration of an event that ushered in the deaths, slavery lard" (Letters, Oct. 20): and impoverishment of millions of people. These millions were mainly African and Native American, and perhaps that is why most American newspaper columnists do not think

it was very important. Does it matter that within 50 years of Columbus's landing on one Caribbean island, its indigenous population had been wined out? Does it matter that for 400 years most Africans in America were denied the links of ancestry If most Americans think it doe not matter, no wonder they are surprised when rage erupts in their

We cannot turn back the clock, but we can at least look below the glossy surface of the victors' ver-

sion of history and gain a little FLEUR NGWENO.

Still With Us

Regarding "It's 'Take-Charge' Haig Rushing to Forgive Beijing (Oct. 30) by A. M. Rosenthal:

Alexander Haig is quoted as saying. "Tiananmen is a long way behind us." It may be a long way behind Alexander Haig but it is still with the victims who languish in jail, and the families of those

who were killed. NORMAN SANDERS. Drammen, Norway.

Justice Indeed Regarding "Justice for J. J. Pol-

There is an old saying in America that I'm sure Mr. Pollard was aware of when he was spying for Israel: "You make your bed, and you have to sleep in it." Well, Mr. Pollard made his bed

and the U.S. justice system, the Bureau of Prisons in particular, is making sure his bed awaits him nightly

KEVIN L. JOHNSON. Mount Vernon, Illinois,

Brave New Synthesis Regarding "Ethical Split on Cloning" (Oct. 27) by Gina Kolata:

Cloning, only one of the many dilemmas posed by science for the future of the human race, brings to mind a conversation I was privileged to have many years ago with Aldous Huxley, in which he re-

called the reaction to his scary novel. "Brave New World." Almost plaintively, Mr. Huxley said that he was still receiving letters from readers troubled by their inability to correlate new discoveries in virtually every branch of knowledge. What is needed, he observed, is greater synthesis. He added that his grandfather, the il-lustrious British scientist Thomas

Henry Huxley, had, even in his day, suggested the creation of a university devoted simply to that. A century later, with the compounding of bewilderment, the search for synthesis has become all the more imperative.

JULIAN BEHRSTOCK.

California: No Mystery, It Was Meant to Burn

By Marc Reisner

- Most years, usually in September or October, a big piece of California goes up in flames.

Because nature in California is profoundly misunderstood, reactions run from surprise to shock. Every year, the same questions arise. How can you get 80-mile-an-

hour (130-kilometer) winds under sunny skies? Why are these wildfires so large and so herce as to defy

MEANWHILE comprehension? And, most commonly, why do people build absurdly expensive homes where they seem

certain to burn down? The last question is the easiest to answer. A lot of Californians love nature but don't understand it in the least. Even if they did, they canita burns like a cup of gasoline. wouldn't have much choice about where to build. During the fire season, which is at its worst just before the onset of the rainy season, al-

most any place in California that isn't irrigated or paved can burn. Some of the terrain being con-

sumed near Simi Valley and Ventura was scorched by a similar siege in 1970, when 770 wildfires erupted across California in 13 days. But the evidence of this disappeared quickly, and some who built there recentnever bothered to ask.

Like Australia, California is cursed with a Mediterranean climate. Unfortunately, most Californians like the climate, which is one reason so many people live here.

After all, what's wrong with

months of endless sun followed by mild so-called winters? What's wrong is that during

these so-called winters, it rains about as emphatically as, during

the summer, it does not. The historian Walter Prescott Webb called the region west of the 100th meridian "a semi-desert with a desert heart." But California, west of the West, often imitates a rainforest despite its desert heart. Mount Tamalpais in Marin County, which I see outside my bedroom window every morning, has recorded about an inch and a half of rain (3.8 centimeters) during the past five months. Over the next five.

season is anything like normal. The mountain has on one occasion recorded 2 feet (60 centimeters) of rain in three days, which is really nothing; the Santa Anita Canyon once recorded 26 inches in a day.

it will see 50 inches if the rainy

California's seemingly benign climate camouflages dangerous extremes: serious drought followed by an onslaught of rain. Climates like this are quite rare:

AGUNA BEACH, California Most regions are either dry or wei. but rarely both, and almost none

are so dry and then so wet. As a result, we have a natural flora — the stately Oregon-like forests around San Bernardino, for example - that's at the utter limit of its tolerance, or a cover of dry forest or scrub that over cons has

adapted to psychotic weather. The scrublands that erupted on television as if they had been soaked with gasoline are indeed

very much like petroleum. Manzanna, one of the most common species of California chaparral, survives the dry season by manufacturing and storing a volatile oil, which substitutes for water much as artificial blood sub-

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Common species of eucalyptus survive in much the same way. Witnesses to the Oakland Hills fire. which destroyed more than 3.400

homes in two days, said eucalyptus trees exploded like bombs. California firefighters dread unusually wet winters more than dry ones, because they are followed by

massive growth: Grass rises to chin height before it drops dead, chap-arral shoots up like hamboo. Last winter was one of the wet-

test on record in Southern California, and it came on the heels of a six-year drought, when a vast store

of wild fuels died. Then, at the end of the dry serson, hot Santa Ana winds blew its With temperatures in the 90s Fahr-

enheit (30s centigrade) and humidity in the low teens, wildfires have been almost impossible to control. What perverse coincidence! you say. A specialist in natural history

would call it normal and overdue. Indians set fires to keep brush from accumulating to conflagration density. They called Los Angeles the "Valley of the Smokes." Yes, some of the current fires were started by arson, Perhaps, on pain of death, you could discourage arsonists. But what about light-

ning? Or automobiles' catalytic converters, the heat of which ignites wildfires every year? So let this be a lesson to Californians, and, if we are lucky, to anyone thinking of moving here.

Just as Los Angeles was meant to be a desert, not some take Miami built with water imported from 600 miles away, California was — is — supposed to burn.

The writer, author of "Cadillac Desert," is finishing a book on contemporary California. He contributed this comment to The New York Times.

BOOKS

A HISTORY OF WARFARE

By John Keegan. Illustrated. 432 pages, \$27.50. Alfred A. Knopf. Reviewed by Christopher Lehmann-Haupt

S INCE making war seems to have been humankind's chief activity until now, any history of war is almost bound to be endless. How then has John Keegan, in his absorbing book, "A History of Warfare," succeeded in telling the whole grim story in a little more than 400 pages?

He does so by imposing a somewhat idiosyncratic organization on his material. He frames his chronicle with the obvious if hopeful the-sis that as men have perfected the art of war, they have rendered war progressively more pointless. As he unfolds this thesis, he divides the evolution of warfare into four stages: stone, Ilesh, iron and fire. Each of the first three of these

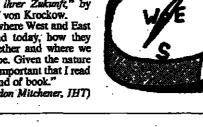
stages is followed by a section he calls an "interlude": Stone brings up the subject of fortification, flesh suggests armies and iron prompts a discussion of logistics and supply. Fire is followed by nothing, the mushroom cloud looms. This scheme of boxes within boxes allows Keegan to do what he is best at, which is illustrating ab-

flesh, he traces the evolution of

• Hirgit Brenel, president of the Treuhandanstalt, Germany's priva-tization authority, is reading "Die Deutschen vor ihrer Zukunft," by Christian Graf von Krockow.

that depend on knowledge:

"It's about where West and East Germany stand today, how they will grow together and where we stand in Europe. Given the nature of my job, it's important that I read a lot of this kind of book." (Brandon Mitchener, IHT)



Huns, the Mongols and the Turks, who preyed on Europe from the 5th through the 13th centuries. To detail the horse's developing

of Assyrian warriors sitting back

on their mounts to carvings from a century later in which the riders are in the forward control position, im-plying that in the interval horses' backs had become stronger. Or, for example, in a subsection on the ancient Greek development of phalanx warfare, Keegan cites material suggesting that the need for a swiftly decisive tactic of battle

struse ideas with extremely congoarded for long while they were off For instance, in his section on

which in most respects are fascinal-

The logiam of ideas can also force Keegan to qualify some of his thoughts to a degree where they all but disappear. For instance, hardly

has he made his point about Greek

decisiveness when he mentions so

many extenuating considerations

that you almost lose sight of what

Yet he always gets back to the

details again.
Why do men fight? Following a

ing works of military history.

horses to the stage where they sian-doll structure is that he is some-could be ridden by warriors from times forced to handle too many the great steppe of Asia like the ideas at once. This can produce the sort of opaque prose — long sen-tences containing endless apposi-tional phrases — that has been apparent in Keegan's previous work, "The Face of Battle," "The Mask of physical stature, he compares ninth-century B. C. relief carvings Command," "The Price of Admiral-ty" and "The Second World War,"

might be related to the desire of farmers not to leave their fields un-

on campaign. Why do men fight? Following a The drawback to Keegan's Russurvey of human nature as seen by

biologists, psychologists, ethologists and anthropologists, he brings up Harry Turney-High's "Primitive Warfare" (1949), a deliberately provocative book by an American anthropologist exasperated by the ignorance of social scientists about the concrete aspects of military history. Keegan, former senior lecturer at

the Royal Military Academy, Sandhurst, and now defense editor of The Daily Telegraph, adds: "Turney-High was right; I constantly recall the look of disgust that passed over the face of a highly distinguished curator of one of the greatest colletions of arms and armor in the world when I casually remarked to him that a common type of debris re-moved from the flesh of wounded men by surgeons in the gunpowder age was broken bone and teeth from

"A History of Warfare" is em-

And what finally is war in Keegan's view? vrong in his famous dictum that war is the continuation of political

intercourse with the intermixing of Clausewitz was a creature of the Enlightenment, he says, and could not have been aware of the Polyne-sian Easter Islanders or the war-riors of the Zulu kingdom, of Mam-eluke Egypt or samurai Japan, all of which demonstrate, in Keegan's

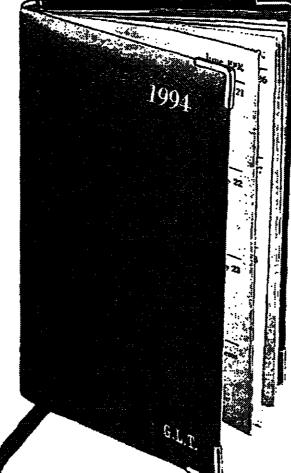
view, that war is something other than a continuation of politics. He writes of Clausewitz; "Had his mind been furnished with just one extra intellectual dimension and it was already a very sophisticated mind indeed - he might have been able to perceive that war embraces much more than politics: that it is always an expression of culture, often a determinant of cultural forms, in some societies the

He writes persuasively that there is great wisdom "in the denial that politics and war belong within the same continuum." In fact, he concludes, "unless we insist on denying it, our future, like that of the last Easter Islanders, may belong to the men with bloodied hands."

Christopher Lehmann-Haupt is on the staff of The New York Times.

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BRIDGE

By Alan Truscott

One of the most difficult areas of slam bidding is to determine when agreement on a trump suit should end in disagreement. If hearts have been bid and raised, for example, it is hard to adjust to the possibility that it could be right to play in spades, diamonds, clubs or no-trump. Some players never

make that adjustment. One reason for such a shift is to reach a more productive trump Suit perhaps 4-4 rather than 5-3. Another is to place the declaration in the hand that is protected against a damaging lead. An example is the diagramed deal, which was played in October in the Autumn Leaf Regional Championships in Klamesha Lake. New

The ideal contract with the

North-South hands was six hearts

by South. That might have been reached if North had chosen a cue-bid of three diamonds on the second round, but three hearts was normal and the fit in that suit was

uncovered.
The ideal contract was now ruled out, but Laurie Vogel of Manhattan, as South, found the way to reach the second-best contract. When her partner invited with five 162 hearts she bid five no-trump, suggesting an alternative to hearts. Six no-trump would have been

easy with a diamond lead, but West chose a passive spade. South took all her major-suit winners and eventually had to rely on the club suit. The queen was more likely than not to be with East, since West was marked with diamond length, and the slam succeeded with an

overtrick. The rival North-South was con-

tent to play in a game contract, and

Vogel went on to win her first re-

SOUTH (D) **4**AJ8643

Pass Pass Pass Pass

North and South were

Aboard the Oriental Express: Some Luxury, Much Turbulence

ANGKOK - As he gathered up my bags in the soggy heat of Bangkok's Hualamphong Railway Sta-tion, the aging Thai porter made a quick assumption about this American traveler who was standing - and sweating -

"I think you go Oriental Express. O. K.,
O. K.?" he said, noticing in my shirt pocket
the jade-green ticket jacket printed with an ostentatious logo and the initials E & O, for Eastern & Oriental Express, the luxury train that has been running between Bangkok and Singapore since Sept. 19 and bills itself as Asia's answer to the fabled Orient Express of

The 17 glistening rail cars of the Oriental Express were my home for the next 41 hours and 1,200 miles (2,000 kilometers) on a journey that, according to the glossy brochures, would re-create a style of rail travel "redolent of the charm and grace of the old East." Could the train meet such elaborate prom-

ises of adventure and comfort? Well, this much is true: The Oriental Express is a handsome, well-appointed train that passes through stretches of exotic Asian countryside rarely seen by tourists. But it is an uncomfortable, lurching ride; there is a strange chintziness in serving food and drink, and a sleep-deprived staff. It also takes a lot of money to ride on the Oriental Express — a minimum of \$1,200 a person for the two-night one-way trip.

The first impressions were all good. I was greeted at the door of the train both by a welcome blast of air-conditioning and by Eakachai, the young Thai cabin attendant who seemed to remain awake day and night throughout the trip tending to the six cabins

The handsome interior design is of light inlaid wood in a checkerboard pattern, with smoked-glass, rosebud-shaped lights set across the ceiling. It didn't strike me as very Asian, but the brochures say the interiors were inspired by the rail cars that co-starred with Marlene Dietrich in the 1932 film Shanghai Express." (This is, in other words, somebody's impression of Hollywood's im-pression of what an Asian train should look

ike. Whatever, it's still very attractive.) Eakachai led me to my cabin, where he had already stored my bags, and offered me coffee as we waited for departure.

There are three levels of accommodations on the Oriental Express. I was by myself in one of the two-person sleepers, the smallest compartments. While compact — maybe 7 feet by 5 feet (2.1 by 1.5 meters), with a folddown upper bunk — they are outfitted with enough fine woodwork, marble and silk to encourage you to forget the cramped quarters. Each cabin has a small bathroom with a hot-water shower.

The whistle blew at 3:30, and we pulled out of Bangkok right on schedule. I poured myself another cup of coffee, propped my feet up on a velvet footstool and sat back to enjoy the passing view of the city. The first hour of the trip turned out to be enlightening, not entertaining, as the train slogged through sprawling, tin-roofed slums and smoke-belching factories — the evidence of an economic boom that has created great wealth among some Thais but left many others behind. Later in the afternoon, as the train circled round and began to head south toward Malaysia, the view became postcard perfect: lush palm groves and paddy fields dotted with gilded Buddhist temples under a brilliant blue sky.

The first hint of trouble came as the train picked up speed outside of Bangkok. First, there was the sound of the coffee cup jangling violently against the saucer. Then my notebook tumbled to the floor from the

small writing desk.

Of the problems faced by passengers trav-



eling on the Oriental Express, the most serious — and the one that may be hardest to fix — is the track that it rides on. Because of the ceaseless heat and humidity of Southeast Asia, the earth beneath the tracks is often spongy, making a smooth ride almost impossible, no matter how much shock absorption is built into the train.

The rail cars of the Oriental Express were built in Japan in the 1970s and recently overhauled. Even so, much of the ride com-pares to a plane flying through turbulence, and several passengers complained through-out the trip of feeling slightly queasy. (A spokesman for Eastern & Oriental Express Co. says the problem can be remedied by limiting the speed of the train, which the company intends to do.)

In a moment of high pretension. I had gone out the day before the trip and bought a collection of Somerset Maugham short stories—the appropriate reading for this train, I thought. But the bumpy ride made it almost impossible to read, and I quickly decompted for the bay see camped for the bar car.

The conversation around the bar mixed easily with the sweet twang of a type of xylophone known in Thai as a ratak ek. It was played with great skill by a young Thai: woman in traditional costume.

The bar car became the train's center of activity. (There was a library car with magazines and board games but, oddly, it had the worst lighting in the train.) The bar car also seemed to function as a healthy profit center for the train's owners, since drinks, including soft drinks and fruit juice, are not free — a nervy decision given the hefty ticket price. (A Thai beer cost \$6.) For most passengers, the highlight of the trip came at mealtimes in the two pretty dining cars, one of them done in a Malaysian motif, the other with Chinese lacquered walls handpainted with flowers.

A brochure given to us as we boarded the train offered the following fashion counsel: "Suggested dress for evening dining is jacket and tie for the gentlemen. However, the ambience of the train provides a marvelous opportunity to re-create the style and glamour of a bygone age, and dressing up is encouraged."

The three-course meal was a disappoint-

ment, with minuscule portions and -unless you wanted to pay extra for the privilege no choices from the menu. I did not care for the set-menu entree, crispy duck with ginger, and instead opted for the grilled prawns with deroooked, slightly grainy prawns. I resisted ordering the cheese board at the end of the meal (an extra \$12) and the fresh truit (\$8).

During the meal, the diligent Eakachai had converted the long couch in my com-partment into a comfortable bed, made up with crisp white linens. A single orchid was left on the pillow.

T was a fitful night, both because of the bumpy ride and because of a faulty air-conditioning system that left my cabin—and many others—much too warm. (A company spokesman later told me that repairs to the air-conditioners had mostly remedied the problem.)

I was bleary-eyed but wide awake when Eakachai knocked on my door at 8:15 with a tray of breakfast — coffee, croissant, cheese danish and strawberry yogurt. I took my first shower on a train ever and, as I shaved, opened the Venetian blinds to see the vista of rural Thailand -rice paddies reaching to the horizon, with small figures crouched in the distance, already hard at work in the fields.

At 2:15, the train arrived in the Malaysian port city of Butterworth, the jumping-off point for a two-hour bus tour for passengers to Penang, the island that functions as Ma-laysia's Silicon Valley. The trip was too brief, but_it did offer a glimpse of the colonial architecture — small row houses and pastelshaded storefronts — that has disappeared from much of the rest of Southeast Asia.

Back on the train, the afternoon's view was the most dramatic of the trip — the fecund jungle of peninsular Malaysia enveloping the train, creepers brushing against the windows and roof. The jungle occasionally gave way to craggy, limestone hills, and to small villages of thatch-roofed wooden homes built on stilts.

Dinner was better than the night before shark's fin soup as an appetizer, followed by lamb. Afterward, my dinner-table quartet went for drinks in the bar car, where we were struck by the fact that the kebaya-clad Malaysian hostesses serving us were the same women we had been seeing since early that morning — and all of the day before.

On the outside we smile, but on the inside we are very tired," one of the hostesses told us. Several employees said they worked almost nonstop during the three-day trip — in the case of some of the bar hostesses, from 7:45 in the morning until the closing of the bar, which can be as late as 3 A.M.—and that when they did get a break, they, like the passengers, found it difficult to sleep. The result was a staff that was close to collapse by the end of the journey and could hardly be blamed for operatoral leases in service. (The company occasional lapses in service. (The company says that all employees are given adequate time to sleep but that some choose to keep working because it may mean larger tips.)

Eakachai knocked on the door at 8 the next morning to alert me that we would soon arrive in Singapore, the end of the journey. I dressed and made my way to the bar car as the train began to glide over the long cause-way that links Malaysia to Singapore.

The next morning the first glimose of Singapore, with its rows of futuristic skyscrapers and ruthlessly well-tended public gardens, could not contrast more sharply with what we had left behind two days earlier in Bangkok.

As we rumbled into Singapore's train station shortly after 9, even trusty Eakachai was beginning to show the effects of too little rest. Still, he insisted on unloading my bags from Still, he insisted on unloading my bags from the train and helping us down to the platform. I offered him a tip, which he accepted with a small bow and a final good-bye. After two nights with little sleep, I jumped into a taxi, headed for a hotel, went straight

to my room, turned the air-conditioning to an arctic high, and spent the afternoon in a cool, blissful slumber. I hope Eakachai was sleeping half as soundly.

A Stroll Through the Bamboo Boom

By Christopher Petkanas

ENERARGUES, France — Not all of the 350,000 visitors who wander trancelike every year through the Bambouseraie bamboo park here know that Buddha considered this surprising member of the grass family a direct line to wisdom, serenity, purity and longevity. But its utility doesn't stop there. The chic culm can be manipulated into pencil cups and window blinds and tacky back scratchers as everyone knows, but also into blowguns and parquet and house gutters that don't leak.

The 150 species of bamboo in the 42-acre (17-hectare) Bambouseraie, about 50 miles west of Avignon outside the old pottery town of Anduze. are in addition high vegetal theater, For bamboo grows faster - more than 3.5 feet a day in some cases than any other plant in the botanical universe. At the Bambouseraie, which fills a picturesque fold in the Cévennes mountains, the tallest measures 82 feet (25 meters), with a diameter of almost four inches.

Yves Crouzet, who owns and manages the Bambouseraie as well as a smaller bamboo park, Jardins d'Ombre et Lumière, outside Paris in La Varenne Saint Hilaire, says men who have never been touched by the frailty of a Missouri Evening primrose or the hands-off glamour of a Catherine Deneuve rose are

moved by bamboo because they have some connection to it.

"Fishermen and archers come here and see the living material from which their poles and bows are made and are fascinated," he says. Gastronomes recognize bamboo shoots on their plates but have never seen them sprouting from the culm."

Apart from the cool, soporific, slightly threatening pleasure of tour-ing the garden (one begins to feel it's them against us), the Bambouseraie has a handsome, sympathetically designed nursery with a thorough selection of dwarf (up to 5 feet), small (10 feet), medium (30 feet), giant (over 30 feet) and collector's amboo. Some 300,000 plants are

Ramboo's time it seems is now The French headline it "Le Boom du Bambou." In September the Belchapter of the European Association of Bamboo hosted a forum posing the question: "Is bamboo in the garden a fashion phenomenon, a new trend like all the others, or can one speak of a new culture being ushered in?

Crouzet, a former president of the association, responds that once the current excess of enthusiasm falls away, as it inevitably will, the plant will become more accessible and better understood. Often, noted Crouzet, who employs 36 gardeners, bamboo is erroneously thought to be savagely invasive, suited only to hot climates, unsuitable in residential plots (you can make a lawn with

the right dwarf variety), and unsuit-able in water gardens (the one at the Bambouseraie, filled with kois, Japanese carp, gives that the lie).

tions that bamboo societies from the United States, Japan, China and Australia will try to correct when they convene for the Fourth International Bamboo Conference in Bali in June 1995.

It took a fanatic, someone willing to lose it all — which he did — to create the Bambouseraie. On land that had been devoted to grapevines and mulberry trees for the nourishment of silkworms, Eugène Mazel began planting his private kingdom as a hobby in 1850 with the profits of a career importing spices from Asia out of Marseilles, It was Mazel who aggressively stocked the Continent with many varieties of bamboo

X years after his arrival in the department of the Gard, Mazel spent 100,000 gold louis on a dam and an almost two-mile canal to divert water from the Gardon River. It helped ruin him. After signing the domain over to the bank Crèdit Foncier de France in 1880 Mazel drowned in Marseilles

harbor, a very angry, defeated man. Naturally bamboo meant nothing to the bank. So it leased the land to poor, unlucky farmers whose plowshares were torn up by the plant's famously steely rhi-

zomes. Mazel had his revenge. In 1902 the park found a rescuer in Gaston Negre, grandfather of Crouzet's wife, Muriel. By 1920, Negre was publishing a catalogue advertising lengths of bamboo for

"airplanes, radio antennae, masts, horse shows, etc." Adapting the say-ing about French cheese, Negre liked to say there are more uses for the plant than days in the year.

Yves Montand rode his truck through a muddy Bambouseraie in "Le Salaire de la Peur" and more film crews followed - directors wanting a French location that suggests the sort of tropics in which bamboo flourishes can't do better. The garden was dealt its last bad hand in 1958, when floods buried it under 12 feet of water.

Barring natural disasters, its future was assured in 1977 when Muriel Negre married Yves Crouzet, who explains, "My passion for bamboo is born of my love for my wife," and who has filled a boutique at the Bambouseraie with back scratchers but also with ravs and steamers.

The Crouzets' isn't the only love story being lived out among the bamboo. Lovers leave each other carved messages on the culms of Phyllostachys pubescens: "Je taime," "Lilly, always yours."

La Bambouseraie, Générarques 30140 Anduze, France. Tel: 66.61.70.47. Open March to December. 9:30 A. M. to dusk (in winter, 10

Jardins d'Ombre et Lumière, 9 Rue Lafayette, 94210 La Varenne Saint Hilaire. Tel: 48.89.50.05. Open Tuesday to Saturday and the first Sunday of every month, 9 A. M. to 12 and 2 to 6 P. M. Closed August.

Christopher Petkanas is the author of "At Home in France," a book about eating and entertaining in pri-

■ How's this for ageism? When Andrew Leigh, the executive producer of the London revival of "Hair." Thursday announced the musical's (expected) closing, he alluded to bad reviews. "I am reluctant to blame the critics," he said, "most of whom are middle-aged men who first saw it 25 years ago. They have their collective folk memory but the people seeing it for the first time liked it." It's all a matter of perspective. Smoke 'em if you got 'em.

Directed by Bartabas. France. Bartabas, the director of the Zingaro equestrian circus outside Paris, has shown that he is more than a riding master. This film, his first, is fired by old obsessions: An artist (modeled on Théodore Géricault, played by Miguel Bose) meets a master (Bartabas) who initiates him to the mysterious world of horses and the dark side of his own animal nature. There is some suggestion of intrigue, with a young acrobat exercising her seduction from behind a blond horsehair mane. It's the horses, however — defecating, mating, birthing — who take center stage. This makes an absorbing show, except that Bartabas's obsessions may not touch all of us. There's an amazing sein slow motion, which is, per-

haps, what he does best; it does not a movie make. Bartabas from the ring, the small arena, where the encircling audience can feel the heat of his imagina-(Joan Dupont, ĪHT)

Judgment Night Directed by Stephen Hopkins.

"Judgment Night" is regrettably familiar fare. It follows the travails of a quartet of self-satisfied suburban buddies on a boys' night out to a downtown boxing match; trying to dodge a traffic jam in their rented camper, they drive astray into "the ghetto." What they find is that it's an urban jungle in there, one they are ill-equipped to handle. Unfortunately, there's precious little tension in this cat-and-louse tale, and certainly none of the racial tension one might expect. The filmmakers have made a big deal of a soundtrack that features 10 collaborations between rappers and rockers, but their casting consciousness is less adventurous. True, Cuba Gooding Jr. plays one of the four buddies. but this is essentially a whitebread production in which De-



Scenes from "Mr. Wonderful" (left); "Judgment Night" (top) and "Fatal Instinct."

by adding a psychotic edge to his motor-mouth MTV rant. Since the action is mostly night-rooted, the film is very dark as it moves from alleys and abandoned freight cars, down through sewers and up to tenement rooftops. And Hopkins resorts to that most cliched of action finales, the brawl in a room filled with glass and pottery.
(Richard Harrington, WP)

Fatal Instinct Directed by Carl Reiner. U.S. "Fatal Instinct" is Carl Reiner's hit-or-miss film noir parody, a collection of gags that vary much too wildly in terms of timing and wit. All that hold this comedy together are a playful outlook and a conviction that detective stories are intrinsically funny. Some of the comic collisions have a silliness that really is in-

spired. But parts of the film are also creaky and strained. Subflety is hardly the mainstay of this type of send-up, but sometimes it helps. (Janet Maslin, NYT)

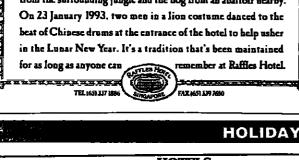
Mr. Wooderful Directed by Anthony Minghella. U.S. "Mr. Wonderful" is a terrific

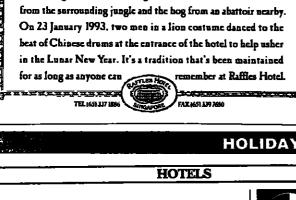
little movie. There's nothing terribly startling or original about it and yet it doesn't seem like any other film. Director Anthony Minghella and screenwriters Amy Schor and Vicki Polon understand the secret of a good romantic comedy: The characters must come first. Gus (Matt Dillon) is a Con Edison electrical worker in New York divorced from his high school sweetheart, Lee (Annabella Sciorra), and involved with Rita

ing the "C" word and commit to a relationship. Gus's Con Ed buddies (wonderfully played by David Barry Gray, Dan Hedaya, Bruce Kirby and Luis Guzman) want him to go in on a scheme to restore a bowling alley in their Brooklyn neigh borhood but he's strapped by alimony payments. A new scheme is hatched: Gus seeks out a Mr. Wonderful for Lee to marry. The film is unusual for a romantic comedy because it recognizes that there are real losses in the mating game; it doesn't paper over the hurt that good, caring people experience. And yet everyone seems happy by the end. They may not all get what they want, but they've lived through their longings and they're grateful to be in the

who wants him to stop stutter-

A TIGER, A PYTHON, A WILD PIG. & MOST RECENTLY. A LION. In days of yore, Raffles had its fair share of strange and interesting characters. The tiger came from a circus, the snake from the surrounding jungle and the bog from an abattoir nearby. On 23 January 1993, two men in a lion costume danced to the beat of Chinese drums at the entrance of the hotel to help usher in the Lunar New Year. It's a tradition that's been maintained for as long as anyone can remember at Raffles Hotel. FAX 1651 139 7650





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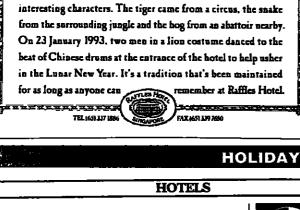
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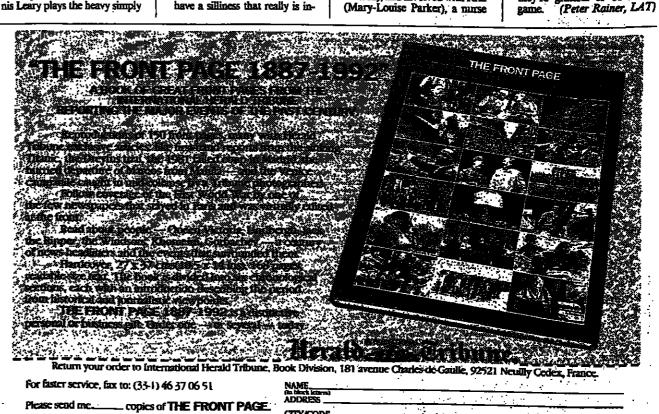
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Traveling With Kids: Be Prepared

By Barbara Rosen

RUSSELS - After all those years of praying that the screaming baby in the departure lounge was on someone else's flight, the shoe is on the other foot. Infant in arms, you now pace the lounge praying that takeoff will coincide with feeding time. Will vacation ever again mean relaxation?

Traveling with tots is bound to have trying moments. But aggravation can be kept to a minimum if you follow the "don't assume" rule. Before reserving anything, ask every question that pops into your head. Many parents have struggled through an airport laden with child and carry-on because no one told them they could check the stroller, and get it back, at the gate.

Some parents find that package holidays make life simpler, offering for example, medical help in the local language and the

society of other people with kids.
"But I don't think there's any reason not to travel independently either," says Shella Sang, editor of "How to Have Stress-Free Family Holidays" (Bloomsbury, London).

If you plan to go independent, national tourism offices are a good place to start. While the child-related information at some consists mainly of brochures showing amusement parks, others are more useful The Italian and Irish offices in Brussels, for example, have lists showing which hotels offer baby-sitting or are otherwise "family friendly.

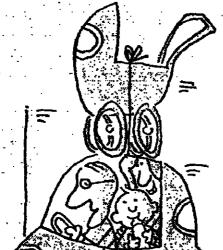
As for getting where you're going, here are a few hints: ON THE ROAD

Sang notes a dramatic improvement in British roadside service areas in recent years; with, for example, father-friendly babychanging rooms. But in some continental countries, she warns, "the rest areas can be much more variable." So can the ease of finding them.

Calls to a sampling of automobile clubs and tourism offices easily produced infor-mation about highway-side stops with facilities like changing rooms and play areas in Britain, Germany and France, but not for Italy, Belgium, Spain or the Netherlands. One French map even shows stops with designated hostesses for children's needs; a German one shows where along the anto-bahn there are motels with baby beds.

If you've reserved a rental car through one of the big name international firms, don't assume you can also rent a child safety seat. A Hertz rental can come with child seat in the Czech Republic or Kazakhstan, but not in Slovakia, Turkey or Liechtenstein. ON THE RAILS

Many rail services offer child fares and discounts for people traveling with kids. British Rail's Family Rail Card lets two adults travel at a discount and take up to four kids at £1 (\$1.50) each. In Italy, children



under 4 can travel free, in France, the SNCF's Carte Kiwi means half-fare for a child (free under 4) and up to four compan-

But conditions aboard differ widely. SNCF says that many French long-distance trains have areas designated for family seat-ing as well as changing tables and plugs for bottle-warmers; some even have game

On British Rail, you can reserve seats around a table, but you may be changing the baby on it. Only the east coast main line between London Kings Cross and York and Edinburgh or Leeds has changing tables in the toilets. There are no changing tables at

One-Parent Family Trips

Do seek advice. The British charity

with hotels and tour operators (Tel:

0293-774535).

Be Flexible

Holiday Care Service, for example, has a

the United Kingdom and abroad, complete

guide to one-parent-family vacations in

Do be flexible. Nouvelles Frontières, for

all on trains in Italy or, for example, the Brussels-to-Rome Italia Express, according to Ferrovie Dello Stato and Wagons-Lits. IN THE AIR

Children's international air fares are generally 10 percent of the adult fare for those under 2, and a higher proportion for older kids or any under-2s with a reserved seat.

But there the generalities stop.

Some airlines now let children fly in an approved car seat strapped into an airplane seat. British Airways allows use of the seats for children aged 6 months to 3 years, even during takeoff, landing and turbulence. American Airlines, on its flights between Europe and the United States, allows only infant car seats, and only during smooth mid-flight. Virgin Atlantic Airways offers specially designed Infant Passenger seats for children 6 months to 3 years.

All Sabena flights offer bassinets that are attached to a wall and can be used for a child under 2. On American Airlines flights to the United States, the only bassinets available go on the floor at your feet (unless the next seat is empty) and are usable only up to I year of age. If you're on a full flight from Madrid to Miami with your 18-month-old daughter, for whom you paid 10 percent of the adult fare, her place for 9½ hours is on your lap, says an American Airlines spokesvoman, Nathalie Cloarec-Toxe, in Paris.

Most airlines say they can always at least heat up a bottle and provide an emergency diaper. But don't bother looking for a chang ing table if you're flying a CSA Boeing 737 from Paris to Prague (1 hour, 25 minutes) or a Sabena 737 from Brussels to Istanbul (3 hours, 25 minutes). You will, however, find one aboard a LOT 737 between Brussels and Warsaw (1 hour, 50 minutes).

A final word of warning. It is always better to make your needs known in advance, says Sang: "If you don't ask for something like a bassinet, you're not necessarily going to get it."

Barbara Rosen is a free-lance journalist

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example, doesn't want children under 12 on

although they are more than welcome for a

treks to Nepal or tours around Vietnam,

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Four lithographs by Alphonse Mucha, from the late 1890s, at the Barbican Gallery in London.

AUSTRIA

Konzerthaus (tel: 712.46.86-0) Nov. 29 to Dec. 20. "Mozart Festival 93." Among the works to be per-formed are the "Church Sonata in D major," the "Missa Brevis in D mi-nor," conducted by Georges Pretre, and "Marnage of Figaro." Orcr.es-tras will include the Vienna Symphony Orchestra and the Czech Philipar-

BRITAIN

London Barbican Art Gallery (tel: 071.638.5403). To Dec. 12: "Alphonse Mucha, 1860-1939." Mucha lirst became popular in Pans for his decorative style showing sinuous images of gracefully posed women, and flowering hair interlaced with curlicues of flowers and vines. His style soon became synonymous with Arl Deco. Continuing To Dec. 12: "Bill Brandt: Photographs 1928-33."

BELGIUM

Palais des Beaux-Arts (tel: 507.84.80). To Dec. 19: "The Eagle and the Sun: 3,000 Years of Mexican Art." 200 items from the best Mexican museums display the diversity of Mexican culture and arts over 30 FRANCE

Grand Palais (tel: 44.13 17.17). Continuing: To Jan. 5: "Nabs: Bonnard, Vuillard, Maurice Denis, Vallotion: 1888-1900." Musée Galerie de la Seita (tel: 45.56 60 18). To Dec. 4: "Otto Dix: Watercolors, Drawings, Etchings."

About 50 works on paper created between 1910 and 1930, including portraits and self-portraits as well as pieces inspired by the artistic com-munity in Berlin where Dix lived in 1925

Musee Marmottan-Claude Monet (tel: 42.24.07.02), Continuing/To Dec. 31: "Hommage aux Femmes Musée d'Orsay (tel: 40.49.48.65). Continuing/To Jan. 2: "From Ce-zanne to Malisse: Masterpieces from the Barnes Foundation in Philadel-

GERMANY

Redin Martin-Gropius Bau (tel: 254.890). To Dec. 12: "Japan und Europa: 1543-1929." More than 500 Japanese objects of artistic and scientific significance brought together from Jananese and German national col-

Cologne
Josef-Haubrich-Kunsthalle (tel:

SINGAPORE

2.212.335). To Jan. 2: "From Male-vich to Kabakov: The Russian Avant-Garde in the 20th Century." Features 600 paintings, collages, drawings, gouaches and photographs from the pre-Revolution era to the post-Stain-ist reaction, and explores the impact st reaction, and explores the impact of the Russian artists on their West-ern European counterparts. ISRAEL

The Israel Museum (tel: 708.811). To Nov. 15: "Picasso the Draughtsman." Over 100 drawings in a variety of techniques from the collection of Marina Picasso, the painter's grand-daughter. To Jan. 4 Marc Chagall: Dreams and Drama." A collection of Chanaltic party works done in Bussia. Chagali's early works done in Russia between 1908 and 1920, including the murals made for the Russian theater in Moscow along with sketches of sets and costumes.

JAPAN

Hara Museum (tel: 279.24.6585). To Dec. 19: "Contemporary Art from Portugal: Western Lines." Paintings, drawings, sculptures and photo-graphs by eight contemporary Portu-guese artists, such as Pedro Cabrita

Festival of Asian Performing Arts (lel: 371.7863/371.7824). To Nov. 24. Twenty-five groups from Asia perform dance, music and theater productions, included are two interpretations of Shakespeare by the Izumi School of Kyogen and the Shanghai kun Opera Troupe.

UNITED STATES

New York

Guggenheim Museum (tel: 212.350.3555). Continuing/To Jan. "Roy Lichtenstein Retrospec-

Japan Society Gallery (tel: 212.715.1223). To Nov. 14: "Kunisada's World." 160 works of an, including theatrical, beauty and warrior prints, and scenes from the "Tale of Genji," paintings and drawings by Utagawa Kunisada (1786-1865). His work includes luxury print editions and fine paintings executed for tions and line paintings executed for a rarefied circle and purely commer-cial works for the masses.

Museum for African Art (tel: 212.966.1313). To Jan. 7. "Face of the Gods." African art from four distinct traditions: Yoruba, Fon, Ejagham and Kongo. The exhibition focuses on African civilizations, culture and ritual in art-making and its impact in the New World.

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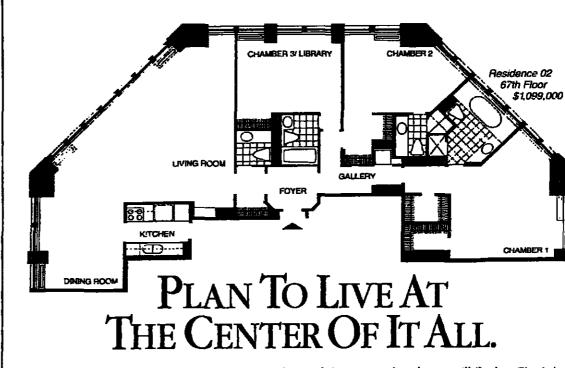
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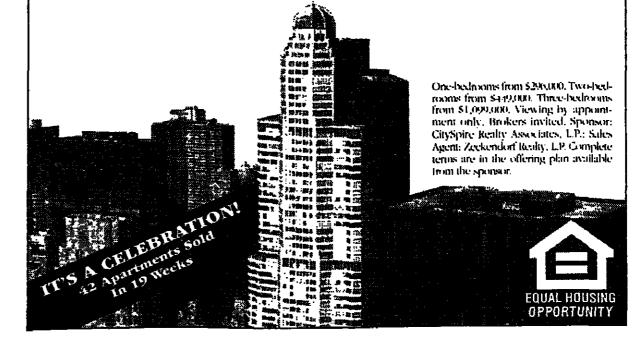
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Doing Business with Confucius.



it's a well-known fact: some Asian counties are among the world's leading economies.

The succes of the Corpcian philosop∦ in the compute age.

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Looking closer at the causes, one of the first things that springs to mind are the teachings of Confucius, dating from over 2,500

yers ago - a school of thought which laid th groundwork for an unusually favorable eonomic environment.

The foundation for success has been uilt on an uncompromising recognition of competence, the importance of getting good education, and especially the (individual's profound feeling of being at one with both society and his employer.

It goes without saying that such strengths, which have evolved over generations, also involve duties. For in order to sustain the climate of harmony, each individual is expected to comply with various, and at times subtle, rules

To take an example: those muchbeloved and protracted business dinners are not designed primarily as a medium for business negotiations.

But by fostering a state of harmony and creating the correct atmosphere, they do help one successfully conduct business.

If in the course of negotiations you are confronted with a situation where you could in some way cause your counterpart to "lose face," you should refrain from persisting even if you are clearly in the right. You can expect this demonstration of good will to be met with grateful recognition, even if none of those present openly show it.

By behaving in this way, you will have by no means lost influence. On the contrary, you will have shown that you have taken to heart the most important rule of conduct: in a dignified manner, always permit your counterpart to save face. And by doing so, you will also further your own interests.

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And yet, every day even we still learn something new.

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business customs.

That is how it should be. For, in the words of a Chinese proverb, continually striving to secure longterm success is more important than "quickly plucking a feather from a passing goose."

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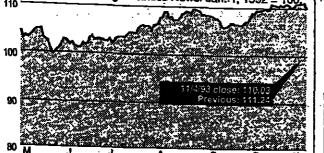
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International Herald Tribune, Friday, November 5, 1993

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For readers desiring more information about the international Heraid Tribune World Stock Index, a booklet is available free of charge by writing to Trib Index, 181 Avenue Charles de Gaulle, 92521 Neully Cedex, Fra

Bond Markets Take Time Out **Upturn in Interest Rates Also Chills Stock Prices**

By Lawrence Malkin International Herald Tribune

NEW YORK - Bond markets paused Thursday - not just for breath, but for serious reflection.

Investors and traders now seem to have concluded that the slide in U.S. interest rates has hit bottom. What they do next will have major implications for the stock market and for President Bill Clinton's

economic recovery program.

The yield on the Treasury's 30-year bond jumped to 6.18 percent Thursday from 6.11 percent the previous day —a long way below the levels of 7.5 percent that greeted the president at his inauguration in January, but sharply up from the historic low of 5.78 percent reached

Those falling rates helped spur interest-rate-sensitive sectors of the economy such as housing and autos and produced a spurt of real growth — accompanied by fears that the Federal Reserve Board would tighten credit to combat inflation. Higher rates augur for a corresponding slowdown, and economists in Mr. Clinton's administration admit that low long-term rates are the only economic stimulus they have in the current deficit-cutting climate.

Analysts doubt that the Fed will move until it can determine whether the new taxes in the administration's deficit-cutting program slow the economy when they kick in next January. Nevertheless, fears of higher inflation, higher rates and slower growth cut through financial markets Thursday like a chilly November wind.

Blue-chip stocks extended Wednesday's 35-point drop in the Dow Jones industrial average, with the industrials down nearly 37 points

"We are in a period of transformation of assumptions about markets," Robert Walberg of MMS International said. "For months. traders have been operating on the belief that interest rates would fall. Now they wonder whether that operating assumption is any good any more.

He said he expected stock prices to complete a 20 percent correction by early 1994. He based his forecast on two bearish fundamental factors: the retreat in utility stock prices since the end of August and the low yield - currently 2.8 percent - on stocks in the Standard & Poor's 500 Index.

Many other analysts said it now seemed that money had moved to the sidelines at least for the present and perhaps until the new year. "For the bond markets," Robert Falconer of Aubrey Lanston & Co. said, "the burden of proof on whether to buy will rest in the

Bond traders, he said, will be looking at Friday's U.S. employment report for October to see how many jobs were created, especially in See BONDS, Page 14

Akzo Weighs Purchase of Nobel

By Erik Ipsen International Herald Tribune

LONDON - In a surprise announcement, Akzo NV, the Dutch chemical and pharmaceutical company, announced Thursday that it might purchase Nobel Industrier AB, the debt-ridden Swedish spe-

cialty chemical concern. Analysts expressed surprise that Akzo, which has been aggressively trimming its operations in recent years, should be interested in what many said amounted to a major

Doubly puzzling was Akzo's choice of candidates.

This is a company that comes with lead weights tied firmly around its ankles," said Martin Glen, an analyst with Lehman Brothers in London. Nobel had a 1992 revenue of 21.5

billion kronor (\$2.65 billion), but has debts of 12 billion kronor. Akzo had a 1992 revenue of 16.3 billion guilders (\$8.8. billion). Akzo's share price was up 5.3

guilders Thursday in Amsterdam on the news of the prospective transaction, closing at 1995 guil-

details about the possible deal would be released Monday at simultaneous press conferences in

Amsterdam and Stockholm... Nobel Industrier was formed in 1984 through the merger of Bofors and KemaNobel. The history of Bofors, an arms manufacturer, dates back to the 16th century. while KemaNobel was the parent company of NitroNobel, the dynamite producing company started in

1873 by Alfred Nobel. Observers agreed that while the purchase of Nobel would be a surprise, it would offer Akzo some potentially lucrative opportunities. If the two merged all their operations, a company would be born with combined annual sales of

82.500 employees. "If you go through Akzo's and Nobel's businesses you see a lot of overlaps in both products and markets." said Shaw Bridges, an analyst with Merrill Lynch.

more than \$7 billion and more than

Eliminating those overlaps, in

An Akzo spokesman said further itability of the combined companies, analysts said.

> Among other things, the combined concern would become the world's largest manufacturer of paint surpassing Britain's Imperial Chemicals Industries PLC. It is block to the deal Some suggested that part of Nobel that analysts that the Swedish government. said would constitute the real prize for Akzo.

Nobel's paint division accounted for about one-third of its 1992 sales. get out of the chemicals business. One of the more peculiar aspects

of the deal is that Akzo, if it purchased all of Nobel, would be buying back the paper chemical business that it sold to Nobel in June. That sale was part of Akzo's effort to refocus on its principal activities. "It seems to be a pretty odd

situation to sell a company in June and then get the whole thing back five months later," said Mr. Glen of Lehman Brothers. Analysts said that because of

selling price would have to be low for Akzo to be interested.

ny Tattersall, an analyst with Barclays de Zoete Wedd.

Many observers said that Nobel's debt, which represents more than 100 percent of its asset value. could prove a major stumbling which owns 71 percent of Nobel's voting shares, might have to take on some of the debt if it wanted to

The government took on Nobel in 1991 after the company's largest shareholder, the Swedish financier Eric Penser, declared bankruptcy Mr. Penser had pledged his Nobel shares as collateral for a loan from the state-owned Nordbanken.

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Last year. Nordbanken turned over its failed credits to a new government-owned entity. Securum AB, as part of a bailout of the bank. For Securum, the effective sale of Nobel, its largest single holding, Analysts said that because of would represent a major step to-Nobel's considerable debts, the ward fulfilling its mandate of liquidating its assets.

Analysts said acquisition of No-"I would assume that they would bel would leave Akzo holding a everything from production to marketing could enhance the proftake on that much debt," said Penprobably want to quickly sell off.

Is IBM's New Track the 'Right' One?

New York Times Service

NEW YORK - After seven months on the job, Louis V. Gerstner Jr., the chairman of IBM, issued an assessment along with the company's financial results for the third quarter.

"I am confident IBM is on the right track."

be said Many investors apparently share that confidence, bidding up the price of International Business Machines Corp.'s shares by 7.8 per-

cent since the company reported a smallerthan-expected loss last week On Thursday, the stock fell \$1.125 to \$49.625 in late trading. On Tuesday, the had stock jumped \$3. after a longtime critic of IBM.

Thomas T. Rooney, an analyst at Donaldson Lufkin & Jenrette, upgraded his rating to "very attractive" from his previous "neutral" desig-

But investor confidence does not change many experts' view that the "track" Mr. Gerstner has chosen for IBM may be the riskiest of gambles, no less nervy despite there seeming to be nothing radical about it. For he is attempting to revive the troubled computer company not through radical changes but mainly by running it better - with smarter management and more cost cutting.

It may seem a conservative approach. But given the company's straits, there is no course of caution any more at IBM.

There's a real risk that the bottom falls out at IBM over the next year or two," said Steven M. Milunovich of Morgan Stanley & Co.

Mr. Milunovich is not predicting catastrophe for IBM. But he does say that the dangers IBM faces outweigh the chances of a robust recovery

The "real risk" he mentions is that the company's revenues could slide as it proves unable to replace its eroding mainframe and minicomputer business with new sources of growth.

In short, anyone who thinks that because the company's stock-price is still about half the \$100-a-share level it reached in the summer of 1992, IBM now has only "upside potential," in Wall Street parlance, should think again.

The Gerstner game plan is a wholehearted embrace of the most fashionable trend in American management, known as "re-engineering," a business concept with its own best-seller, "Re-engineering the Corporation," by Michael Hammer and James Champy. It means looking at a company's business processes — in marketing, manufacturing, product development and so on - and overhauling them top-See IBM, Page 15

Thinking Ahead

EC Can't Hide Its German Giant

In every aspect of

economic policy, the

This. Press. % class change

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By Reginald Dale

ASHINGTON -- "A European Germany, not a German Europe." That manira, endlessly chanted by German leaders to calm fears over their In Germany itself, even Chancellor Helmut

Kohl's political allies are beginning to criticize his ambitious plans for a federal Europe.

And Germany's European Community partners are now openly bowing to the inevitability of German dominance.

By meekly acquiescing in German demands that the Community's fledgling central bank be based in Frankfurt, it is ironically the EC itself that has reversed the German slogan: Rather than insist on a European Germany, the EC has shown itself unwilling or unable to resist a German Europe.

etary policy, Germany — or more precisely the Bundesbank —is getting its way.
Europe has grown used to watching the Bundesbank shrug

off appeals for cuts in interest rates to alleviate continentwide recession and unemployment. But the Bundesbank has real-

Bundesbank is getting its way. ly come into its own since last summer's collapse of the European exchange-rate mechanism - which

of course it largely precipitated itself.

The Bundesbank now has the best of all possible worlds. It is once again free to run German monetary policy as it wants without other countries, especially France, trying to interfere.

And with wide fluctuations of exchange rates now permitted in the ERM, the Bundesbank is

relieved from any pressure to support currencies it would rather see devalued. But, miraculously, even though their currencies are no longer tightly linked to the mark, the other ERM countries are still largely following Bundesbank policies - by their own choice. They are still keeping their exchange rates relatively close to-gether, and their interest rates higher than they

should be. What the Bundesbank has long wanted, in the words of Brendan Brown, chief economist at Missubishi Finance International in London, is this: "a made their task much harder.

semifixed, semiflexible exchange rate system in the EC - flexible enough to allow German monetary policy to be reasonably free from external constraint, but fixed enough to prevent important trading partners engaging in competitive devaluations, which would be detrimental to German industry."

That is a virtually perfect description of what the Bundesbank has now helped to bring about. Even France now concedes that the German vision of economic and monetary union has tri-

amphed over its own. The currency crises of the past year have blown apart the Maastricht Treaty's uneasy compromise, in which German demands for economic convergence were given the same priority as France's traditional insistence on moves to monetary union.

Now everybody, including France, accepts the

Bundesbank's view that economic convergence must precede new moves to link exchange rates. And despite the ravages of recession and unem-In every aspect of European economic and mon-ployment, most governments also accept that con-tary policy. Germany or vergence means Bundesbank-

style policies of low inflation and monetary discipline.
It is clear that Germany will decide when convergence has

gone far enough for monetary union to resume. There is now no doubt that monetary union will take place on German

terms or not at all. The irony is that opponents of monetary union. particularly in Britain, have king argued against it on the grounds that it would be German-dominat-ed. But the derailing of the monetary-union plans has done nothing to reduce German dominance.

The truth is that since the currency upheavals,

the influence of the other EC countries over the Bundesbank has declined, but the Bundesbank's influence over the European economy has not. Which suggests that on at least one fundamental point, the French have been right all along. If the other countries want a say in the running of Europe's economic and monetary policies, they must build institutions in which their voices carry equal weight to that of the Bundesbank.

The place to begin is the European Monetary Institute, which starts work in January. Unfortunately, by agreeing to put the EMI in the Bundes-bank's backyard in Frankfurt, the others have

Eurocurrency Deposits

Boeing Moves to Gain Military Orders

Conmiled by Our Staff From Dispate

Delta Air Lines said Thursday it had reached understandings with Boeing Co. and McDon-nell Donglas Corp. to delay delivery of 32 jets valued at about \$1 billion. The move seemed likely to intensify compention between the two U.S. aerospace companies for military and de-

Delta, based in Atlanta, said the planes had been scheduled for delivery in its 1995 and 1996 financial years, which end in June. The airline which said it had not yet reached definitive agreements with Boeing and McDonnell on the postponement, said the moves would save it about \$1 billion in capital spending through

The cutback by the airline is in addition to its previously announced plan to cut spending on aircraft by \$5.4 billion in 1993-96.

In a potential response to this weakness in commercial-arrine orders. Boeing Defense & Space Group announced Thursday in Seattle that it had been working on a low-cost multiple-role aircraft that could be used by all the U.S. military services.

The aircraft would be "what we think is the fighter of the future," Peri Widener, spokeswoman for the Defense & Space Group, said.
"It would be very small, very lightweight and very low cost."

The announcement of the plane, which even-

tually could represent new competition for Lockheed Corp.'s F-16 as well as McDonnell Douglas's AV-8B and F-18 planes after 2015. was an unexpected development, according to some in the aerospace industry.

"I'm surprised to see this from Boeing," said Bill Dane, senior aerospace analyst at Forecast

'I'm surprised to see this from Boeing. It has been decades since they actually made a fighter."

Bill Dane, senior aerospace analyst at the research firm Forecast International

International, a Connecticut research firm. "It has been decades since they actually made a

fighter."

Boeing said it had been working on the fighter concept for about two years with help from the Pentagon's Advanced Research Projects Agency. The cost and size of the plane, as well as its name, have not been disclosed yet, and Boeing did not say where it would be built.
"They're breaking new ground," Bert Cooper, aircraft analyst for the Congressional Research Service, said. "Although anything is possible in the concept stage, technologically it may not make sense."

A plane for all services may not make sense to the military, either. The services haven't been able to cooperate on a joint plane in the past, and their different needs and attitudes may not

have changed.
"Multiservice airplanes traditionally don't

But Ms. Widener of the Boeing defense unit insisted: "It's a practical idea, and it's a good idea. It's based on recent technology advancements and some real strides in production tech-

its entry into the field may also have surprised McDonnell Douglas and Lockheed, who were expected to have to jockey with each other for most future military-plane production

Boeing had earnings of \$940 million, or \$2.77 a share, in the nine months ended Sept. 30, down from \$1.2 billion, or \$3.52 a share, in the 1992 period. Revenue from its defense and space unit fell to \$3.3 billion from \$4.1 billion. Separately, the president of Boeing's com-

mercial airplane group, Dean Thornton, said in Seattle that Boeing might be able to launch its next-generation 737-X jetliner by the end of the (Bloomberg, Reuters, Knight-Ridder)

Europe Firms Study Building Military Plane

Compiled by Our Staff From Dispatches PARIS - Eight European countries are to start studying the feasibility of building a large military transport aircraft, according to a statement on Thursday by Euroflag,

aerospace companies. The European Future Large Aircraft Group, or Euroflag, which was formed to look into developing large aircraft, said the eight governments signed an accord on Oct. 27 for the companies to study the feasibility of such a project. It will start studies in early 1994.

Euroflag comprises Aero-spatiale of France, British Aerospace PLC, Deutsche Aerospace AG, CASA of Spain and Alenia SpA of Italy. The three associated partners are the aerospace concerns of Belgium, Portugal and Tur-(Bloomberg, Reuters)

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Cox in Cable-Deal Talks **With Southwestern Bell**

billion-dollar cable television alliance, Cox officials said Thursday.
The privately held media conglomerate, which operates the
sixth-largest U.S. cable system, also said it was holding joint-ven-ture talks with each of the six other regional Bell operating companies, plus GTE Corp., AT&T and MCI

Communications Corp. "Admittedly, we continue to talk

ATLANTA — Cox Enterprises joint ventures, including South-line, and Southwestern Bell Corp. western Bell, all the other Baby are negotiating to form a multi-billion-dollar cable television. tance operators," said a Cox spokesman. David Andersen, "But, there is no current agreement."

But according to investment bankers close to the talks, Cox and Southwestern Bell are near an agreement to pool their cable holdings and spin off the combined business in a publicly held concern. Southwestern Bell would invest more than \$1 billion in the company, which would be the fifth-biggest U.S. cable operator, with more than

2 million subscribers, assuming pending acquisitions are completed. A Cox-Southwestern Bell alliance would be the latest in a recent string of joint ventures combining telephone and cable businesses. Last month, Bell Atlantic Corp.

agreed to a \$21.4 billion merger with Tele-Communications Inc., the biggest U.S. cable operator. Creating a new company would enable Cox to keep the bulk of its

holdings private. Cox has revenue of more than \$3 billion and is one of the largest private U.S. businesses. News of the deal was first reported Thursday in the Atlanta Jour-nal-Constitution, Cox's flagship ed Thursday in the Atlanta Journewspaper. Mr. Andersen called

that report "erroneous because no

agreement has been reached." "It's no surprise that Cox is in talks with all the Baby Bells and "It's no surprise that Cox is in 6 % 6% talks with all the Baby Bells and 6% 6% AT&T and MCI, and so on be6.12 6.13 cause its cable properties are so carp, merrill attractive," said Stuart Rossmiller, manufactors Ser. an analyst at Fitch Investors Service. "I'd have to believe that Southwestern Bell is the leading chies +8.75 candidate because the two compa-+8.45 nies have close ties."

+40 In March, Cox and Southwestern agreed to jointly operate a \$300 million cable television and telephone business in Britain.

BLANCPAIN



SINCE 1735 THERE HAS NEVER BEEN A QUARTZ BLANCPAIN WATCH. AND THERE NEVER WILL BE.



CURRENCY & INTEREST RATES

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MARKET DIARY

Dollar Bulls Await U.S. Payroll Data

NEW YORK - The dollar maintained a firm tone on Thursday as investors moved into the currency ahead of key U.S. nonfarm payroll data due on Friday.

dealers said.

The U.S. unit rose to close at 1.6957 Deutsche marks, up from its

Foreign Exchange

close of 1.6890 DM on Wednesday and climbed to 108.155 year from 107.67 year as much of the market squared positions ahead of the fig-ures. Sentiment was widely bullish that they would add to the chain of recent data pointing to a stronger

"No one wants to go into the data short," said Ian Gunner, a currency analyst at Chase Manhat-

The dollar was underpinned further when U.S. Treasury Secretary Lloyd Bentsen said Thursday that U.S. economic growth in the fourth quarter would be above 3 percent. It grew 2.8 percent in the third

Some dealers said that strong employment data could propel the dollar toward the barrier of 1.72 DM next week. But other traders feared that expectations of bullish data were too widespread in the market and could lead to disappointment. "The dangerous aspect about the dollar's rise is that almost everyone is positive on it." said Alan Ruskin, senior analyst at IDEA, "That could mean that if the data tomorrow does not come out as expected, then we could see a sharp self-off."

Traders said that the decision by the Bundesbank to leave rates unchanged had been widely expected, but that the yen had been sold off due to concerns about sharp falls on the Tokyo stock exchange.

Against other major currencies. the dollar rose to 1.5015 Swiss francs from 1.4975 francs while it stayed nearly unchanged at 5.9065

French francs.
(AFX, Reuters, Bloomberg

BONDS: Are Low Rates Gone?

Continued from Page 13

manufacturing, and at consumer price inflation figures next week.

How will this affect stocks? Statistical analysis shows a tenuous

N.Y. Stocks

relationshiop at best between bond and stock prices; but this time. market analysts say, things are both different and decidedly bear-

"The whole source of demand in stocks this year has come from money flowing into the market desperately seeking higher returns as interest rates fell, especially by in-dividual buyers of mutual funds." Michael Metz, chief investment strategist at Oppenheimer & Co., said. "If you curtail that flow of money, the effect on markets is lethal. In my view, the bull market

But Mickey Levy of Nationsstill saw the combination of moder- certain to go up.

terest rates, and a stronger dollar.

The Dow Jones industrial average, after being flat to slightly high-er much of the day, was off 36.89 points at 3,624.98.

more than 320 million shares trad-Analysts said the selling pressure

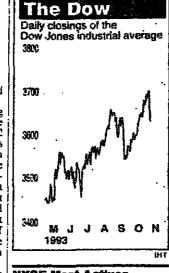
ate growth and receding price pres-sures as "the best of all possible worlds for financial markets" and said this implied higher corporate profits — which already had risen 10 percent, year-on-year, by sum-mer — a better relationship between long-term and short-term in-

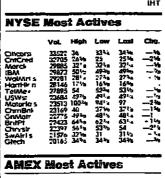
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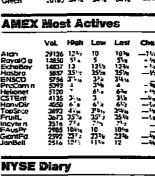
Stock prices resumed their de-
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amid speculation about rising in-
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reported.

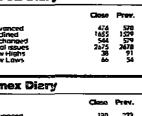
Declining issues outnumbered advancers by more than a 3-to-1 ratio. Volume was heavy, with

reflected a growing belief that the low interest rates that have driven Bank was not so sure. He said he stock prices this year were all but







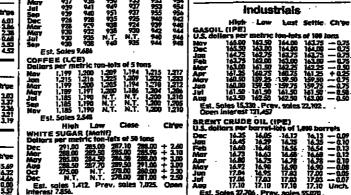


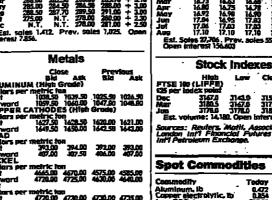
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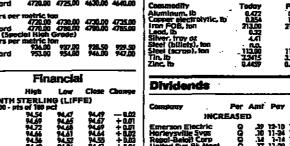
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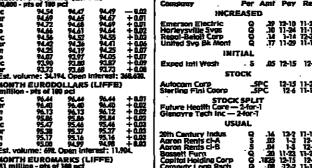
Such a breakdown, Mr. Doz said, could include strikes, violent protests and a sharp rise in crimi-

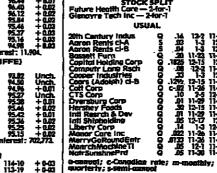
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U.S. Factory Orders Show 0.7% Rise WASHINGTON (Reuters) - Orders received by American factories

WASHINGTON (Reuters).—Orders received by American factories rose for a second straight month in September, and shipments of finished products hit record levels, the Commerce Department said Thursday.

The 0.7 percent increase in September orders to a seasonally adjusted \$255.2 billion followed an upward-revised 1.2 percent gain in August orders and pointed to a rising tempo of U.S. manufacturing activity.

Factory orders increased in three of the four months from June through September. The only month in which orders fell was July, when they declined 1.9 percent. Shipments in September were up by 1.4 percent to \$260.2 billion, the highest on record. But unfilled orders were down by 1.1 percent in September.

percent in September.

In a separate report on Thursday, the Labor Department said 10,000 fewer people filed claims for unemployment benefits in the final week of October than a week earlier.

Nynex to Sell Part of AGS Computers

WHITE PLAINS, New York (Bloomberg) — Nynex Corp., a regional Bell operating company, said Thursday it would sell its information services business, AGS Computers Inc., to Keane Inc., a developer of information systems.

The sale is part of Nynex's plan to focus on emerging growth opportunities in the telecommunications business. This year, Nynex sold BIS Group Ltd., a London-based information services company, to ACT Group Plc. On Tuesday, Nynex signed a letter of intent to sell Systems Strategies Inc., which provides computer software. As a result of leaving the information services business, Nynex said it will record an after-tax

fourth-quarter charge of \$250 million to \$275 million.

It said the sale to Keane, along with the previously disclosed sale of BIS Group, should raise about \$300 million.

U.S. Sets Up Russia Enterprise Fund

MOSCOW (WP) - U.S. officials announced Thursday the establish ment of a \$340 million fund that will invest in small and medium-sized ment of a 5340 million fund that will invest in small and medium-sized businesses in Russia to help support the transition here to capitalism. The Russian-American Enterprise Fund, while established by Congress and using public money, will operate as a private, tox-for-profit enterprise supporting recently privatized companies.

E. Gerald Corrigan, the former Federal Reserve Board chairman in New York who will head the fund, said it will provide loans and technical assistance to Russian concerns, but its chief focus will be direct investments in promising companies.

ments in promising companies.

WPP to Sell Scali, Mercedes's Agency NEW YORK (Combined Dispatches) - WPP Group PLC said Thursday that it was selling the New York advertising agency Scali, McCabe, Sloves Inc., whose prize account is Mercedes-Benz of North

America, in a long-delayed, closely watched deal. America, in a long-delayed, closely watched deal.

The Lowe Group, a subsidiary of the Interpublic Group of Companies
Inc., is to buy Scali for \$55.5 million. WPP, the world's largest advertising
company, acquired an 80 percent stake in Scali when it bought Ogilvy &
Mather for \$865 million in 1989. The sale is for \$34.9 million in cash and assumed debts, \$8 million in future payments and the assumption of \$12.6 million in liabilities such as pension payments.

For the Record

Campbell Soup Co. will form a joint venture with Nakano Vinegar Co. Ltd. to market Campbell soups in Japan. Mobil Corp., citing poor immediate prospects for commercialization of solar power, said it plans to shut its solar-research program and demonstration facility in Billerica, Massachusetts.

(UPI)

The Chicago Mercantile Exchange announced a restructuring of the electronic-trading firm Glober, which could mean a severing of the joint program and the chicago Mercantile Exchange announced a restructuring of the electronic-trading firm Glober, which could mean a severing of the joint

venture between the exchange and the Chicago Board of Trade. (Bloom-

Kemper Corp.'s third-quarter profit from continuing operations surged 51 percent, to \$32.8 million from \$21.7 million a year earlier. (Bloomberg)

EUROPE: Second Thoughts About Job Cuts as Labor Unrest Spreads

Continued from Page 1

technology will bring new opportu-Some executives warn that Euro-

pean companies, in the rush toward downsizing, streamlining and reorganizing, have been diverted from thinking about new products and

companies and Europe in a down-

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"We're slipping in Europe into a experts.

"mominator mentality," said John olding, managing director of would argue that it was his duty to would argue that it was his duty to cerned about social breakdown."

"A few years ago, an executive social adjustment, and they're concerned about social breakdown."

"A few years ago, an executive cerned about social breakdown." Golding, managing director of would argue that it was his duty to Hewlett-Packard Ltd. "We're all make his company lean and mean, worrying about how we can cut 30 and that the effect on society was percent from our work forces with- the government's problem, not his," said Yves Doz, professor of

Mr. Doz said the fear was partic-

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NASDAQ Indexes AMEX Stock Index **Dow Jones Bond Averages** Market Sales

Dow Jones Averages

N.Y.S.E. Odd-Lot Trading

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BP Net Doubled in 3d Quarter

Margins Improve in Marketing and Refining

LONDON - British Petroleum Co. said Thursday that its net profit based on replacement cost for the third quarter nearly doubled to £332 million (\$491 million) from £172 million in the same period last year due to higher margins in mar-keting and refining, the stronger British taxation laws.

Analysts had widely expected a figure of roughly £250 million and the better-than-expected results caused the company's share to surge 11 pence on the London exchange to 357 pence.

"There is fundamental improvement in our operations and this is important to us," said David Simon, the company's chief executive. "The last quarter's results need to be sustained, but even after taking out the currency and tax gains, we are on track to reach the financial targets we set."

Last year the company slashed its dividend and lost Robert Hor-

ton, its chairman and chief executive, as financial difficulties mounted and the share price collapsed. In an industry where the value of inventory changes rapidly, replacement cost profit values the company's inventory at the amount of

Paris May Set

Renault Sale

PARIS - The French gov-

ernment said Thursday that it

might fix a date for the privati-

zation of Renault after Volvo

AB shareholders angrily criti-

cized a deal that would merge the two carmakers from 1994.

But Paris was adament over

the other main concern of

Volvo shareholders: the so-

called golden share that

France will retain after Re-

Swedish television on Wednes-

day that he would think about

specifying a privatization date

for Renault before Volvo

shareholders' vote on the

nault-Volvo is privatized.

A Date for

money it would have taken to replace them on the last day of the quarter. On the basis of historic cost, which values inventories at what they cost to buy, the company reported that net income rose 75 percent to £205 million for the

The company also said it would dollar, cost-cutting and changes in pay an interim dividend of 2.1 pence per share, unchanged from a year earlier.

third quarter.

For the first nine months, the company's replacement cost profit

Austria Air and Lauda Discuss Cooperation

FRANKFURT - Austrian Airlines and Lauda Air AG said Thursday that they are negotiating to form a cooperation alliance, but

declined to be more specific. Responding to reports in the Austrian press that Lauda offered Austrian Âir the chance to buy a 30 percent to 40 percent stake in the airline, an Austrian Airlines official said the carrier is "fundamentally interested in talking with Landa. He declined to comment further.

Landa flies mainly to cities in Asia.

totaled £842 million, compared with a loss of £545 million last year. Results on a basis of historic cost swing to a profit of £712 million

from a loss of £594 million. The company said it had been able to reduce its debt during the reporting period by \$1 billion to \$13.1 billion as a result of improved cash flow and proceeds from sales of subsidiaries.

Oil production in the quarter averaged 1.223 million barrels per day, down from 1.313 million barrels last year, while gas production jumped to 894 million cubic feet per day from 582 million.

The refining and marketing division, which improved profits by 215 percent to £590 million, will continue to benefit from a cut in costs, though the outlook for profit margins remained "depressed" in the United States, the company

The chemicals division posted an operating loss in the quarter of £16 million due to a weaker market in Europe for ethylene and certain de-

Mr. Simon noted that U.S. investors have invested heavily in British Petroleum and have increased their stake from about 6 percent to 27 ent over the past 15 months. (AFX, Reuters, Bloomberg)

KLM Shows 20% Rise In Quarter

AMSTERDAM - KLM Royal Dutch Airlines' net profit for the second quarter increased 20 percent to 204 million guilders (\$107 million) from 170 million a year earlier. pleasing investors as KLM stock rose Thursday on the Dutch exchange.

The airline said it expected

profit margins to improve in the second half, but warned that full-year results might be at best marginally positive" because of concessions made on pension premiums.

For the first six months of the year ending March 1994, net profit rose to 245 million guilders from 208 million guil-

airline industry.

KLM shares on the Dutch exchange traded at 43.45 guil-ders, up 2 guilders. The airline said it expected operating margins to improve in the second half. But it said it still expected a net loss for the second half because of the "seasonal character" of the

Philips Remains Wary Despite Return to Profit

EINDHOVEN, the Netherlands - Philips Electronics NV, Europe's largest electronics group, reported on Thursday a return to profit in the third quarter but warned that its markets remained

weak and declined to forecast earnings for the full year. Sharp cuts in its interest bill and a lower tax burden helped Philips make a 133 million guilder (\$70

million) quarterly net profit after a 139 million guilder loss last year. "Anybody who starts forecasting in today's economic environment is guessing very, very wildly," said the company's finance director and

vice president. Dudley Eustace.

The largest benefit comes from lower cost of money and a lower tax burden," he added, commenting on a jump in net income from normal operations in the first nine months to 353 million guilders from 102 million guilders.

But Philips suffered sustained pressure in its main lighting and ticularly in Europe. "I am rather glad that the spread of our operations is worldwide."

Mr. Eustace said. "If we were totally dependent on Europe, it would be a disaster." He expected European econo-

mies to continue their poor performance at least until the second half of 1994, curbing demand for consumer electronic products. He said Philips would use a

windfall profit from a share issue by its music subsidiary PolyGram NV for further provisions of 400 million guilders to cover any losses on future divestments. Analysis had expected third-

quarter profits of around 100 mil-lion guilders and Philips shares guilder to 41.40 after the results were released Thursday. Operating profit rose for the first

time since the first quarter of 1992 to 560 million guilders from 345 million in the third quarter last year.

(Keiners, Bloomberg, AFA)

Investor's Europe Paris FTSE 100 index -- CAC 40 1500 1800 -1700 -19001 1600 J JA S O.N NOZAL COM Prev. Exchange Change Close 140,00 -0.36 **CBS** Trend 139.50 Amsterdam -0.11 Brussels Stock Index 7.084.26 7,091.98 Frankfurt 2.062.61 2,084.36 FAZ 795.68 803.70 -0.97 Frankfurt Helsinki HEX 1,590.70 1,607.73 London Financial Times 30 2,375.90 2,383.60 -0.32 London FTSE 100 3,149.00 3,162.30 -0.42Madrid General Index 306.89 307.47 -0.19 Milen MiB 1.252.00 1,276.00 CAC 40 2,135.97 -1.62 Paris 2,171,16 Stockholm 1,716.59 1,728.19 -0.67 Aflaersvæerlden Vienna 457.48 462.09 -1.00 -1.17 926.67 937.60 Zurich SRS

Very briefly:

 Britain adopted a bill allowing passenger rail services to be offered under franchise to private operators next year. The country also strengthened its position as the only bright spot in the European auto industry. reporting that car sales rose 15.5 percent in October.

• France's recession started in the autumn of 1992 and was deeper but shorter than previously thought, the statistics office INSEE said. It said gross domestic product fell sharply early this year but is expected to increase slightly for the second half of 1933.

• Argentaria Corp. Bancaria de Española will expand its second privatization sale to 25 percent of the Spanish banking concern from the 19.92 percent originally planned.

• Swiss Reinsurance Co. said it expected a continued improvement in earnings in the reinsurance sector in 1993 and 1994. An official said earnings improvements had begun this year, particularly in the catastrophe and industrial reinsurance sectors.

• Thyssen Stahl AG plans to cut 5,000 jobs by the end of the century on top of the 10,000 it is shedding by the end of 1994, Chief Executive Ekkehard Schulz said. That would reduce the work force to 20,000 by the year 2000, Mr. Schulz said.

Reuters, AFX, Bloomberg, AFP

British Telecom Wary on Payout

LONDON - British Telecommunications PLC, the most highly valued company on the London stock exchange, said Thursday that its half-year profit rose but warned that it would reexamine its dividend policy because of inflation

and compension. The company's share fell 8 pence Thursday to close at 468 pence.

Pretax profit in the six months ended Sept. 30 rose 46 percent to £1.5 billion (\$2.22 billion) from £1.027 billion a year earlier, but the company said that stripping out the impact of redundancy payments and disposals, the underlying increase was only 2.5 percent. The dividend was lifted to 6.65 pence from 6.15 pence.

A spokesman for Trade Minister Gerard Longuet said that the minister had told The company also said that pre-tax profit had risen 72.4 percent from a year earlier in the second quarter, which ended on Sept. 30, to £743 million. The surge occurred largely because the group took a merger at a meeting planned for Dec. 7. lower charge for its job-shedding program and because revenue from "The government said it could clarify the period of the phone service had risen.

"Future dividend policy will need more than ever to take account of continuing low inflation,

U.K. Water Shares Weaken

Compiled by Our Staff From Dispatche LONDON - Shares of British water companies weakened Thursday after British regulators published a report outlining stricter price

controls for after 1995. Ian Byatt, Britain's chief regulator, said that "maintaining the viability of the companies does not require the same expectation of profit as was necessary to float them."

He added that price increases should be allowed only for new quality or environmental standards.

Anglian Water PLC fell 11 pence to 514 pence, North West Water PLC eased 16 pence (22.5 cents) to 525, and Severn Trent PLC slipped 10 pence to 548. (AFX, Reuters)

harsher regulation, tougher competition and emerging long-term in-vestment needs and opportuni-ties," said Chairman Iain Vallance. Demand for British Telecom's

products and services continued to show encouraging signs of growth in the first half, he said, although Managing Director Michael Hepher noted that market share had shrunk again as competitors gained

Revenue in the first half rose 3.5 percent to £6.76 billion with sales from domestic telephone traffic ris-

ing 1.4 percent and from interna-tional traffic rising 11.9 percent. "Strategy will be defensive in the home market but attacking internationally," said Mr. Vallance, adding that it was vital to be com-

> Mercury Communications, a unit of Cable & Wireless PLC, has gained around 10 percent of the British market and cable television companies with mainly North American roots are setting up in

petitive in the domestic market.

IBM: Is New Track the Right One?

Continued from Page 13

to-bottom for speed, efficiency and customer satisfaction.

A big-company enthusiast. Mr. Gerstner has said he plans to hold the company together, still offering a smorgasbord of computer wares. from mainframes to microchips. software to consultant services.

The result, he hopes, will be synergy, growth and profits. He is making an across-the-board bet on IBM's future rather than putting all his chips on a few key products. iechnologies or markets. In effect, Mr. Gerstner is re-engineering IBM, but not reinventing it.

And Mr. Milunovich, among others, has doubts that cost-cutting and re-engineering will be enough to turn IBM around.

"The company has to stop trying to be all things to all people," he said. "It has to make big bets."

IBM is no stranger to big bets. In 1964, when the company introduced its System 360 series of mainframe computers. Fortune magazine called it a \$5 billion gamble and possibly the "riskiest busi-ness judgment of modern times." The enormous success and profit-

ability of the 360 models, and the follow-on generations of mainframes, are what bankrolled IBM's moves into other products, like minicomputers, a domain in which it entered typically late but eventually prospered thanks to deep pockets and market power.

Intel Corp. is the classic case of the big-bet formula for recovery in a fast-moving, high-technology business. In 1986, Intel was in trouble, losing money and making commodity memory chips. It aban-doned that business and bet its future on the microprocessor, the computer-on-a-chip that serves as the "brain" of personal computers.

That bet, of course, has paid off handsomely, making Intel highly profitable and the world's leading niconductor producer.

IBM has a microprocessor-based bet of its own in the works. Called Power PC, it is a family of chips. made in an alliance with Motorola Inc. and Apple Computer Inc., that will span the computer industry. for use in everything from handheld devices to the replacements for mainframes. The first Power PC chip, the 601, went on sale in Sep-

EC to Speed Trade Inquiries

BRUSSELS - The EC Commission wants to set firm deadlines for starting and finishing inquiries into anti-dumping and other trade complaints in an attempt to get quicker action.

A plan prepared by the trade commissioner. Sir Leon Brittan, is partly intended to show critical member states such as France that the Commission is prepared to retaliate quickly when non-EC states

dump exports in the Community. The plan, which has to be approved by EC governments, gives the EC executive one month to initiate anti-subsidy or anti-dumping action after receiving a complaint. Investigations would be allowed

to run for no more than nine months before provisional punitive measures would be imposed or the case dropped, A maximum of 15 months would be allowed for an

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Rise in Exports Linked to India's New Trade Plan

NEW DELHI --- A sharp spurt in Indian exports -- especially agricultural products - showed that the country's radical economic liberalization plan is working, but a sector has not materialized," he drop in imports indicated that industrial growth still has not been

revived, analysts said Thursday. India's exports rose 21 percent in dollar terms in the first six months of the 1993-94 financial year beginning in April.

But imports dropped by 3.4 percent, the one figure that worried analysts in statistics issued Tuesday by the government.

The pickup in Indian exports, despite nonrevival of economies in: the West, reflects the success of the

Issue in Europe By India Telecom

Compiled by Our Staff From Dispatches NEW DELHI - Videsh Sanchar Nigam Ltd., India's stateowned overseas telecommunications company, will launch a \$500 million European share issue in

January.
It will be the first overseas issue of equities by a state-owned Indian company and the largest by any Indian company. The company will also sell 16 million stocks in the domestic market as part of a government program to partially privatize state enterprises. The com-pany sold 12 million shares in two

earlier rounds of disinvestment. Details of the issues have not been finalized. After the two issues, the government's bolding in the company will drop to 49 percent. The money raised will be used to expand specialized services like electronic data intelligence.

(Reuters, Bloomberg)

trade policy," said K. Krishna-murthy of the Institute of Economic Growth, an independent agency.

"But the impact of liberalization in terms of pickup in the industrial

Since beginning its economic re-form program in June 1991, India has lifted many bureaucratic controls on industry, allowed foreign investors to take majority stakes in foreign trade.

The numbers showed that the Indian trade deficit shrank in the first six months of the current fiscal year, to about \$440.5 million, from \$2.6 billion in the same period last

Exports were estimated at about \$10.3 billion, compared with nearly \$8.6 billion the previous year.

Imports were estimated at about \$10.7 billion, down from nearly \$11.2 billion last year. Many Indian industrial exports depend on imported materials and parts.

Basically, the decline in imports does bother me to the extent that it confirms nonrevival of industrial growth." Mr. Krishnamurthy said. He said the buoyancy in exports

was largely from leather, garments gems, jewelery, and agro-related "It is a healthy development in a way, and the new feature is that

agricultural exports have beened." said Ashok Gulati, director of the National Council of Applied Eco-He said the fall in imports re-

Last week, India's central bank said that a slower than anticipated revival in industrial output would restrict projected economic growth

flected an industrial recession.

to 4.5 percent, down from a projec-

Hong Kong Telecom Profit Rises

Japanese Back Bonus Cuts Workers Prefer Lesser-Paid Job to Layoffs

TOKYO --- As Japan's recession-pinched companies struggle to cope with tumbling profits. workers are seeing their traditionally massive annual bonuses shrink. Unions happily agreed on Thursday to a first round of cuts since at least their members will remain fully employed.

Japan's leading electronics companies offered annual bonuses on Thursday to all employees equal to about five months' wages, or about 125,000 yen (\$1,157) less than they paid out last year. That marks the third year in which the industry has reduced annual bonuses.

Japanese companies traditionally pay up to a third of their employees' salaries in bonuses distributed twice a year, in December and June. The money is an important part of the worker's compensation package and is often pledged well in

dvance for housing loans and big credit items. While a bonus cut will make life a little harder for the average employee, companies, labor unions and economists are relieved that it is the bonuses that are being cut and not jobs.

Analysts say that while bonus cuts will affect personal consumption over the next six months. laying off employees would pose a far more serious problem for Japan over the long term than a bit of

"If Japanese companies started firing staff in-stead of just cutting their wages, then there would be a crisis," said Tomoko Fujii, an economist at Salomon Brothers (Asia) Ltd.

Workers are bracing for a period of restrained spending, Mr. Fujii said. The wage reductions are relatively moderate and workers would rather accept a little less pay than face layoffs.

Electronic workers' union representatives agree that a cut in bonuses is inevitable in the current economic climate. "It was a tough negotiation, but the result was agreeable." said Katsutoshi Suzuki, secretary-general of the Electrical. Electronic and Information Union. He noted that the electronics giants will pay total wages comparable to those of last year despite facing seriously reduced profits in the deepest recession in the postwar era.

Electronics companies are typically the first to make bonus offers to the unions each year. Other industries generally wait for the outcome of electronics companies' negotiations with their unions

before making their own offers.

Four leading electronics companies, Hitachi
Ltd., Toshiba Corp., NEC Corp. and Fujitsu Ltd. on Thursday offered a yearly bonus of five months' salary to all employees, the Japanese Electrical, Electronic and Information Union said. That was down from between 5.2 and 5.4 months' salary paid by those companies last year.

Maisushita Electric Industrial Co. has offered a year-end bonus of 5.15 months' salary to its 48,000 employees, down from 5.44 months' bonus last year. Sharp Corp. has offered 5.16 months' salary. down from a 5.44-month bonus paid last year.

Meanwhile, the leading automakers Nissan Motor Corp. and Toyota Motor Corp. are negotiating reductions in their winter bonus payments.

Japan Bank Calls In Developer's Loans

Bloomberg Business News TOKYO - Hokkaido Takushokn Bank, one of Japan's II city banks, withdrew support Thursday from Kabuto Decom, a financially troubled real estate developer,

news reports said. Following a board room battle, Hokkaido Takushoku said it will demand that Kabuto Decom pay back its loans, which total more than 20 billion yen (\$185 million), without extensions, according to NHK television, Japan's government-funded network.

Hokkaido Takushoku's public

relations officers were under orders have resulted as much from a fight not to comment on the report, a bank official said. An employee at Kabuto Decom said no one was available to comment.

The report comes as Japanese banks are showing signs of losing patience with delinquent debtors. Most Japanese banks have offered debtor struggling companies easier terms on loans. In many cases, it is because they fear that if they foreclose on many companies, it would reveal the depth of the banks' expo-

The Kabuto Decom case may

between Kabuto Decom's president and bank officials as from the bank seeking to protect itself.

A report in the Oct. 30 issue of The Toyo Keizai Weekly, a publication of the Toyo Keizai financial information company, said Shigeru Sato, the president of Kabuto Decom, angered bank officials when he continued to finance Kabuto Decom subsidiaries after the bank had asked him to cut ties with the smaller companies.

Kabuto Decom subsidiaries are

Taiwan Cuts Interest Rates

TAIPEI - Taiwan's central bank announced Thursday that it was lowering key official interest rates slightly to boost the economy, which has been hit by sluggish global growth and cutbacks in government spending.

The rediscount rate was cut to 5.5 percent from 5.625 percent, and the secured loan rate to 5.875 percent from 6,125 percent, with effect

Both rates are used by the central bank to lend money to commercial

banks in the local money market. The deputy central bank governor, Yu Chen, said the cuts were made to keep short-term interest rates at low levels, freeing up more capital for domestic investment.

Taiwan's gross national product prowth this year was expected to be lower than last year's 6.02 percent, Mr. Yu said. His statement was the most pessimistic on the economy so far by a senior government official.

The central bank had been under heavy political pressure from legislators and businessmen to cut interest rates again before local gov-ernment elections on Nov. 27.

Seoul to Let **Foreigners** Own Part of Brokerage

SEOUL - South Korea has given a preliminary nod to the establishment of the nation's second toint-venture brokerage house. combining the resources of nine local industrial enterprises with three foreign partners led by Kleinwort Benson Ltd. of Britain. officials said Thursday.

The move to open another venture signals growing interest in a country that has one of Asia's fastest-growing economies and that has recently begun to open its once heavily regulated market in finan-

The tentatively named Woohak-KB Securities Co. will combine South Korean companies that are mostly based in the southern city of Pusan and that have little previous experience in financial markets with the three foreign companies in a venture that will be capitalized at 50 billion won (\$61.9 million). The venture will be allowed to carry out all brokerage activities, including share trading underwriting and trading on its own account.

Kleinwort Benson will own 20 percent, while the other two foreign partners. Daily Growth Investment of Hong Kong and DBS Securities Holdings, a unit of the Development Bank of Singapore, will each hold 12 percent.

The nine Korean companies.

which include a flour mill, a bakery and a shoe manufacturer, will hold the remaining 56 percent.

Lee Hak, president of Shinkuk-dong Flour Mill, is the largest shareholder with a 32 percent stake. Pusan Industrial Co., the only company among the Korean companies which is listed on the Seoul stock exchange, will hold 14

The joint venture plans to start operations in the first quarter of 1994 with 100 employees. "It will not take us long to grant final approval once they are ready to open," said an official of the Finance Ministry.

South Korea's first joint-venture brokerage was Dongbang-Peregrine Securities Co., a venture launched by Peregrine Investment Holdings Ltd. of Hong Kong and Dongbang Corp., a South Korean

food company.
Unlike Dongbang-Peregrine.
however, Woohak-KB will not open branches and will deal only with large individual accounts and cializing in financial derivatives.

Investor's Asia Hong Kong Singapore Tokyo Nikkei 225 190(9 - - - -2216 21500 21000 **S0500** 7000 7000 May 1440 590 J J A S O N . 1993 18500 1 JA S O N JJA'SON Thursday Exchange · Chande 9.204.99 9,352.10 -1.57 Hong Kong Hang Seng 2,123.65 2,127.48 -0.17 Singapore Stretts Times All Ordinaries 2,101.60 :: 2,108.40 18.949.80 19.381.20 -2.23 Tokyo Nikkei 225 977.06 982.03 -0.51 Kuala Lumpur Composits. Bangkok SET 1,284.93 . 1,303.39 756.67 +1,26 Composite Stock - 786.55 Taipei Weighted Price 4.283.34 . -0.53 4.260.56 Manila 2,439,93 2.468.00 Composite inkarts Stock Index 500.75 484.25 NZSE-40 2,196.24 2.198.46

Very briefly:

National Index

 Mitsubishi Motors Corp., Japan's third-largest carmaker and a leading. truck manufacturer, posted a 6 percent drop in first-half pretax profit and estimated that its earnings for the year would be down 9.8 percent.

1,270.10

1,265.40

 Combined bad loans held by Japan's five major life insurance companies were estimated at 158 billion yen (\$1.45 billion) as of Sept. 30, up 7 billion yen from March, the economic daily Nihon Keizai Shimbun reported.

Taiwan's exports rose 6.8 percent in October compared with the previous year, fueled by stronger sales to China and Japan, the Finance

• Guangzhou Shipyard International, one of the five state-run Chinese companies listed on the Hong Kong stock exchange, said its net profit for the nine months ended Sept. 30 was 86.6 million yuan (\$15 million).

Bloomberg, 4FP

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competitive commission structures.



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HONG KONG — Hong Kong Telecommunica-

tions i.td. said Thursday its first-half net profit jumped 15 percent, to 3.66 billion Hong Kong dollars (\$473.6 million) from 3.17 billion dollars a The company added that it planned capital

spending of nearly 4 billion dollars in the current financial year. The profit increase was at the high end of forecasts. Revenue rose 13 percent, to 11.95 billion dollars from 10.54 billion dollars.

In the six months ended Sept. 30, Hongkong Telecom said, its number of Homefax customers jumped 32 percent. In addition, the introduction in July of digital mobile phone service, which makes

service available in Hong Kong's underground railway system, has stimulated demand and increased mobile-phone market share, it said. It added it that was investing in international

fiber-optic links to give its customers access to China and Southeast Asia. The telecommunications concern, which finished digitalizing its network in July, said this week

that it would seek a cable-television license as the next stage in its development.

It said it had applied to the government for permission to run the service on its existing network after the exclusive license of Hong Kong's first cable-TV operator, Wharf Cable, expires in

with institutional investors, spe-

Privatisation of the Hungarian Network

The Hungarian State Property Agency calls for a one-round tender for the partial sale of its ownership percentage in 6 Power Distribution Rt-s:

By this transaction the Agency offers a safe and reliable investment facility on long terms for trade and strategic investors in Hungary. Through the privatisation it has the purpose to provide co-owners to the public companies limited by shares (Rt-s) and to create the possibility and the conditions of obtaining recent and up-to-date technological procedures. material capital, know-how at high technology, up-to-date management activity and connection to the West European Electric Power System (UCPTE) through the new owners and shareholders. A block of shares being equivalent to 15% of the companies' share capital will be sold within the framework of the competitive tendering. Bids may be submitted exclusively for the sale of the block of shares having the nominal value indicated, and the bidder shall undertake obligation to subscribe a quantity of shares equivalent to minimum 10% and maximum 15% (as planned) of the share capital during increase of the company's share capital subscribed for 1994.

Advertised companies:

1) Budapesti Elektromos Múvek Rt.

Privatisation consultant:

Simon Allen or Margaret Dezse - Rumbach Center Address: 1075 Budapest, Rumbach S. u.21. Phone: (36-1) 269-6910 - Fax: (36-1) 269-6936

2) Észak-Dunántúli Áramszolgáltató Rt Privatisation consultant:

Közép-európai Nemzetközi Bank Rt. Capital Market and Investment Radnóti Zoltán Address: H-1052 Budapest,

50, Rue Taitbout Ms Ágnes Joly

Société Générale

Váci utca 16/b. Phone: (36-1) 138-2352 Északmagyarországi Áramszolgáltató Rt.

(33-1) 44-637940

Argenta Top Bróker Rt

Privatisation consultant:

Attention: Mr. Péter Budaházy Address: H-1052 Budapest, Vármegye u. 3-5 Phone: (36-1) 267-4210

 Délmagyarországi Áramszolgáltató Rt. Privatisation consultant:

Sandor Preszter at GAUFF Budapest Kit Address: H-1106 Budapest, lászberényi út 24-36 Phone: (36-1) 157-1957/157-4634

5) Dél-Dunántúli Áramszolgáltató Rt

Privatisation consultant: Közép-európai Nemzetközi Bank Rt. Capital Market and Investment Division Radnóti Zoltán Address: H-1052 Budapest, Váci utca 16/b. Phone: (36-1) 138-2352

50. Rue Taitbout Ms Ágnes Joly

Société Générale

(33-1) 44-637940

6) Tiszántúli Áramszolgáltató Rt Privatisation consultant:

Knight Wendling Consulting Kft Address: H-1142 Budapest, Teleki Blanka u. 15-17
Phone: (36-1) 183-5701 - Fax: (36-1) 251-5703
In all the six tender procedures the bids shall be submitted in 3 (three) copies in Hungarian or English language, in person

or through a proxy in a sealed envelope not bearing a corporate identification, but including a reference to the tender Out or through a proxy in a sealed envelope not bearing a corporate identification, but including a reference to the tender. Out of the bids submitted, the original shall be clearly indicated.

Deadline and place of submitting the tender: 15 November 1993, up to 3:00 p.m.

State Property Agency H-1133 Budapest, Pozsonyi út 56. Iktató

Foreign and domestic legal entities and ad hoc consortiums established for the competitive tendering may participate in

the tender procedure. The bidders may be exclusively trade investors.

The State Property Agency reserves the right to announce the tender as unsuccessful. The bidder shall keep its bid as binding for at least 90 days from the deadline of submission.

It is a condition of the participation in the tender to take over the detailed tender specification, prospectus and information memorandum against a consideration of USD 1,000 or its HUF equivalent (+VAT) following signature of the confidentiality

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3.U.S. Firm, NEC To Market Chips

TOKYO - Japan's NEC Corp. and National Semiconductor Corp. of the United States on Thursday announced that they will jointly develop and market semiconductors used for linking personal computers together in networks. Japan's market for the thips is

likely to grow rapidly, since less than 10 percent of PCs in Japan are currently in networks, compared with 40 percent in the United States, officials of the two compa-"We wanted to enter into a partnership with NEC for broader access to the Japanese marketplace."

said Richard Beyer, president of National Semiconductor's Communications and Computing Initially, NEC will sell the U.S. company's Ethernet controller chips under the NEC brand in Japan, the officials said.



PROCUREMENT NOTICE

BID SUBMISSION DATE

CUKUROVA ELEKTRIK A.Ş.

: DECEMBER 1, 1993

Çulcurova Elektrik A.Ş., (ÇEAŞ) intends to procure below Electrical Materials for the construction and extension works of its

1) 52 EA., 170 KV, SF6 CIRCLIT-BREAKERS (1+3 PHASES RECLOSING)
2) - 6 EA., 170 KV, SF6 CIRCUIT-BREAKERS (3 PHASES RECLOSING)
This procurement shall be financed by the company resources and the Bidding shall be made according to the company's

itiding Procedures.

This Bidding is open to all Bidders who comply with below Prerequielts for Eligibility:

Bidders who have been regularly engaged for a continuous period of 10 years, prior to the date of Bid submission, in the esign and manufacture of above specified materials, operating at a system voltage of 170 kV or more.

Bidders who have designed and manufactured at least 3,000 places of above specified materials, out of which 1,000 places.

s at operation, which a year of A complete set of Bidding Occuments may be obtained upon remittance of a non-refundable document fee of 100 USO or privalent conventible currency, to below Bank Accounts and upon a written application to below address with evidence of paym

ACCOUNT NO: ADABANK-ADANA BRANCH ACC. NO. 2000 0013 IMAR BANKASI-ADANA BRANCH ACC. NO. 2000 2548 CURCUROVA ELEKTRIK A.S. GENERAL MANAGEMENT SEYHAN BARAJI, P.O.B. 239 PHONE: : 0-322-235 06 81 (4 lines) TELEX

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bis must be delivered to the above office on or before 14.00 hours, Local Time on December 1, 1963 and shall be opened All Bids trust or convenit Management.

It is assential that the Bidders shall be in conformity with the Prerequisite for Slightlifty and the Bids shall be submitted in full aformity with the Bidding Occuments, Other Bids shall be rejected. COMMINION IN A SECURITY OF THE SECURITY OF THE

STATE PROPERTY AGENCY HUNGARY **Power Distribution Rt-s**

SPORTS

A Not-So-Secret Play **Makes Cowboys Super**

By Thomas George New York Times Service

NEW YORK - Most Super Bowl champions featured a signature offensive play that defied logic. Each opponent knew it was coming. Few could consistently

stop it. The Green Bay Packers, in the first two Super Bowls, unleashed the power sweep. The Washington Redskins, in their championship years, offered the "counter trey" running play.

Now here come the Dallas Cowboys with Lead Draw.

It is a play where Emmitt Smith runs the draw - or delayed handoff - and follows the lead block of fullback Daryl Johnston. It was a primary component of the Cowboys offense last season when they posted a 16-3 record and won Super Bowl XXVII.

It was the play Smith used on his 62-yard scoring run with fewer than four minutes left that clinched a 23-10 victory over the Philadelphia Eagles on Sunday.

When the New York Giants and the Cowbovs clash Sunday in Dallas in a midseason scrap for first place in the NFC East, the Giants will see plenty of Lead Draw.

Can they stop it? The Eagles thought they could. The Eagles blitzed four linebackers on the play and both safeties cheated toward the line of scrimmage, in part due to the left to right motion of the Cowboys' tight end.

Jay Novacek, before the snap. Two linebackers were in the middle, and the Cowbovs' center, Mark Stepnoski, bullied the left one and Johnston handled the right one. A gaping hole was the result and Smith did the rest: Straight up the

middle and just past diving corner-back Eric Allen into the end zone. said the Eagles' Allen. "You never get a good shot at him. I've been Smith loves the play for two primary reasons: He generally prefers running traps and delays inside as opposed to sweeps outside, and he prefers following blockers who are constantly on the move. Having Johnston with a quick, first block out of the backfield makes his ini-

tial read quicker and his running Dallas has ridden Lead Draw, Smith's return and production in nearly every phase of its game to five straight victories after opening with consecutive losses when Smith was absent due to contract prob-

Smith has been more than a Band-Aid.

Dallas has a young team and Smith is a pivotal young leader. He inspires his teammates with his temperament, locker-room folly, preparation and results. The Cow-

boys rally around him. There was so much glearn in so many Cowboys' eyes after the Eales game — especially among the Dallas offensive linemen - that one would have thought any one of them had just rushed for 237 yards. Smith's total, which tied the sixthhighest single-game rushing performance in NFL history.

Several Cowboys took special note of this: Smith managed the run on his 30th carry in the game's final moments in horrible, rainy weather. That is stamina. That is a

He has 549 rushing yards now in five games; Barry Sanders leads the league with 790 in eight games.

Emmitt has a 5- or 6-yard first burst like Barry Sanders and he keeps tight and low to the ground,"

telling our younger backs to watch him and learn from him, how he stays low. I thought I could catch him on that long one. He started to weave toward the middle just when I got close and dove. It was a smart

Philadelphia had hoped to string Smith east and west. That simply does not happen often. Smith runs on the field in the manner that he lives off it: He makes rock-solid decisions and sticks with them.

The Eagles' coach, Rich Kotite. said that, sure, Smith is a premier back and Troy Aikman is a premier quarterback and Michael Irvin is a premier receiver, but he wants everyone to know that Dallas has one heck of a premier offensive line in starters Stepnoski at center, Mark Tujnei and Erik Williams at guards and Nate Newton and Kevin Co-

With the kind of holes Kotite saw Sunday, he said that nearly anyone could have waltzed through

"I can think of three or four backs, maybe Barry Sanders, Barry Foster. Thurman Thomas and Rodney Hampton, who could have done what Emmitt did, but the fact is, none of them ever have," Newton said. "He did it without training camp and after missing the first two games, but anyone that knows Emmitt knew he would be in shape and would start hitting his stride

"Emmitt always tells the offensive linemen here one thing, keep moving," Newton said. "No matter what, if you're beaten and the rusher is sliding the wrong way, he says patched together their fronts and at stake Sunday and look no fur-



BOR-RING — Riddick Bowe, as challenger Evander Holyfield spoke, found the press conference a bit of a yawner. Their title fight Saturday in Las Vegas is expected to be brisker.

just keep moving and blocking the rusher that way. Emmitt reads and reacts to that with no wasted steps or motion. That's what we do, and he takes it from there."

The Eagles and the Giants shared something in common in the preseason. Both teams had games where their defensive front was shredded by power linemen and by power rushing attacks.

season. But when Dallas came against the New York defensive around for the Eagles, their most line to find which way the game glaring defensive weakness, up swings. front, was exposed.

Are the Giants next? The way the Cowboys are rolling, the bandwagon is growing full of admirers who believe the Cowboys may not lose another game, including Super Bowl XXVIII. Both teams regrouped and True supremacy in the NFC East is

wing, and Bryan Marchment, detensemen, to Hartford for Patrick Poulin, left wing, and

Troded Steve Lorner, right wing: Nick Ky-preas, left wing; Barry Richter, detensemon; and undisclosed droff choice to N.Y. Rangers

got off to fast starts in the regular ther than the Dallas offensive line

The feeling in Dallas is that the Cowboys will win that battle and that the Giants' best chance to match it is to somehow win a highscoring, big-play affair of offensive

tit for tat. And, along the way, devise and execute an extensive and persistent

NEW JERSEY—Assigned Brian Rotaton, benter, to U.S. Olympic hockey team, Recoiled Ben Hankinson, right wins, from Alborry, AHL QUEBEC—Recoiled Mike McKee, defense-

TAMPA BAY—Sent Tim Remined, right

COLLEGE

BALL ST.-Named Ray McCallum men's

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NFL Midseason Leaders

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boskernoal couch.

DUKE—Borry Wilson, football couch, will resign, effective at the end of the season.

GRAND CANYON—Announced leaving Pocific West Conference to Join California Collegiate Athletic Association in 1994-95.

ITHACA—Jim Buriterfield, football couch, will be school to see the service of the s Off References

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2. Tauckdowns Bell, Cin.
Robinson, Cin.
Russell, Den.
Metcall, Cie.
Baldwin, Cie.

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Sanderson 11 (Cassels, Patrick) (pp), Second Period: C-Macinnis & (Musil, Siern), H-Pat-Perfod: C-MacInnis 6 (Musil, Stern), H-Patrick 1 (Cossels, Verbeek): H-Patrick 2 (Cossels, Sanderson) (pp), Third Period: C-Otio 2 (Surier, Reichel) (pp); C-Roberts 2 (Stern, Nieuwendyk): C-Otto 4 (Parthelm), Stots on goal: C7-5-12—27, H 19-11. Lebeau 1. Second Period: Nane. Third Period: Nane. Shots on soal: T 14-11-12—7. M 9-6-6—21. Gaalles—7. Puppa. M. Roy.

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(Romino, Courtnell) (pp). She's an goal: V
12-6-17-35. N.Y. 14-15-12-41. Goalles-V.
Whitmore. N.Y., Richter.
Florida 1 9 2-3

Villa); 1-Anto-Eyotha 12 (Gilmour, Clork)) 1-Clork II (Rouse, Gilmour) (pp), Third Period: T-Boumpariner 2 (Gilmour, Ellett); FLeoch 1 (Belanger); F.Severyn 2 (Lawry, Murphy), Statson goal: F11-5-10—26, T17-15-4—30. Goal-

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Olfarwa 2 2 3—7
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Weight 7 (Podein, Richardson): E-Corson 5
(Weight, Bennetti (pp); O-Maciver 2 (Huard,
Yashin); O-Archibold 3 (Ruzicka, Dolsjes),
Third Period: O-Yashin 8 (Mociver,
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Adderlecht, Belolum 4, Sparia Propase 2 anara Persac: O-Yoshin 8 (Mociver, AC Milk.: 1, FC Ct McLiwain); E-Kravchuk 2 (Weight, Carson) (pp); E-Corson 6 (Benneti, Kravchuk) (pp); O-Archiboid 4 (Lamb, Dineeni, Shots on gool: 0 9-4-17-30, E Maxica 3, China 0

Annheim 6 2 3 3—5
First Period; D-Dohlen 2 (Tancili, Modano).
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First Period: P-Tocchet 4 (Jenu

Jagr 8 (Brown, Poek); P-Brown 4 (Tocchet, Murphy) (pp); P-Francis 3 (Jagr, Taglian-etti), Shots on goal; P 12-147—33, B 11-10-8—27, Goalles—P, Barrosso, B, Fuhr. Control of the second SECOND ROUND, SECOND LEG MATCHES

SECOND ROUND, SECOND LEG MATCHE
UEFA Cup
Norwich City 1, Bayern Munich 1
Serveite Geneva 0, Girondins Bardeaux 1
Sporting Lisbon 2, Cettle Glasgow 0
Cogliari, Italy 0, Trobzonspor, Turkey 0

Austria Vienna 1, FC Borcelona : INTERNATIONAL FRIENDLY

CHICAGO—Walved Carey Willia DALLAS—Waived Morian Writev, guard, INDIANA—Waived Thomas Hill, guard, MIAMI—Waived Gree Sutton, guard, Pul Jec Kessier and Grant Long, forwards, on

center, on injured list. PHOENIX—Wolved I

FOOTBALL

MINNESOTA—Signed Lamor McGriggs, sofety, and Bruce Holmes, linebacker. Released Ivery Lee Brown, rurning back. Cuf David Wilson, defensive back, from practice squad. Wolved Ran Carpenter, sofety. NEW ENGLAND—Added Daug Skene, offersive lineman, to rester and Bryan Hooks, defensive lineman, to practice squad. L.A. RAMS—Signed Chuck Beilin, guard. PHILADELPHIA—Wolved Erik McMillian, safety. National League
CHICAGO CUBS—Sent Eric Yelding, infielder, outright to lows. AA.
CINCINNATI—Bought contracts of Jamie

NHL—Suspended Monfreol defensemon Kevin Haller 4 somes and fined him \$500 for sloshing N.Y. Rangers center Mark Messler on Oct. 28. Suspended Rangers left wing Nick Kypreos 5 gomes and fined him \$500 for delibrypress some sea in lines in missou for delic-erately injuring Dolfas center James Black with late hil Oct. 27. Kypress has served the first 3 games of his suspension. BUFFALO—Staned Alexander Magility, right wing, to a multiveer contract. CHICAGO—Traded Steve Larrner, right N.J. NETS—Waived Fred Herzog, forward.

N.J. NETS—Waived Fred Herzog, forward, and Jim Havrilla. center.
ORLANDO—Waived Mike I uzzolino, suard. Put Todd Lichtl, suard, and Anthony Cook, forward, on injured list.
PHILADELPHIA—Waived Kenny Brown and Alphonso Ford, suards: Raiph Lewis, forward; and Alvaro Teteran, center.
PORTLAND—Waived Dave Johnson and Elliot Perry, guards Put Kevin Thompson, center, on injured list. Hartford for Patrick Poulln. left wing, and Eric Weinrich, defenseman. DALLAS—Recalled Derrick Smith, left wing, from Kolomazzo, IHL. FLORIDA—Recalled Len Borrle, center, and Jamie Leach, right wing, from Cincianal, IHL. HARTFORD—Agreed to terms with Jim Storm, left wing. Cladined Bob McGill, de-fenseman, off waivers from N.Y. Islamders. Tracket Shaul Learner tasks when side.

PHOENI X—Woived Rod Higgins, forward.
SACRAMENTO—Walved Morty Conlon,
Russ Schoene and Croly Sedmak, forwards.
Placed Evrs Burns, forward, on injured list.
UTAH—Walved Isoac Austin, center;
Corey Crowder, guard-torward; and Justus

Turcolle, center. LOS ANGELES—Traded Jeff Chychrun,

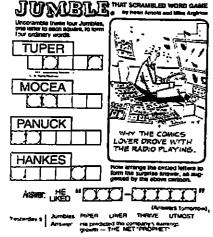
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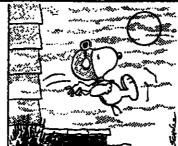


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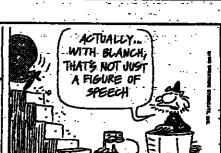


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Becker, With His Ranking in Decline, Is One Happy Tennis Player

By Ian Thomsen

PARIS - Standing at the net, expecting his opponent's resignation after just three games. Boris Becker was looking forward to a short afternoon's work Thursday. A day off means more to him now. It heartened him to see his 14th-seeded Czech opponent. Karel Novacek, stretching his bad back and walking toward him like a tormented duck.

"I was hoping he would put out his arm and say, 'I can't play,' " admitted Becker afterward. the lettering on his cap bringing out the orange in his bristled hair. "For a couple of seconds I really thought so, but then he just slowly walked to his chair and I said, 'Dammit.' I was hoping for it, sure."

He laughed thinking about it, how he had been standing there like a hitchhiker while that thing on two flat tires waddled defiantly past.

Paris Open. Now he was sitting behind a table at the front of a basement room underneath the harsh television lights. His audience sat at school desks taking notes. The questions are usually about the match, and they are always

He appears to be at yet another critical point in his career. This is because he is always taken seriously. No. 1 Pete Sampras is undeniably the best in the world today, though he still might be overtaken by No. 2 Jim Courier at the ATP Tour World Championship in two weeks in Frankfurt, and that rivalry should be the overriding question in their game. But concern, like a spotlight, sticks with Becker, Ranked No. 4 by the ATP computer, he probably must defend his title here and come close to winning next week in Antwerp in order to as the Masters.

"Everybody but me is counting the points right now," Becker said. "I am counting the days when the baby is coming. The chances are slim for me to make the Masters. They are still there. I have to do extremely well this week and next week. But that is not my main concern right now."

Only a few people in the world are better known. A crowd of several thousands skipped work in the afternoon to watch him play, the majority cheering him on, most of them wondering about him personally, perhaps even worrying about him. At 25, he is engaged to Barbara Feltus, who is black. Theirs has been a controversial relationship, stoking the racism pervading in Becker's Germany.

For more than a year he has appeared to be

Then he had gone and played out the victory, 7- be invited among the world's top 8 to the 6(11-9), 6-2, in the third round of the lucrative season-ending championship, formerly known expected in two months. His fans are not necessare very happy about it." sarily fans of tennis. Among them his life is discussed like that of a prodigal relative. Becker, in turn, accepts that this must be so, but declines to inflame the discussions. He understands that his choices will be examined against their costs. He has won only in Doha and Milan this year, and anything less than a victory here could drop him out of the top 10 for the first time since 1985, when he was an unseeded, 17-year-old champion at Wimbledon, and cared only for tennis.

> This year he has already decided: He will skip the Australian Open in January, in order to stay at home with Feltus and their baby.

"In my personal life, I am the happiest person I have been," he said, "I can't wait until the baby is out. Sometimes I am pushing the stomach to hurry up, but she doesn't like it. She perspective."

His chopped hair and sparing beard isolate him further from his peers. He appears much older than 25; unlike the others, he involves the audience in his work, and so it has become a struggle to watch him play. With three set points in hand Thursday, a bad line call went against him and for several, sporadic minutes he cursed and screamed in German - glaring at the judge and umpire, clawing at his temples shouting up for a god to punch down through the arena's roof because the first set might have

"In general, a loss is a loss," Becker said. "It is always hard and it is never going to get easy for me if I am losing a tennis match. But, you know, it is good to come home to a wife and a baby soon, and that puts everything more in

He was wearing a cap bearing the insignia of the Chicago Bulls'. He has worn it for more than a year, as if citing his membership in the most exclusive club. The cap reminds tennis of its fear, that it might soon suffer a retirement no less destructive than that of Michael Jor-

"I know a bit more why a person like that, on top, just decides from one day to the other to stop it," Becker said. "I don't want to go into details, but I can imagine why a man like that can stop after he has reached everything he wanted to achieve."

Is Becker dealing with such questions him-

"I have been," he said. "Not anymore. I am past that stage."

On the contrary, he admitted later, he has begun looking for a different cap.

Sampras Wins To Move Into **Quarterfinals**

The Associated Press

PARIS - Top-seeded Pete Sampras advanced Thursday to the quarterfinals of the Paris Open by outdueling big-serving Marc Rosset, 7-5. 6-3.

Fourth-seeded Michael Stich beat No. 13 Todd Martin, 7-6 (7-3), 6-1, in the day's first match, and in Friday's quarterfinals will play Steian Eoberg.

Eighth-seeded Andrei Medvedev outlasted Henri Leconte, 7-5, 6-7 (3-7), 6-3, and next plays Mark Woodforde, who defeated Magnus Gustalsson, 6-3, 4-6, 6-3, in anoth-

Although Rosset won the battle of aces, 18 to 13, Sampras relied on good returns to put the pressure on Rosset approaching the net. It paid off in the 12th game of the first set when Sampras finally took Rosset's service and the set. In the fourth game of the second

set, after live deuces, Sampras finally converted another break point to go up, 3-1, and hold the lead the rest of the way.

He will play either the ninthseeded Goran Ivanisevic or the seventh-seed Michael Chang for a place in Saturday's semifinals.

Boris Becker will next play either Arnaud Boetsch or qualifier Jared



Boris Becker searching for help on a disputed point: Everything has been put "more in perspective."

2d-Straight Cy Young for Maddux

By Murray Chass

New York Times Service NAPLES, Florida — Greg Mad-dux changed teams this year, but not much else changed. Maddux, in fact, was remarkably consistent. He was a 20-game winner for the second straight season, he led the National League in innings pitched for the third straight year and he won the league's Cy Young award for the second straight time.
In a romp over Bill Swift of San
Francisco and his teammate Tom

Glavine, the 1991 winner, Maddux became the first pitcher to win the award in consecutive years with two teams. He pitched for the Chicago Cubs last year, then defected to the Atlanta Braves as a free

agent.
["You change teams and you want to make a good first impres-sion," Maddux told The Associated Press from his home in Las Vegas. He added: "I just felt I had a better chance to get into a World Series if

I changed teams."]
The 27-year-old right-hander, who had a 20-10 record and a league-low 2.36 earned-nin average, received 22 of 28 first-place votes and a total of 119 points. Swift, 21-8 and 2.82, was second with 2 firsts and 61 points. Glavine, 22-6 and 3.20, was third with the other 4 first-place votes and 49

No National League pitcher had repeated since Sandy Koufax of the Los Angeles Dodgers in 1966, the last year in which one Cy Young was awarded for both leagues. The last American League repeater was Roger Clemens of Boston in 1987. The only other winner with different teams was Gaylord Perry, with Cleveland in 1972 and San Diego in

Maddux, who won 13 of his last 15 decisions, was left off one ballot of the 28 submitted by two voters in each league city on the Baseball Writers Association panel. No one was named on all 28 ballots. The four top spots - John Burkett of San Francisco was a distant fourth

to a contract extension during the 1992 season, but he rebuffed their efforts. Once the free-agent season began in earnest, he showed signs of wanting to return to Chicago, but the Cubs already had commi

pursued seven free-agent pitchers, offered Maddux \$35 million for five years, but he obviously wanted no part of them because he accepted \$7 million less from the Braves for the same number of years.

a hefty bonus, \$250,000, for winextra \$500,000 to him.

him perform from the dugout this

game winner three successive seasons, picked up a \$125,000 bonus

leagues' No. 1 payroll, which belongs to the Toronto Blue Jays.
Of the nine pitchers who re-

Houston Astros for his sixth-place The only sour note of Maddux's season was that his acquisition did not boost the Braves beyond the

earn a bonus was Mark Portugal, who will receive \$50,000 from the

roadblock they had encountered the previous two seasons.
In 1991 and '92, they won the league pennant playoff but lost in the World Series. The consensus among baseball people was that adding Maddux to their already outstanding rotation would take

the Braves the last step.

The only trouble was, they did not get past the Philadelphia Phillies in the playoff.

 On the free-agent front, three players filed, with shortstop Tony Fernandez of Toronto, right-hander Mark Gubicza of Kansas City and infielder Randy Ready of Montreal raising the total to 89.

Another potential free agent, shortstop Alan Trammell, remained with Detroit for one year at a \$3 million salary. Trammell, who has spent his entire 16-year career with the Tigers, could have been a free agent because the Tigers did not offer him salary arbitration, but negotiated a contract instead.

The Texas Rangers exercised a \$500,000 option on outfielder Chris James, while first baseman Todd Benzinger and San Francisco agreed to a \$700,000, one-year contract, an increase from his \$500,000 base salary in 1993.



Greg Maddux is also a hitter at home, albeit at a different sport.

Tapie Is Questioned

Compiled by Our Staff From Disputches

PARIS - Bernard Tapie, the president of Olympi-

que Marseille, was questioned for two hours Thursday by the parliamentary committee that is studying re-

quests from examining magistrates that his immunity

Tuesday. It must make a recommendation before the

parliamentary session ends next month to allow the National Assembly to vote on the matter.

said a letter had been sent to the French soccer

federation asking for an update on its inquiry into allegations that Marseille tried to fix a league match in

In Zurich, FIFA's general secretary, Sepp Blatter,

'We cannot have unlimited provisional suspen-

sion," Blatter said. "They should go into depth in this

27

as a member of parliament be lifted.

affair and take a final decision soon.

SIDELINES Gilford Leads Volvo Golf

SOTOGRANDE, Spain (AP) — David Gilford of England made three birdies on the back nine Thursday to short 3 and a made three birdies on the back nine Thursday to short 3 and a made three birdies on the back nine Thursday to short 3 and a made three birdies on the back nine Thursday to short 3 and a made three birdies on the back nine Thursday to short 3 and a made three birdies on the back nine Thursday to short 3 and a made three birdies on the back nine Thursday to short 3 and a made three birdies on the back nine Thursday to short 3 and 3

with 9 points — went to the league's four 20-game winners.

The Cubs tried to sign Maddux

the first round of the Volvo Masters.

Colin Montgomerie birdied the 16th for 69 and was tied with Darren Clark Colin Montgomerie birdied the 16th and 17th holes for 69 and was tied with Darren Clarke, while Jesper Parnevik, Eduardo Romero and Josè María Olazábal Ian Woosnam, dropping two shots on the last three holes, carded 71. Nick Faldo shot 74, Bernhard Langer The panel's chairman, Jacques Limouzy, said the meeting was "cordial" and added: "Our purpose is not to try anyone, but to say whether the judiciary needs to have Mr. Tapie's immunity lifted to continue its work."

Tapie is to appear before the commission agair.

Jordan Retires, Officially

NEW YORK (AP) - Michael Jordan's retirement

One month after announcing he was leaving probasketball, Jordan sent a letter to the NBA confirming his departure. That mean that if he decides to come back any time this season, he would need unanimous

approval from the league's board of governors; no reinstatement would be necessary next season. • The Golden State Warriors received yet another medical setback: top draft pick Chris Webber probably will miss the team's first two games of the season because of a badly sprained ankle.

For the Record

Juha Kankkumen of Finland got his fourth world title by placing third Thursday in the Rally of Cata-lunya, won by French driver François Delecour. (AP) Allan Border became only the second Australian cricket player in history to score 25,000 first class runs when he scored 85 for Queensland against New South

for his third-place finish. Maddux, at \$5.8 million, and Glavine, at \$4,975,000, were the Braves' two highest-paid players this year.

The two Cy Young bonuses lift-work the Russian right wing of the Toronto Maple Leafs, underwent surgery on a rup-

 Police officials in Istanbul denied Thursday that Manchester United players Bryan Robson and Eric Cantona had been assaulted by officers the night before after the English team's ouster from the Cham-

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pions' Cup by Galatasaray. Cantona said a riot policeman had punched him in the head as the United players walked down the tunnel back to the dressing rooms. Robson, who said he went to Cantona's aid, needed two stitches in a hand wound after being struck, he said, by a policeman's shield. UEFA's official observer, Ruddif Bata of the Czech

association, who indicated his report would not be praising Turkish security, said, "I can't say anything. it's forbidden, but everything will be in my report."

Six Manchester fans remained in jail, facing charges of drunkenness, disorderly conduct and causing damage during a melee at a hotel before the match.

Officials said it could be at least a month before their cases come to court.

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Fields Set for Breeders' Cup Showdowns

New York Times Service ARCADIA, California — Six previous winners, including Lure, the defending Mile champion. oined horse of the year candidates

races that make up Saturday's 10th Breeders' Cup at Santa Anita. The 2-year-old leader Dehere, was installed as the card's heaviest favorite. Santa Anita's oddsmaker, Jeff Turfs, made Dehere the 6-5 choice Wednesday in the \$1 million

Juvenile. Lure is 7-5 in the \$1 mil-

Bertrando, part of a three-horse entry trained by Bobby Frankel, is the 2-1 favorite in the richest race, the S3 million Classic. Best Pal is that race's second choice, at 3-1.

Other favorites are Meafara (7-2)

in the \$1 million Sprint, Phone

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including that for horse of the year. In both grass races. In the Mile, and set the race up for a late run-An entire year's worth of effort for Lure landed post 12 in a field of 13. ner. Kotashaan got post 13 in a field of 14 in the Turf.

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RANSLATIONS-Res

horse Opera House in the Turf.

The French trainer André Fabré has brought over eight horses, in-cluding five in the Turf: Apple Tree, Dernier Empereur, Intrepid-ity, Serrant and Wennyss Bight.

NBA Games: Maybe on Tape Delay?

NBA International, which handles television rights to the league's games, said in New York that it is still in the process of finalizing the rights for the season that begins Friday. A listing of the channels, worldwide, that will telecast games will be published when the information can be obtained from NBA International.

Chatter (9-5) in the \$1 million Juve-nile Fillies, Hollywood Wildcat (2-1) Five Breeders' Cup winners from The other intriguing post draw 1992 at Gulfstream Park are back came in the Classic with Bertrando in the \$1 million Distaff, and Kota- for encore performances. Only and Marquetry, both trained by shaan (2-1) in the \$2 million Turf. Lure is favored to repeat. Paseana Frankel. Marquetry drew the rail (5-2) is a close second choice in the meaning he will have to be hustled worth \$10 million, frequently pro- Distaff. Thirty Slews is the fourth from the gate to avoid getting Bertrando and Best Pal when 82 vide the sport's defining moments choice at 8-1 in the Sprint. And trapped If Marquetry shows more horses were entered for the seven and count heavily in the voting for Fraise is a 12-1 outsider in the Turf. early speed than usual, he and Ber-Post positions could be a factor—trando could go too fast too soon.

> A large contingent of Europeans is here. As usual, they are most prominent in the two grass races, but they have representatives in five of the seven races. The best chances probably are with the filly Ski Paradise in the Mile, and the filly Wemyss Bight and top older

TODAY'S

HOLIDAYS

TRAVEL

SECTION

Appears

on Page 8

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ted the money to other players.
The New York Yankees, who

His new contract also produced ning the Cy Young award. Should he continue this two-year pace, any future awards during the length of the contract would be worth an

"He deserves the award. There's no arguing," Glavine said. "He had a great year. I got a larger apprecia-tion for what he does by watching

Glavine, who has been a 20-

ed the Braves' 1993 payroll past the Toronto Map \$46 million mark and put them less tured spleen. factory new with warmanty 300 cars in stadt. TOP CONDITIONS Only regardeds. For all information. Fax 32/3/646.61.07 **ESCORTS & GUIDES**

in the Trib. ---

OBSERVER

Dagwoods as Don Juans

By Russell Baker

NEW YORK — As the capital of the world's greatest Puritan republic, Washington is obliged to flutter and blush whenever sex makes a public appearance on the stage of statesmanship.

Thus the comical spectacle of the Packwood business is anything but comical to the lawyers, lobbyists, poll takers and small-bore philosophers who formulate what passes for the conventional wisdom there.

Senator Packwood's carnality is at the heart of the matter, of course. but only in Washington where sex gives marble-clad institutions the heebie-jeebies could Packwood possibly be cast as Don Juan.

It may offend the senator to have it said that his capers as Washing-ton's own Kissing Bandit would seem comically bush-league in Los Angeles, New York and other national sin centers.

It will probably offend many women, too, to have the plain comical truth spoken of Packwood, for woman's struggle to win respect from the mauling boss has been hard, and many believe laughter betrays the cause. Many will not be content until one of those stone statues at the Capitol seizes Packwood and takes him down to hell.

The ironies have been thoroughly rehearsed, especially Packwood's long record as a rare champion of feminist causes in the Republican Party, an institution notably hostile to feminism, at least in its last national convention.

Sexually sound Washingtonians now agree that his pro-feminist record is now irrelevant. The offense is too rank. The Senate Ethics Committee is on the case, those watchdogs of official morality who must judge their colleagues and slap the wrists of those too rascally to be casually dismissed.

Committees come armed with lawyers, and lawyers thrive on complication. And so what began as an inquiry into Packwood's behavior with women is now, we hear. an investigation of possible criminal activities of unspecified variety.

This line of investigation requires Packwood to surrender his apparently extensive diaries. Packwood resists, claiming the obvious invasion of privacy, and now suddenly he is no longer foolish "Kissing Bob" Packwood but grim Richard Nixon refusing to turn over the White House tapes.

This is happier ground for Wash-mgton. Freed for the moment from the embarrassments of a sex inqui-ry, it can settle into the comfortable old arguments about writs of this and that and whether the Fourth Amendment's privacy guarantee is pertinent and whether using a man's diary against him violates the Fifth Amendment, and so on into the dusty legal fogs where Washington is at home.

The one interesting question about the Packwood business, meantime, is being lost; to wit, at what point does a silly attempt at flirtation cease being ludicrous and become sexual harassment constituting an abuse of power, and therefore intolerable?

Washington women have always had to put up with a lot at the incessant dinner parties everybody attends. Back in the Kennedy era a woman lawyer with an important government job told me it was commonplace to feel the hand of the man at the next plate coming to

Didn't it anger her? Not really. she said. It made her contemptuous. Washington rose so early in the morning, she explained, that by dinnertime the important men one met at these dinners were too tired to be really interested in sex but seemed to feel obliged to pretend they were as frisky as schoolboys.

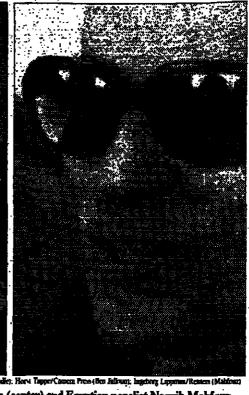
The questions here go not only to how much a woman should have to tolerate in the way of flirtation, but also to why some men feel compelled to behave as though aroused by women, even when they aren't.

The Packwood investigation would do a service by calling in experts to examine this second uestion. Is there something in the American air that forces our Dag-woods to make themselves foolish

by trying to play Don Juans? Is this what explains the compulsive philandering of so many politi-cians like John Kennedy, Nelson Rockefeller and Estes Kefauver, to cite only the more notorious?

Members of the Ethics Committee could earn their pay if they found out what makes so many men in politics feel obliged to be devils with the ladies.





Among those backing Salman Rushdie's right to publish "Satanic Verses" are Moroccan writer Tahar Ben Jalloun (center) and Egyptian novelist Nagnib Mahfouz.

For Rushdie, a Defense From Muslims

By Alan Riding

DARIS - For the first time since Salman Rushdie was I condemned to death by Iran on the ground that he blaspherned Islam in his 1989 novel, "The Satanic Verses," an important group of Arab and Muslim writers and intellectuals has spoken out in defense of his right to publish

Rather than simply putting their names to a joint declaration, though, each has written a brief essay or poem - or in the case of the Moroccan composer, Ahmed Essyad, a short piece of music - dedicated to the British author and to the principle of freedom of expression.

"The veritable terrorism of which he is a target is unjustifiable, indefensible," wrote Naguib Mahfouz, the Egyptian who won the Nobel Prize in Literature in 1988. "One idea can only be opposed by other ideas. Even if the punishment is carried out, the idea as well as the book will remain."

Tahar Ben Jelloun, a prominent Moroccan writer, said that no matter how much offense Rushdie's book might have caused, to condemn him to death for what he wrote is "intolerable, inadmissible and has nothing to do with the tolerant Islam that I was taught."

He added that literature as a whole, "the ability to create characters and develop them in the space and time chosen by the writer," was threatened because it can survive only in freedom. "Without freedom, there is no creation, no life, no beauty," he said.

The expression of solidarity by the 100 writers and intellectuals from a dozen Muslim countries takes the form of a book called "For Rushdie," organized and published in France by Editions La Decouverte. Contributions

were collected between October 1992 and June 1993.
To coincide with publication, Rushdie, who has spent most of his time in hiding since the fatwa, or death sentence, was issued by Ayatollah Ruhollah Khomeini of Iran in February 1989, expressed thanks for this "anthology of blows struck in the fash; against characterism and facility." blows struck in the fight against obscurantism and fanati-

In an open letter to the French daily Libération, the 46year-old novelist said that "ever since the beginning of the whole sad affair of 'The Satanic Verses,' I have felt saddest about the relative silence of the writers and intellectuals of the Muslim and Arab world."

"So it is a great delight to find in this volume," he wrote, the most gifted, the most learned, the most important voices of the Muslim and Arab world, gathered together to subject my work and the furor surrounding it to so brilliant, so many-sided, so judicious an examination."

The book is important too," he said, "because it sets the affair of 'The Satanic Verses' in the context of the intellectu-al history of many different countries — the history of persecution past and present.

Many of the authors seem all too aware of persecution. While condemning the edict against Rushdie, they also pointedly drew Western attention to the threats and assassinations suffered by intellectuals in many Muslim countries today at the hands of religious extremists.

Several recalled the murder of the Egyptian writer Farag Fouda last year and the Algerian writer Tahar Disout in May, while others warned of the deepening confrontation between secular freedoms and Islamic fundamentalism. Many of the authors have themselves been forced into exile. Abbas Baydoun, a Lebanese poet, said lack of interest in

ACROSS

22 Actor Cariou

25 Descartes

commune of W.W. II fame

26 Peggy Lee hit: 1948

leftists reflected a "generalized resignation" to allowing religious figures to define "our history, our image and our relations with the world." And he added: "When an idea is attributed to a demon, exorcism by fire becomes the easiest

Some authors, though, also noted that the Rushdie affair had highlighted the double standards that the West often applies to the Islamic world. For example, while quickly closing ranks behind Rushdie, they said, the West seemed indifferent to the suffering of Muslims in Bosnia and Herzegovina and to the many "Arab Rushdies" who have

Speaking about "The Satanic Verses," many contributors a "For Rushdie" said they had not been able to read the book, and others made no secret of their distaste for the way it treats Islam. But all insisted that under no Islamic law could Rushdie be condemned to death for writing it.

"Rushdie's book would have gone unnoticed without the attention given to it by the Iranian decision," Tayeb Saith, a Sudanese writer, said, adding, "I am convinced the Prophet himself would have given him his freedom."

Among other contributors to "For Rushdie" are the Lebanese poet Adonis; Mohammed Arkoun, an Algerian theologian; Mahmoud Darwish, a Palestinian poet, Amin Malouf, a Lebanese writer, Edward Said, a Palestinian-American writer, Joseph Samaha, a Lebanese journalist, and Elias Sanbar, a Palestinian historian.

It was, however, perhaps the Moroccan composer, Ahmed Essyad, who best captured the universal definition of freedom of expression. In a postscript to his piece of music. he wrote, "To Salman Rushdie, so that, as an artist, he can write what I disagree with."

PEOPLE

Diana Keeps Her Cool About Bulimia Rumors

Princess Diana denied Thursday that she was suffering from a recurrence of the eating disorder bulimia and jokingly said she was postponing her "nervous breakdown for a more appropriate momeni." The London tabs have been speculating about Diana's state of mind since she left an official engagement in tears pleading a migraine attack. and her step-grandmother, the new-elist Barbara Cartland, said she was suffering from bulimia. "Ladies and gentlemen, you are very lucky to have your patron here," the estranged wife of Prince Charles told a charity function in London. "I was supposed to have my head down the loo." In a rare public display of frustration at stories in the royaltyobsessed tabloid press. Diana said: "I am supposed to be dragged off the minute I leave here by men in white coats. It is amazing what a migraine can bring on." The Sun quoted Cartland as saying in a television interview to be broadcast later, "I had heard she had had a slight attack of bulimia. And then the other day she cried in public. She's not a little girl now — you don't cry in public at her age unless you are in terrible pain. . . I only hope somebody is looking after her." To-day newspaper said Diana's close friend, the Brazilian ambassador's wife, Lucia Flecha de Lima, was to leave Britain and that was why she was in tears. The Times speculated that Diana was troubled because her confidant, Ken Wharfe, was being moved to other duties after five years as her bodyguard.

A British high court jury has awarded Elton John £350,000 (\$520,000) in damages over a newspaper story that falsely suggested he was on a bulimic "diet of death." John had already overcome bulimia when the Sunday Mirror said he was on a diet that allowed him to chew food but not swallow it, his lawyer. George Carman, told the court.

Dental problems have forced Michael Jackson to postpone another Mexico City concert, the second cancellation in two days.

INTERNATIONAL CLASSIFIED Appears on Pages 4, 8, 9 & 19.

WEATHER

Forecast for Saturday through Monday, as provided by Accu-Weather. North America Europe Much colder weather will reach the Eastern Seaboard this weekend. As was the case last weekend, record lows are again possible in the Deep South. Atlanta through Boston will share in the whitefile cold Sore will Rain will continue from Rome to Zurich and Visnna this weekend. Heavy thunderstorms will rumble near Athens. Dry weather will weekend. The porthern third weekend. The porthern third of Europe, including londor.

Africa

29 Anvil's locale 36 Vulgar shoddine 32 God with a 17 Stip up 18 Sticky stuff 37 Addams famil Solution to Puzzle of Nov. 4

46 Crankcase 46 Piece of cake 48 Honevbunch 51 Fancy 52 "— la glubba," "Pagliacci" ana 53 Place side by 56 Killer whale se Divot preven

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